



August 4, 2017

**United States
Department of
Agriculture**

Risk
Management
Agency

Topeka
Regional Office

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TO: All Approved Insurance Providers Writing in the States of Colorado,
Kansas, Missouri, or Nebraska

FROM: Rebecca Davis
Director, Topeka RO

Subject: Salvage Markets

BACKGROUND

In accordance with Paragraph 1102 (H) of The Loss Adjustment Manual Standards Handbook (FCIC-25010), the Topeka Regional Office is providing the following list of buyers of damaged grain that service Colorado, Kansas, Missouri or Nebraska.

ACTION

Approved Insurance Provider's (AIP) have requested a list of potential salvage markets for damaged grain. Below is a list of damaged grain buyers. This list is not complete and is provided as a guide to assist the AIP in locating salvage markets.

Frontier Trading Company
Merchandiser-Wichita, Ks. Office
Heartland-Frontier Trading Company
Hutchinson, KS
316-262-5393--Office
316-259-1394—Cell

Alten
Josh Svaty
1332 Co Road10
Mead, Nebraska 68041
785-472-7794

Northern AG Service
West Union, Iowa
800-205-5751

DeBruce will look at on an individual basis, please call first.
Wichita, KS Attn: Neil
800-733-8752



The Risk Management Agency Administers
And Oversees All Programs Authorized Under
The Federal Crop Insurance Corporation

An Equal Opportunity Employer

Pruess Elevator
Lowden, Iowa Attn: Justin
800-828-6642
Cell 563-357-2884

The Scoular Company
Various locations in
Colorado, Kansas, Missouri, and Nebraska
913-338-1474 or 800-657-2552

Maksbak Grain Salvaging
Various locations in
Colorado, Kansas, Nebraska and Missouri
316-640-3203

Lackawanna Products Corporation
Attention: David Kelly
Various locations in
Colorado, Kansas, Nebraska, and Missouri
716-633-1940 ext. 350

Newsom, Inc (Offices throughout the US)
Newsom Grain
Attn: Drew Newsom
www.newsominc.com
813-789-4219

Additional information concerning Mycotoxin and other grain fungal diseases may be found at
www.gipsa.usda.gov/fgis/mycotoxins.aspx.