#### SUMMARY OF CHANGES FOR THE PROCESSING SWEET CORN CROP PROVISIONS (98-042)

The following is a brief description of changes to the crop provisions that will be effective for the 1998 crop year. Please refer to the crop provisions for more complete information.

- The crop provisions have been modified to accommodate changes made to the Basic Provisions of the Common Crop Insurance Policy. These modifications include, but are not limited to removal of some definitions now contained in the Basic Provisions.
- The word "processing" is added to the title of the policy to eliminate confusion with the fresh market sweet corn policy.
- Section 1 adds definitions for "base contract price," "bypassed acreage," "good farming practice,"
   "planted acreage," "practical to replant," "processor," "processor contract," "ton," "unhusked ear weight," and "usable tons" for clarification.
- Section 2 clarifies that for processor contracts that stipulate the amount of production to be delivered:

  1) A basic unit will consist of all acreage planted to the insured crop in the county that will be used to fulfill contracts with each processor. 2) There will be only one basic unit for each processor contract.

  3) All production from any basic unit in excess of the amount under contract will be included as production to count if such production is applied to any other basic unit for which the contracted amount has not been fulfilled. 4) Optional units will not be established. For processor contracts that stipulate the number of acres to be planted, a unit may be divided into optional units if all specified conditions are met, unless limited by the Special Provisions. Unless otherwise specified by written agreement, optional units may be based on section, section equivalent, or FSA Farm Serial Number, and irrigated and non-irrigated practices.
- Section 3 specifies that: 1) The producer may select only one price election for all the sweet corn in the county insured under this policy unless the Special Provisions provide different price elections by type. The percentage of the maximum price election that the producer chooses for one type will be applicable to all other types insured under the policy. 2) The appraised production from bypassed acreage that could have been accepted by the processor will be included when determining the approved yield. 3) Acreage that is bypassed because it was damaged by an insurable cause of loss will be considered to have a zero yield for APH purposes.
- Section 4 changes the contract change date from December 31 to November 30.
- Section 5 changes the cancellation and termination dates from April 15 to March 15.
- Section 6 adds a provision to require the producer to provide a copy of the processor contract to the insurance provider on or before the acreage reporting date.
- Section 7 clarifies that processing sweet corn that is interplanted with another crop or planted into an established grass or legume is not insurable unless allowed by the Special Provisions or by written agreement. It specifies that a producer will be considered to have a share in the insured crop if, under the processor contract, the producer retains control of the acreage on which the sweet corn is grown, is at risk of loss, and the processor contract provides for delivery of the sweet corn under specified conditions and at a stipulated base contract price. It also specifies the requirements under which a sweet corn producer who is also a processor may establish an insurable interest in the insured crop.
- Section 8 requires that any acreage damaged prior to the final planting date to the extent that the majority of producers in the area would normally not further care for the crop, must be replanted unless the insurance provider agrees that it is not practical to replant. It also, requires that rotation requirements contained in the Special Provisions be met for acreage to be insured.
- Section 9 adds a provision for the insurance period to end when the producer harvests a sufficient amount of sweet corn to fulfill the producer's processor contract if the processor contract stipulates a specific amount of production to be delivered. It also changes the calendar date for the end of the

insurance period for Malheur County, Oregon, all Idaho counties, and all Iowa counties to September 30 and all Washington counties and other Oregon counties to October 20.

