



**United States
Department of
Agriculture**

July 16, 2015

Farm and Foreign
Agricultural
Services

TO: All Approved Insurance Providers Writing in the States of Illinois, Indiana,
Michigan and Ohio

Risk
Management
Agency

FROM: Brian D. Frieden /s/ ***Brian Frieden***
Director, Springfield Regional Office

Springfield
Regional Office

SUBJECT: Salvage Buyers List

3500 Wabash
Avenue
Springfield, IL
62711-8287

In response to inquiries received in the Springfield RO, an updated list of salvage grain buyers is being provided. This list is not a recommendation or endorsement of these specific buyers and is not all inclusive, but rather should act as a guide in finding a market for damaged/salvage grain.

217-241-6600

AltEn, LLC
5225 Renner Rd.
Shawnee, KS 66217
(913) 3962-9999
POC: Bryce Meeker
Email: bmeeker@mrgkc.com

Callan Salvage & Appraisal
Eads (Memphis), TN
(800) 238-2632
POC: Ron Callan
www.callansalvage.com

Gladstone Grain Co., Inc. (corn & soybean buyer only)
Gladstone, IL 61437
(309) 627-2374

Jim Newsom Trucking, Inc.
PO Box 450
Glen Allan, MS 38744
(662) 839-4613

Lackawanna Products
8545 Main St.
Clarence, NY 14031
(716) 633-1940
gperry@lpctrade.com
POC: Gregg Perry

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Maks Bak
Wichita, KS and Ellis, KS (800) 749-4690

MGM Marketing
12732 S. Pflumm Road
Olathe, KS 66062
(800)214-7788 or (913)451-0023
FAX: (913)345-8087
MOBILE: (319)360-4311
mbear@teammgm.com
www.mgmbusinesspartners.com
POC: Mike Bear

Michael Poettker
4601 Old US Hwy. 50
Aviston, IL 62216
(618) 228-7486 or (618) 795-4791
FAX: (618) 228-5015
m1maverick@charter.net

Michigan Agriculture Commodities, Inc.
(13 locations across Michigan)
(800)878-8900
www.michag.com

Northern Ag Service, Inc.
7400 W 130th St, Ste 380
Overland Park, Kansas 66213
800-205-5751
www.northernagservice.com
(30 locations in different states including Indiana)

Pruess Elevator, Inc.
717 Union Ave.
Lowden, IA 52255
(800) 828-6642
POC: Todd

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Ron Holevoet
15630 Old State Rd.
Carlyle, IL 62231
(618) 594-4789 or (618) 316-3054
holevoet@att.net

Rupiper Grain and Salvage
Carroll, IA 51401
(712) 830-2502
POC: Kevin

West Side Salvage, Inc.
7251 32nd
Atkins, IA 52206
(800) 747-0104
POC: Ken

Zumbach Feed Yards
POC: Myron or Dave
2078 330th St.
Coggon, IA 52218
319-480-1673 or 563-926-2190

According to the Risk Management Agency *Loss Adjustment Manual (LAM) Standards Handbook*, Part 3, Section 5, Paragraph 232J, ZMV Production, “Every reasonable effort should be made by the insured and AIP to find a market for the production before it is declared ZMB. It is essential that AIPs communicate with the RMA RO to ensure AIPS are aware of available markets for damaged production.....”