

United States Department of Agriculture Risk Management Agency

November 2006

2007 COMMODITY INSURANCE FACT SHEET

Grapes New York

Crop Insured

Grape varieties grown for wine or juice are insurable if the vines have (1) reached the fifth growing season (fourth for Concord, Elvira, and Niagara varieties) after being set out and (2) produced an average of 2 tons per acre in at least one of the three most recent crop years. Varieties and price elections are listed on the back of this sheet.

Vinifera grapes may be insurable only by individual written agreement. You must provide a minimum of 5 years of production records on vinifera acreage with an average yield of at least 2 tons per acre (after reaching the production minimum of 2 tons per acre). A vineyard inspection to evaluate risk and determine insurability is required for all new policyholders.

Counties Available

Cattaraugus, Chautauqua, Erie, Niagara, Ontario, Schuyler, Seneca, Steuben, Ulster, Wayne, Yates. Grapes in other counties may be insurable by individual written agreement if specific criteria are met. Contact an agent for more details.

Causes of Loss

Adverse weather conditions¹ Insects² Plant disease² Fire Wildlife

¹Natural perils such as hail, frost, freeze, wind, drought, excess moisture, etc. ²Damage due to insufficient or improper application of control measures is not covered.

Note: The policy does **not** cover inability to market the crop unless caused by damage from an insurable peril.

Insurance Period

Coverage begins on November 21, 2006, and ends the earliest of: (1) total destruction of the grapes, (2) har-

vest of the crop, (3) final adjustment of a claim, (4) abandonment of the vineyard, (5) November 20, 2007.

Reporting Requirements

Acreage Report—An acreage report is due to your agent by the date shown below under Important Dates to include all acreage (insurable and uninsurable) by varietal group in which you have a share.

Notice of Claim

- If crop damage occurs, you must give notice within 72 hours of initial discovery of damage
- If crop is damaged during growing season and you previously gave notice, you also must provide notice at least 15 days before beginning harvest if you intend to claim an indemnity
- If crop will not be harvested, you must give notice within 3 days of the date harvest should have started.

Production Report—Required by date shown above and must include a production report for the previous year, number and ages of bearing vines, any changes that may adversely impact yield potential (vine damage or removal, change in cultural practices), and other information as required by the policy.

Important Dates

Sales Closing	November 20, 2006
Production Report Due	January 31, 2007
Acreage Report Due	January 31, 2007
Premium Billing	September 15, 2007

Definitions

Average APH Yield—Your average yield per acre based on your actual production history (APH) or other adjusted yields if appropriate.

Non-contiguous—Acreage of the insured crop that is separated from other acreage of the same insured crop by land that is neither owned nor rented by you, may be considered as non-contiguous acreage. However, if the acreage is separated by only a road, right-of-way, waterway, or canal (public or private), the acreage will be considered contiguous.

Production Guarantee—Number of tons guaranteed per acre determined by multiplying your average APH yield (based on your records) times the coverage level percentage you elect.

Price Elections

The prices shown below will be used to calculate premium and indemnity:

Group Insurable Varieties	
insurable varieties	Ton
1 Aurora, Elvira, Ventura, & all natives	
A2 Catawba, Dutchess	
Niagara	\$240
Concord	\$215
Delaware, Golden Muscat, Ives	\$305
Cascade, Castel, DeChaunac, Isabella, Rosette, and all other hybrids	\$350
Cayuga White, Rougeon, Seyval Blanc	\$420
Baco Noir, Vidal Blanc, Vignoles, Villard Blanc	\$465
Leon Millot, Marechal Foch, Verdellet Blanc, Vincent	\$500
Chancellor, Chelois, Colobel	\$570
Chambourcin, Traminette	\$780
Vinifera Varieties	Price/ Ton
Chardonnay, Lemberger, & other viniferas not specified below	\$1,110
Riesling, Pinot Blanc	\$1,210
Gewurztraminer, Pinot Gris, Pinot Noir	\$1,360
Cabernet Sauvignon, Cabernet Franc, Gamay Beaujolais	\$1,480
Merlot, Sangiovese	\$1,575
	Catawba, Dutchess Niagara Concord Delaware, Golden Muscat, Ives Cascade, Castel, DeChaunac, Isabella, Rosette, and all other hybrids Cayuga White, Rougeon, Seyval Blanc Baco Noir, Vidal Blanc, Vignoles, Villard Blanc Leon Millot, Marechal Foch, Verdellet Blanc, Vincent Chancellor, Chelois, Colobel Chambourcin, Traminette Vinifera Varieties Chardonnay, Lemberger, & other viniferas not specified below Riesling, Pinot Blanc Gewurztraminer, Pinot Gris, Pinot Noir Cabernet Sauvignon, Cabernet Franc, Gamay Beaujolais

Coverage Levels and Premium Subsidies

Coverage level options range from 50 to 75 percent of your average yield and are subsidized as shown in the table below. As an example, an average yield of 6 tons per acre results in a guarantee of 3 tons per acre at the 50-percent coverage level.

Coverage Level % →	50	55	60	65	70	75
Premium Subsidy %	67	64	64	59	59	55
Your Premium Share %	33	36	36	41	41	45

Catastrophic (CAT) coverage is fixed at 50 percent of average yield and 55 percent of the price election. CAT is 100 percent subsidized with no premium costs to you except for an administrative fee of \$100, regardless of the acreage.

Loss Example

This example assumes 65-percent coverage level, Group B2 variety, average yield of 6 tons per acre, and basic units.

6	Tons
x .65	Coverage level percentage
3.9	Tons per acre guarantee
<u>- 1.0</u>	Tons production per acre
2.9	Tons loss per acre
x \$350	Price election (Group B2)
\$1,015	Indemnity
25_	Estimated producer premium
\$990	Net indemnity per acre

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