- Section 10(a) adds a provision to clarify that loss of production due to adverse weather conditions is an insurable cause of loss when excessive moisture prevents harvesting equipment from entering the field or prevents the timely operation of harvesting equipment; and when abnormally hot or cold temperatures cause an unexpected number of acres over a large producing area to be ready for harvest at the same time, affecting the timely harvest of a large number of such acres or the processing of such production is beyond the capacity of the processor, either of which causes the acreage to be bypassed. It clarifies that insect damage is an insurable cause of loss if sufficient and proper applications of pest control measures are used. It also clarifies that plant disease is an insurable cause of loss if sufficient and proper applications of disease control measures are used or as otherwise limited by the Special Provisions.
- Section 10(b) adds provisions to clarify that the insurance provider will not cover loss of production due to bypassed acreage because of: 1) the breakdown or non-operation of equipment or facilities; or 2) the availability of a crop insurance payment. If an indemnity has been paid, the producer is required to repay it with interest at any time the acreage was bypassed due to the availability of a crop insurance payment.
- Section 11 adds a provision to require that the producer give notice of loss within 3 days after the date harvest should have started on any acreage that will not be harvested, unless the insurance provider has previously released the acreage, and document why the acreage was bypassed. Failure to provide such information will result in the insurance provider's determination that the acreage was bypassed due to an uninsured cause of loss. If the crop will not be harvested, the producer must leave representative samples of the unharvested crop for the insurance provider's inspection.
- Section 12 includes an example of an indemnity calculation. Provisions were added to clarify that the total production to count will include all appraised production on bypassed acreage unless the acreage was bypassed due to an insured cause of loss which resulted in production which would not be acceptable under the terms of the processor contract; the usable tons of processing sweet corn shown on the processor settlement sheet, if available; and all harvested sweet corn production from any other insurable units that have been used to fulfill the producer's processor contract for the unit. Production to count is expressed as an unhusked ear weight.
- Section 13 adds a provision to specify that a late planting period is not applicable to processing sweet corn unless allowed by the Special Provisions and the producer provides written approval from the processor by the acreage reporting date that the processor will accept the production from the late planted acres when it is expected to be ready for harvest. The Late Planting Agreement Option previously available for sweet corn is no longer applicable.
- Section 14 provides that prevented planting coverage will be 40 percent of the producers production guarantee for timely planted acreage. If the producer has limited or additional levels of coverage, as specified in 7 CFR part 400, subpart T, and pays an additional premium, the producer may increase his or her prevented planting coverage to the levels specified in the actuarial documents.

# DEPARTMENT OF AGRICULTURE Federal Crop Insurance Corporation PROCESSING SWEET CORN CROP PROVISIONS



If a conflict exists among the policy provisions, the order of priority is as follows: (1) the Catastrophic Risk Protection Endorsement, if applicable; (2) the Special Provisions; (3) these Crop Provisions; and (4) the Basic Provisions with (1) controlling (2), etc.

#### 1. Definitions.

**Base contract price** - The price stipulated on the processor contract without regard to discounts or incentives that may apply.

**Bypassed acreage** - Land on which production is ready for harvest but the processor elects not to accept such production so it is not harvested.

Good farming practices - The cultural practices generally in use in the county for the crop to make normal progress toward maturity and produce at least the yield used to determine the production guarantee and are those required by the sweet corn processor contract with the processing company, and recognized by the Cooperative State Research, Education, and Extension Service as compatible with agronomic and weather conditions in the county.

**Harvest** - The removal of the ears from the stalks for the purpose of delivery to the processor.

**Planted acreage** - In addition to the definition contained in the Basic Provisions, sweet corn must initially be placed in rows far enough apart to permit mechanical cultivation. Acreage planted in any other manner will not be insurable unless otherwise provided by the Special Provisions or by written agreement.

Practical to replant - In lieu of the definition of Practical to replant contained in section 1 of the Basic Provisions, practical to replant is defined as our determination, after loss or damage to the insured crop, based on factors including, but not limited to, moisture availability, condition of the field, time to crop maturity, and marketing window, that replanting the insured crop will allow the crop to attain maturity prior to the calendar date for the end of the insurance period. It will not be considered practical to replant unless the replanted acreage can produce at least 75 percent of the approved yield, and the processor agrees in writing that it will accept the production from the replanted acreage.

**Processor**- Any business enterprise regularly engaged in canning or freezing processing sweet corn for human consumption, that possesses all licenses and permits for processing sweet corn required by the state in which it operates, and that possesses facilities, or has contractual access to such facilities, with enough equipment to accept and process contracted processing sweet corn within a reasonable amount of time after harvest.

**Processor contract** - A written agreement between the producer and a processor, containing at a minimum:

- (a) The producer's commitment to plant and grow sweet corn, and to deliver the sweet corn production to the processor;
- (b) The processor's commitment to purchase all the production stated in the processor contract; and

(c) A base contract price.

Multiple contracts with the same processor that specify amounts of production will be considered as a single processor contract.

Ton - Two thousand (2,000) pounds avoirdupois.

**Unhusked ear weight** - Weight of the seed-bearing spike of sweet corn including the membranous or green outer envelope.

