FIG LOSS ADJUSTMENT STANDARDS HANDBOOK

2001 and Succeeding Crop Years
THIS HANDBOOK CONTAINS THE OFFICIAL FCIC-APPROVED LOSS ADJUSTMENT STANDARDS FOR THIS CROP FOR THE 2001 AND SUCCEEDING CROP YEARS. IN THE ABSENCE OF INDUSTRY-DEVELOPED, FCIC-APPROVED PROCEDURE FOR THIS CROP FOR 2001 AND SUCCEEDING CROP YEARS, ALL REINSURED COMPANIES WILL UTILIZE THESE STANDARDS FOR BOTH LOSS ADJUSTMENT AND LOSS TRAINING.

SUMMARY OF CHANGES/CONTROL CHART

Major Changes: See changes or additions in text which has been redlined. Three stars (*** ) identify information that has been removed.

Changes for November 2000 Issuance (FCIC-25130-1):

A. Inserts slipsheets that amend the Fig Handbook (issued June 1999) and comply with the current Fig Crop Provisions (01-060).

B. Throughout these slipsheets, inserted prototype handbook text, as applicable.

C. In section 3 A, added procedure for determining the insurability of figs interplanted with another perennial crop. In section 3 B, amended the hail exclusion statement. In section 3 D, added manufacturing grade and substandard grade references.

D. In section 8, added references to gleaned acreage. Also added manufacturing grade and substandard grade text in the Production Worksheet instructions for section I, item L.

E. In section 9, amended TABLE A - for the selection procedure for less than 10.0 acres. Also in TABLE C, added procedure for determining the number of trees per acre for spacings not listed on the table.
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# FIG LOSS ADJUSTMENT HANDBOOK

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1. INTRODUCTION

This handbook identifies the crop-specific procedural requirements for adjusting Multiple Peril Crop Insurance (MPCI) losses in a uniform and timely manner. These procedures, which include crop appraisal methods and claims completion instructions, supplement the general (not crop-specific) procedures, forms, and manuals for loss adjustment identified in the Loss Adjustment Manual (LAM).

2. SPECIAL INSTRUCTIONS

This handbook remains in effect until superseded by reissuance of either the entire handbook or selected portions (through slipsheets or bulletins). If slipsheets have been issued for a handbook, the original handbook as amended, by slipsheet pages shall constitute the handbook. A bulletin can supersede either the original handbook or subsequent slipsheets.

A. DISTRIBUTION

The following is the minimum distribution of forms completed by the adjuster for the loss adjustment inspection:

One legible copy to the insured. The original and all remaining copies as instructed by the insurance provider.

NOTE: It is the insurance provider’s responsibility to maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations.

B. TERMS, ABBREVIATIONS, AND DEFINITIONS

(1) Terms, abbreviations, and definitions general (not crop-specific) to loss adjustment are identified in the LAM.

(2) Terms, abbreviations, and definitions specific to fig loss adjustment and this handbook, which are not defined in this section, are identified as they appear in the text.

(3) Abbreviations:

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Definition</th>
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<tr>
<td>DFA</td>
<td>Dried Fruit Association</td>
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<tr>
<td>RPAM</td>
<td>Random Path Appraisal Method</td>
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(4) Definitions:

**Harvest**
The picking of the figs from the trees or ground by hand or machine for the purpose of removal from the orchard.

**Manufacturing Grade Production**
Fig production that meets minimum grade standards and is defined as “manufacturing grade” by the Marketing Order for Dried Figs, as amended, which is in effect on the date insurance attaches.

** Marketable Figs**
Figs that grade manufacturing grade or better in accordance with the Marketing Order for Dried Figs, as amended, which is in effect on the date insurance attaches.

**Substandard Production**
Fig production that does not meet minimum grade standards and is defined as “substandard” by the Marketing Order for Dried Figs, as amended, which is in effect on the date insurance attaches.

3. INSURANCE CONTRACT INFORMATION

The insurance provider is to determine that the insured has complied with all policy provisions of the insurance contract. Fig provisions which are to be considered in this determination include (but are not limited to):

**A. INSURABILITY**

(1) The crop insured will be all commercially grown dried figs that are grown in the county on insurable acreage for which a premium rate is provided by the actuarial documents:

(a) In which the insured has a share;

(b) That are grown for harvest as dried figs;

(c) That are irrigated;

(d) That have reached the seventh growing season after being set out; and

(e) For which acceptable production records for at least the previous crop year are provided.

