



September 18, 2014

United States
Department of
Agriculture

INFORMATIONAL MEMORANDUM

Risk
Management
Agency

TO: Pacific Northwest Approved Insurance Providers
FROM: Cara McNab
Acting Director
SUBJECT: Quality Adjustment for Barley and Wheat

Spokane Washington
Regional Office

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Wheat and barley crops in Southern Idaho have been hit hard by rain and/or hail. The Loss Adjustment Manual (LAM) Standards Handbook, Paragraph 232 J (1) states in part “... *Every reasonable effort should be made by the insured and AIP to find a market for the production before it is declared ZMV. It is essential that AIPs communicate with the RMA RO to ensure AIPs are aware of available markets for damaged production. There should be very few instances, if any, where a market and value cannot be found for grain with types/levels of damage or grade for which there are pre-established DFs in Section A of the SP.*”

Consistent with the LAM, and in response to inquiries we have received, the Spokane RO has contacted local elevators to determine if there is an existing market for damaged grain production. Producers should contact the buyer before delivering. This list is not all inclusive, but rather, it should serve as a guide in finding a market for salvaged grain.

Lansing Grain Co LLC
805 Hwy 26
Bliss, ID 83314
208-352-4411
POC: Perry

Agrisource Inc.
999 W Main St
Burley, ID 83318
Office: 208-678-2286
POC: Kirk

Scoular Company
529 E Ave T
Jerome, ID 83338
208-324-0147
POC: Paul

Scoular Company
325 E Washington St
Weiser, ID 83672
208-414-1882
POC: Kevin

Scoular Company
2727 Pennsylvania Ave
Ogden, UT 84401
801-621-7803
POC: Travis

Pendleton Grain Growers
Pendleton, OR
541-278-5000
POC: Jason

Farmers Grain & Seed
255 King Ave
Nyssa, OR 97913
541-372-2201
POC: Galen

Wallowa County Grain Growers
10306 E 1st St
La Grande, OR 97850
541-963-2929

Wallowa County Grain Growers
Enterprise, OR 97828
541-426-3116
POC: Dusty