**Usable tons** - The quantity of sweet corn for which the producer is compensated or should have been compensated by the processor.

#### 2. Unit Division.

- (a) For processor contracts that stipulate the amount of production to be delivered:
  - (1) In lieu of the definition contained in the Basic Provisions, a basic unit will consist of all acreage planted to the insured crop in the county that will be used to fulfill contracts with each processor;
    - (i) There will be no more than one basic unit for all production contracted with each processor contract;
    - (ii) In accordance with section 12, all production from any basic unit in excess of the amount under contract will be included as production to count if such production is applied to any other basic unit for which the contracted amount has not been fulfilled;
  - (2) Provisions in the Basic Provisions that allow optional units by section, section equivalent, or FSA farm serial number and by irrigated and non-irrigated practices are not applicable.
- (b) For any processor contract that stipulates the number of acres to be planted, the provisions contained in section 34 of the Basic Provisions will apply.

# 3. Insurance Guarantees, Coverage Levels, and Prices for Determining Indemnities.

In addition to the requirements of section 3 of the Basic Provisions:

- (a) You may select only one price election for all the processing sweet corn in the county insured under this policy unless the Special Provisions provide different price elections by type. The percentage of the maximum price elections you choose for one type will be applicable to all other types insured under this policy.
- (b) The insurance guarantee per acre is expressed as tons of unhusked ear weight. Any other measured production will be converted to an unhusked ear weight equivalent.
- (c) The appraised production from bypassed acreage

- that could have been accepted by the processor will be included when determining your approved yield.
- (d) Acreage that is bypassed because it was damaged by an insurable cause of loss will be considered to have a zero yield when determining your approved yield.

### 4. Contract Changes.

In accordance with section 4 of the Basic Provisions, the contract change date is November 30 preceding the cancellation date.

#### 5. Cancellation and Termination Dates.

In accordance with section 2 of the Basic Provisions, the cancellation and termination dates are March 15.

#### 6. Report of Acreage.

In addition to the provisions of section 6 of the Basic Provisions, you must provide a copy of all processor contracts to us on or before the acreage reporting date.

### 7. Insured Crop.

- (a) In accordance with section 8 of the Basic Provisions, the crop insured will be all the processing sweet corn in the county for which a premium rate is provided by the actuarial documents:
  - (1) In which you have a share;
  - (2) That is grown under, and in accordance with, the requirements of a processor contract executed on or before the acreage reporting date and not excluded from the processor contract at any time during the crop year; and
  - (3) That is not (unless allowed by the Special Provisions or by written agreement):
    - (i) Interplanted with another crop; or
    - (ii) Planted into an established grass or legume.
- (b) You will be considered to have a share in the insured crop if, under the processor contract, you retain control of the acreage on which the sweet corn is grown, you are at risk of loss, and the processor contract provides for delivery of sweet corn under specified conditions and at a stipulated base contract price.
- (c) A commercial sweet corn producer who is also a processor may establish an insurable interest if the following requirements are met:
  - The producer must comply with these Crop Provisions;
  - (2) Prior to the sales closing date, the Board of Directors or officers of the processor must execute and adopt a resolution that contains the same terms as an acceptable processor contract. Such resolution will be considered a processor contract under this policy; and
  - (3) Our inspection reveals that the processing facilities comply with the definition of a processor contained in these Crop Provisions.

#### 8. Insurable Acreage.

In addition to the provisions of section 9 of the Basic Provisions:

(a) Any acreage of the insured crop that is damaged before the final planting date, to the extent that the majority of producers in the area would normally not further care for the crop, must be replanted unless we agree that it is not practical to replant; and

(b) We will not insure any acreage that does not meet the rotation requirements, if applicable, contained in the Special Provisions.

#### 9. Insurance Period.

In lieu of the provisions contained in section 11 of the Basic Provisions, regarding the end of the insurance period, insurance ceases at the earlier of:

- (a) The date the sweet corn:
  - (1) Was destroyed;
  - (2) Should have been harvested but was not harvested:
  - (3) Was abandoned; or
  - (4) Was harvested;
- (b) The date you harvest sufficient production to fulfill your processor contract if the processor contract stipulates a specific amount of production to be delivered:
- (c) Final adjustment of a loss; or
- (d) Unless otherwise agreed to in writing, the calendar date for the end of the insurance period in which the sweet corn would normally be harvested as follows:
  - (1) September 30 in Malheur County, Oregon, all Idaho counties, and all Iowa counties;
  - (2) October 20 in all other Oregon counties, and in all Washington counties; or
  - (3) September 20 in all other states.