(2) Figs interplanted with another perennial crop are insurable unless the insurance provider inspects the acreage and determines that such acreage does not meet the requirements contained in the policy.

(3) Figs are not insurable when:

(a) Grown on acreage with less than 90 percent of a stand based on the original planting pattern unless the insurance provider agrees, in writing, to insure such figs;

(b) The insurance provider inspects the figs and considers them not acceptable;
(c) Grown for the crop year the application is filed unless inspected and accepted by the insurance provider; or

(d) Grown on acreage acquired for the crop year unless such acreage has been inspected and accepted by the insurance provider.

(4) Insurance coverage is not provided against:

(a) Any loss of production due to fire, where weeds and other forms of undergrowth have not been controlled or pruning debris has not been removed for the grove, or

(b) The inability to market the fruit as a direct result of quarantine, boycott, or refusal of any entity to accept production.

B. PROVISIONS NOT APPLICABLE TO CAT COVERAGE

(1) Basic units by type and optional units.
(2) Written Agreements.
(3) Hail and Fire Exclusion provisions (also not applicable if additional coverage is less than 65/100 or comparable coverage).

C. UNIT DIVISION

See the insurance contract for unit provisions. NOTE: Unless limited by the Crop or Special Provisions, a basic unit (basic units by type if applicable), as defined in the Basic Provisions, may be divided into optional units if, for each optional unit, all conditions stated in the applicable provisions are met.

D. QUALITY ADJUSTMENT

Appraised and harvested fig production that grades manufacturing grade or substandard grade due to insurable causes is eligible for quality adjustment. Select representative fig samples for delivery to the DFA for a grade determination. For figs that qualify for quality adjustment, calculate production to count as follows:

(1) Manufacturing Grade Figs:

Figs, which due to insurable causes, grade manufacturing will be adjusted by dividing the value per pound by the highest price election available for the type and multiplying this result (not to exceed 1.00) by the number of pounds of such production.

(2) Substandard Grade Figs:

(a) Figs, which due to insurable causes, grade substandard and are delivered to the substandard pool will not be considered production to count, provided:

1. All of the insured’s substandard production is inspected by the insurance provider; and
2. The insurance provider gives written consent for such delivery prior to delivery.

(b) If the insurance provider does not give written consent prior to the delivery to the substandard pool, all production will be counted as undamaged marketable production.

(c) Substandard production for which the insurance provider gives written consent to the insured prior to delivery to the substandard pool, which is not delivered to the substandard pool, and is sold by the insured, will be considered production to count and adjusted as follows:

1. Divide the value per pound received for such substandard production by the highest price election available for the insured type; and

2. Multiply this result (not to exceed 1.00) by the number of pounds of such substandard production.

4. FIG APPRAISALS

A. GENERAL INFORMATION

(1) Potential production will be appraised in accordance with procedures specified in this handbook and in the LAM.

(2) Specifically for figs, circumstances that require an appraisal include (but are not limited to):

(a) When figs are still on the tree; or

(b) If verifiable production records may not be available.

(3) Make separate appraisals for each fig type grown in the orchard, as applicable.

(4) Appraisal dates:

(a) Insurance provider representatives will set appraisal dates.

(b) Whenever possible, appraise figs after the fruit drop period and before the fruit is removed from the trees.

B. SELECTING REPRESENTATIVE SAMPLES FOR APPRAISALS

(1) Make a general examination of all acreage in the unit. Determine the number and general location of trees to be used in the representative sample based on:

(a) Total acreage and number of trees;
(b) Extent of variation in the amount of production or damage within the acreage and location of the fruit on the tree;

**NOTE:** When variable damage causes the crop potential to be significantly different within the same orchard, or when the insured wishes to destroy a portion of the orchard, split the orchard into suborchards and appraise each one separately.

(c) Percent of each type in the acreage;

(d) Tree age, size, density, and vigor; and

(e) The acreage in the unit from which fruit has been picked and the extent of variation in the amount of unpicked fruit on the trees.

