

United States Department of Agriculture Risk Management Agency

September 2007

2008 COMMODITY INSURANCE FACT SHEET

Wheat—Crop Revenue Coverage Virginia

Crop Insured

Wheat grown for grain may be insured under the crop revenue coverage (CRC) plan of insurance if planted on insurable acreage located in a county with applicable actuarial documents. Any wheat acreage that is inter-planted with another crop or planted into an established grass or legume is not insurable. CRC provides protection against a decline in market prices as well as a shortfall in production. The guarantee is in dollars and a loss situation occurs when the dollar value of your production falls below your guarantee. CRC offers protection if prices rise or fall:

- In most years when the price usually declines as harvest approaches, you are guaranteed a predetermined amount of income per acre
- In a year of rising prices, a production shortfall would be compensated at the higher market-based harvest price. This is critical if any lost production must be replaced at higher market prices to fulfill delivery on a forward contract.

Counties Available

Wheat CRC is available in most Virginia counties.

Causes of Loss

Adverse weather conditions¹
Failure of irrigation water supply²
Fire
Harvest price is less than base price
Insects³
Plant disease³
Wildlife

¹Natural perils such as hail, drought, and excess precipitation. ²If caused by an insured peril during the insurance period. ³But not damage due to insufficient or improper applications of control measures.

Insurance Period

Coverage begins when the wheat is planted and ends at the earliest of: (1) total destruction of the crop, (2) harvest, (3) abandonment of the crop, (4) final adjustment of a claim, (5) October 31 of the harvest year.

Reporting Requirements

Notify your agent within 72 hours of discovery of any damage to your wheat crop. If crop damage is first discovered during or within 15 days of harvest, notify your agent immediately and leave for inspection representative samples of the unharvested crop at least 10 feet wide and the entire length of the field. If you expect a revenue loss on the unit, give notice no later than 45 days after the harvest price is released.

Important Dates

| Sales Closing | September 30, 2007 |
|---|--------------------|
| Final Planting Dates: | |
| Western VA ¹ | |
| West Central VA ² | |
| East Central VA ³ | November 20, 2007 |
| Eastern-Southeast VA ⁴ | November 25, 2007 |
| Acreage Reporting Dates: | |
| Western VA ¹ | November 15, 2007 |
| West Central VA ² | November 30, 2007 |
| E. Central ³ & Eastern-SE ⁴ . | December 15, 2007 |
| End of Insurance | October 31, 2008 |

¹All counties west of the West Central counties. ²Albemarle, Appomattox, Bedford, Buckingham, Campbell, Charlotte, Culpeper, Cumberland, Fauquier, Fluvanna, Franklin, Goochland, Halifax, Henry, King George, Loudoun, Louisa, Madison, Nelson, Orange, Patrick, Pittsylvania, Powhatan, Prince Edward, Price William, Spotsylvania, Stafford.
³Amelia, Brunswick, Caroline, Charles City, Chesterfield, Dinwiddie, Essex, Hanover, Henrico, James City, King and Queen, King William, Lunenburg, Mecklenburg, New Kent, Nottoway, Richmond, Westmoreland. ⁴All counties east of the East Central counties.

Definitions

Average APH Yield—Your average yield per acre based on your actual production history (APH), county yields, or other adjusted yields if appropriate.

Base Price— The price that determines your minimum guarantee and premium is based on the average daily price of Chicago Board of Trade (CBOT) July soft red winter wheat futures contracts during the period August 15 — September 14 of the year the crop is planted.

Coverage Level—You select a percentage (from 50 percent to 75 percent) that will be used to determine your minimum guarantee in dollars per acre.

Minimum Guarantee — The minimum number of dollars guaranteed per acre determined as follows:

Average APH yield X base price X coverage level. Example: 60 bushels per acre X \$5.35 X .75 = 240.75 per acre minimum guarantee

Harvest Price — This price (at harvest time), used to determine harvest guarantee and calculated revenue, is based on the average daily price of CBOT July soft red winter wheat futures contracts during June of the harvest year.

Harvest Guarantee — Average APH yield X harvest price X coverage level

Example: 60 bushels per acre X \$5.00 X .75 = \$225 per acre harvest guarantee

Calculated Revenue — Value of your actual wheat production determined as follows:

Bushels of production X harvest price.

Example: 20 bushels per acre produced X \$5.00 = \$100 per acre calculated revenue

(Note: The actual price you receive for selling your crop is **not** a factor in CRC calculations.)

Final Guarantee — The larger of the minimum or harvest guarantee.

(Note: Your premium will **not** increase if the final guarantee is higher than the minimum guarantee.)

Indemnity — Final guarantee – calculated revenue Example: \$240.75 - \$100 = \$140.75

Price Elections

| YEAR | BASE PRICE* | HARVEST PRICE** |
|------|-------------|-----------------|
| 2008 | \$5.93 | \$ |
| 2007 | \$4.35 | \$5.74 |
| 2006 | \$3.50 | \$3.74 |

^{*} Available after September 14 each year.

Price elections are posted on the RMA Web site at: http://www3.rma.usda.gov/apps/pricesinguiry/

Insurance Units

Insurable acreage is grouped into one or more units based on your selection of one of the following:

Basic Unit: A basic insurance unit includes all your

wheat acreage in the county by share arrangement. Premiums are reduced 10 percent for basic units.

Optional Units: If qualified, you may further divide a basic unit into optional units by farm serial number or irrigated/non-irrigated land. The 10-percent basic unit premium discount will not apply.

Enterprise Unit: An enterprise unit combines all your wheat in the county into one county-wide unit, regardless of ownership, share, or rental arrangement. A premium discount will apply, based upon the number of insured acres. You must qualify for two or more basic/optional units to be eligible.

Loss Example

This example assumes an average yield of 60 bushels per acre, base price of \$5.35, harvest price of \$5.00, basic units, 75-percent coverage level.

| 60 | Bushels per acre average APH yield |
|--------------|---|
| <u>x .75</u> | Coverage level |
| 45 | Bushels per acre guarantee basis |
| x 5.35 | Base price per bushel |
| \$240.75 | Minimum guarantee per acre |
| | After the harvest price is announced in early July, a harvest guarantee will be calculated. The final guarantee becomes the higher of the minimum guarantee or the harvest guarantee. |
| \$225.00 | Harvest guarantee per acre (45 |
| | bushels X \$5.00 harvest price) |
| \$240.75 | Final guarantee per acre (higher of |
| | minimum or harvest guarantee) |
| <u> </u> | Calculated revenue (20 bushels per |
| | acre produced X \$5.00 harvest price) |
| 140.75 | Indemnity per acre |
| <u> </u> | Estimated premium per acre |
| \$129.75 | Net indemnity per acre |

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^{**} Available after June 30 of the harvest year.