#### 10. Causes of Loss.

In accordance with the provisions of section 12 of the Basic Provisions:

- (a) Insurance is provided only against the following causes of loss that occur during the insurance period:
  - (1) Adverse weather conditions, including:
    - Excessive moisture that prevents harvesting equipment from entering the field or that prevents the timely operation of harvesting equipment; and
    - (ii) Abnormally hot or cold temperatures that cause an unexpected number of acres over a large producing area to be ready for harvest at the same time, affecting the timely harvest of a large number of such acres or the processing of such production is beyond the capacity of the processor, either of which causes the acreage to be bypassed.
  - (2) Fire:
  - (3) Insects, but not damage due to insufficient or improper application of pest control measures;
  - (4) Plant disease, but not damage due to insufficient or improper application of disease control measures or as otherwise limited by the Special Provisions:
  - (5) Wildlife;
  - (6) Earthquake:
  - (7) Volcanic eruption; or
  - (8) Failure of the irrigation water supply, if due to a cause of loss listed in section 10(a)(1) through (7) that occurs during the insurance period.

- (b) In addition to the causes of loss excluded in section 12 of the Basic Provisions, we will not insure any loss of production due to:
  - (1) Bypassed acreage because of:
    - (i) The breakdown or non-operation of equipment or facilities; or
    - (ii) The availability of a crop insurance payment. We may deny any indemnity immediately in such circumstance or, if an indemnity has been paid, require you to repay it to us with interest at any time acreage was bypassed due to the availability of a crop insurance payment; or
  - (2) Your failure to follow the requirements contained in the processor contract.

## 11. Duties In The Event of Damage or Loss.

In addition to the requirements of section 14 of the Basic Provisions, you must give us notice:

- (a) Not later than 48 hours after:
  - (1) Total destruction of the sweet corn on the unit; or
  - (2) Discontinuance of harvest on a unit on which unharvested production remains.
- (b) Within 3 days after the date harvest should have started on any acreage that will not be harvested unless we have previously released the acreage. You must also provide acceptable documentation of the reason the acreage was bypassed. Failure to provide such documentation will result in our determination that the acreage was bypassed due to an uninsured cause of loss. If the crop will not be harvested and you wish to destroy the crop, you must leave representative samples of the unharvested crop for our inspection. The samples must be at least 10 feet wide and extend the entire length of each field in each unit. The samples must not be destroyed until the earlier of our inspection or 15 days after notice is given to us; and
- (c) At least 15 days prior to the beginning of harvest if you intend to claim an indemnity on any unit, or immediately if damage is discovered during the 15 day period or during harvest, so that we may inspect any damaged production. If you fail to notify us and such failure results in our inability to inspect the damaged production, we will consider all such production to be undamaged and include it as production to count. You are not required to delay harvest.

#### 12. Settlement of Claim.

- (a) We will determine your loss on a unit basis. In the event you are unable to provide separate, acceptable production records:
  - For any optional units, we will combine all optional units for which such production records were not provided; or
  - (2) For any basic units, we will allocate any commingled production to such units in proportion to our liability on the harvested acreage for the units.
- (b) In the event of loss or damage covered by this policy, we will settle your claim by:

- (1) Multiplying the insured acreage by its respective production guarantee, by type if applicable;
- (2) Multiplying each result of section 12(b)(1) by the respective price election, by type if applicable;
- (3) Totaling the results of section 12(b)(2) if there are more than one type;
- (4) Multiplying the total production to count (see section 12(c)), for each type if applicable, by its respective price election;
- (5) Totaling the results of section 12(b)(4) if there are more than one type;
- (6) Subtracting the results of section 12(b)(4) from the results of section 12(b)(2) if there is only one type or subtracting the results of section 12(b)(5) from the result of section 12(b)(3) if there are more than one type; and
- (7) Multiplying the result of section 12(b)(6) by your share.