(2) Take not less than the minimum number (count) of representative samples required in **TABLE A**.

(3) The Random Path Appraisal Method may be used at the discretion of the insurance provider to appraise fig crop production. Use this method in lieu of appraisal methods in the fig loss adjustment handbook, as applicable.

(4) Before any fig counts are made, the insured and the adjuster together will collect a representative sample of damaged dried figs from the ground or windrows to take to the DFA for grading to determine if the figs meet the minimum grade standards in the Marketing Order for Dried Figs. Each sample must contain a minimum of 12 ½ pounds of dried figs.

(5) After DFA grading, if due to insurable causes the sample figs do not meet the minimum grade standards in the Marketing Order for Dried Figs, the figs will be declared substandard (see section 3D). If such production will not be harvested, no production will be counted.

(6) If this sample, after grading by the DFA, does meet the Marketing Order Grade Standards and the insured intends to harvest, appraise the production to determine the potential using the applicable appraisal method in section 5. Such production should be adjusted for quality according to the instructions in section 3D and the Fig Crop Provisions.

**NOTE:** Unharvested fig production that grades substandard (not marketable) would have no production to count.
5. APPRAISAL METHODS

A. GENERAL INFORMATION

<table>
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<tr>
<th>Appraisal Method.....</th>
<th>Use.....</th>
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<tr>
<td>Fig Count Appraisals</td>
<td>for all pre-harvest appraisals.</td>
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<tr>
<td>Representative Tree Appraisals</td>
<td>when orchard is being harvested; harvest and count figs from representative sample trees.</td>
</tr>
<tr>
<td>Harvested Acreage Appraisals</td>
<td>the average yield per acre from harvested acreage as the appraisal per acre for unharvested acreage.</td>
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</table>

B. UNHARVESTED APPRAISAL

Fig Count Appraisals:

(1) Use the Fig/Nut Tree Appraisal Worksheet for all fig count appraisals.

(2) Appraise each orchard as a separate sample.

(3) Use the required minimum number of samples (refer to TABLE A).

(4) Count all marketable dried figs and all unmarketable figs lost due to uninsured causes under the sample trees and convert this production to pounds per acre. Record counts on the Fig/Nut Tree Appraisal Worksheet, as applicable.

C. HARVESTED APPRAISALS

(1) Representative Tree Appraisals:

Arrange with the insured to harvest representative sample trees after a crop has reached maturity. Use the production harvested from the trees to determine the yield per acre.

(2) Harvested Acreage Appraisals:

Use the average yield per acre from harvested acreage as the appraisal per acre for unharvested acreage. Use this method only when harvested acreage can be verified to be representative of unharvested acreage. Verify by actually inspecting the harvested and unharvested acreages to compare the crop on the ground under the trees.
6. APPRAISAL DEVIATIONS AND MODIFICATIONS

A. DEVIATIONS

Deviations in appraisal methods require FCIC written authorization (as described in the LAM) prior to implementation.

B. MODIFICATIONS

There are no pre-established modifications contained in this handbook (see the LAM for additional information).

7. APPRAISAL WORKSHEET ENTRIES AND COMPLETION PROCEDURES

A. GENERAL INFORMATION

(1) Include the insurance provider’s name in the Fig/Nut Tree Appraisal Worksheet title if not preprinted on the insurance provider’s worksheet.

(2) Include the claim number on the appraisal worksheet (when required by the insurance provider) when a worksheet entry is not provided.

(3) Separate Fig/Nut Tree Appraisal Worksheets are required for each unit or orchard inspected.

NOTE: Standards Fig/Nut Tree Appraisal Worksheet items are numbered consecutively in subsection B. An example Fig/Nut Tree Appraisal Worksheet is provided to illustrate how to complete entries.

B. WORKSHEET ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

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<th>Information Required</th>
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<td>Company:</td>
<td>Name of the company servicing the contract.</td>
</tr>
<tr>
<td>Claim Number:</td>
<td>Claim number as assigned by the insurance provider.</td>
</tr>
<tr>
<td>Insured’s Name:</td>
<td>Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.</td>
</tr>
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</table>
2. **Policy Number:** Insured’s assigned policy number.

3. **Unit No.:** Five-digit unit number from the Summary of Coverage after it is verified to be correct.