#### For example:

You have a 100 percent share in 100 acres of type A processing sweet corn in the unit, with a guarantee of 3.0 tons per acre and a price election of \$50.00 per ton. You are only able to harvest 200 tons. Your indemnity would be calculated as follows:

- (1) 100 acres x 3.0 tons = 300 tons guarantee;
- (2) 300 tons x \$50.00 price election = \$15,000.00 value of guarantee;
- (4) 200 tons x \$50.00 price election = \$10,000.00 value of production to count;
- (6) \$15,000.00 \$10,000.00 = \$5,000.00 loss;
- (7) \$5,000.00 x 100 percent = \$5,000.00 indemnity payment.

You also have a 100 percent share in 100 acres of type B processing sweet corn in the same unit, with a guarantee of 4.0 tons per acre and a price election of \$45.00 per ton. You are only able to harvest 350 tons. Your total indemnity for both types A and B would be calculated as follows:

- (1) 100 acres x 3.0 tons = 300 tons guarantee for type A, and 100 acres x 4.0 tons = 400 tons guarantee for type B.
- (2) 300 tons x \$50.00 price election = \$15,000.00 value of guarantee for type A, and 400 tons x \$45.00 price election = \$18,000.00 value of guarantee for type B;
- (3) \$15,000.00 + \$18,000.00 = \$33,000.00 total value of guarantee;
- (4) 200 tons x \$50.00 price election = \$10,000.00 value of production to count for type A, and 350 tons x \$45.00 price election = \$15,750.00 value of production to count for type B;
- (5) \$10,000.00 + \$15,750.00 = \$25,750.00 total value of production to count;
- (6) \$33,000.00 \$25,750.00 = \$7,250.00 loss;
- (7) \$7,250.00 loss x 100 percent = \$7,250.00 indemnity payment.
- (c) The total production to count, specified in tons of unhusked ear weight, from all insurable acreage on the unit will include:

- (1) All appraised production as follows:
  - (i) Not less than the production guarantee for acreage:
    - (A) That is abandoned:
    - (B) That is put to another use without our consent;
    - (C) That is damaged solely by uninsured causes; or
    - (D) For which you fail to provide production records that are acceptable to us.
  - (ii) Production lost due to uninsured causes.
  - (iii) Production on acreage that is bypassed unless the acreage was bypassed due to an insured cause of loss which resulted in production which would not be acceptable under the terms of the processor contract.
  - (iv) Potential production on insured acreage that you intend to put to another use or abandon, if you and we agree on the appraised amount of production. Upon such agreement, the insurance period for that acreage will end when you put the acreage to another use or abandon the crop. If agreement on the appraised amount of production is not reached:
    - (A) If you do not elect to continue to care for the crop, we may give you consent to put the acreage to another use if you agree to leave intact, and provide sufficient care for, representative samples of the crop in locations acceptable to us (The amount of production to count for such acreage will be based on the harvested production or appraisals from the samples at the time harvest should have occurred. If you do not leave the required samples intact, or fail to provide sufficient care for the samples, our appraisal made prior to giving you consent to put the acreage to another use will be used to determine the amount of production to count); or
    - (B) If you elect to continue to care for the crop, the amount of production to count for the acreage will be the harvested production, or our reappraisal if additional damage occurs and the crop is not harvested.
- (2) All harvested processing sweet corn production from the insurable acreage. The amount of such production will be:
  - The usable tons of processing sweet corn shown on the processor settlement sheet, if available; or
  - (ii) Determined by dividing the dollar amount paid, payable, or which should have been paid under the terms of the processor contract for the quantity of the sweet corn delivered to the processor by the base

contract price per ton; and

(3) All harvested processing sweet corn production from any other insurable units that have been used to fulfill your processor contract for this unit.

The total production to count will be expressed as an unhusked ear weight. Any other measure of production will be converted to an unhusked ear weight equivalent.

#### 13. Late Planting.

A late planting period is not applicable to processing sweet corn unless allowed by the Special Provisions and you provide written approval from the processor by the acreage reporting date that it will accept the production from the late planted acres when it is expected to be ready for harvest.

# 14. Prevented Planting.

Your prevented planting coverage will be 40 percent of your production guarantee for timely planted acreage. If you have limited or additional levels of coverage, as specified in 7 CFR part 400, subpart T, and pay an additional premium, you may increase your prevented planting coverage to the levels specified in the actuarial documents.