4. **Crop:** “Figs.”

5. **Acres Appraised:** Appraised acres, to tenths.

6. **Crop Year:** Crop year, as defined in the policy, for which the claim is filed.

7. **Orch. ID:** Orchard identification symbol.

8. **Variety:** Variety name(s) of trees in the plot or orchard.

9. **Acres:** Fig variety acres, rounded to tenths for each orchard or sub-orchard inspected.

10. **Number of Figs/Nuts per Tree:** Number of figs per sample tree.

**NOTE:** Do not include any figs that are unmarketable due to insured damage. Record unmarketable fig production in the Remarks section.

11. **Total Figs/Nuts all Trees:** Total number of figs counted from item 10 (round to the nearest whole number).

12. **Number of Trees in Sample:** Number of sample trees.

13. **Average Figs/Nuts Tree:** Item 11 divided by item 12, in whole figs.

14. **Figs/Nuts Lb. for Variety:** Number of figs per pound for the variety (see TABLE B).

15. **Average Pounds per Tree:** Item 13 divided by item 14, to two decimal places.

16. **Bearing Trees per Acre:** Number of bearing trees per acre (see TABLE C).

17. **Figs/Nuts Pounds per Acre:** Item 15 divided by item 16, in whole pounds.

**NOTE:** Transfer this line entry to the appraised potential item entry on the Production Worksheet.

18. **Reject Factor:** MAKE NO ENTRY.

19. **Net Nut Lbs. per Acre:** MAKE NO ENTRY.

20. **% Acre for Variety:** MAKE NO ENTRY.

21. **Figs/Nuts Acres for Variety:** MAKE NO ENTRY.
22. **Appraisal (Lbs./A.):** MAKE NO ENTRY.

23. **Remarks:** Identify any production that is eligible for quality adjustment; the appraisal method used; unmarketable fig production; or any other pertinent information.

24. **Insured’s Signature and Date:** Insured (or insured’s authorized representative’s) signature and date. BEFORE obtaining insured’s signature. REVIEW ALL ENTRIES on the appraisal worksheet WITH THE INSURED, particularly explaining codes, etc., which may not be readily understood.

25. **Adjuster’s Signature, Code No., and Date:** Code number, signature of adjuster, and date signed after the insured (or insured’s authorized representative) has signed. If the appraisal is performed prior to the signature date, document the appraisal in the Remarks section of the appraisal worksheet (if available); otherwise, document the appraisal date in the Narrative of the Production Worksheet.

**Page Number:** Page number - (Example: Page 1 of 1, Page 2 of 2, etc.).
## FIG/NUT TREES APPRAISAL WORKSHEET
(For Illustration Purposes Only)

<table>
<thead>
<tr>
<th>Orch. ID</th>
<th>Variety</th>
<th>Acres</th>
<th>Number of Figs/Nuts Per Tree</th>
<th>Total Figs/Nuts All Trees</th>
<th>Number Trees in Sample</th>
<th>Average Figs/Nuts Tree 11 ÷ 12</th>
<th>Figs/Nuts lb. for Variety</th>
<th>Average Pounds Per Tree 13 ÷ 14</th>
<th>Bearing Trees Per Acre</th>
<th>Figs/Nuts Pounds Per Acre 15 x 16</th>
<th>Reject Factor</th>
<th>Net Nuts Lbs. per Acre 17 x 18</th>
<th>% Acres for Variety</th>
<th>Figs/Nuts Acre for Variety 19 x 20</th>
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<tbody>
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<td>103</td>
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<td>C</td>
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23 REMARKS
Fruit count appraisal used. Tree and row spacing 10' x 15'. Field A was quality adjusted due to excess moisture.

22 Appraisal (Lbs./A.)
8. CLAIM FORM ENTRIES AND COMPLETION PROCEDURES

A. GENERAL INFORMATION

(1) The claim form, (hereafter referred to as a “Production Worksheet”), is a progressive form containing all notices of damage for all preliminary and final inspections made on a unit.

(2) If a Production Worksheet has been prepared on a prior inspection, verify each entry and enter additional information as needed. If a change or correction is necessary, strike out all entries on the line and re-enter correct entries on a new line. The adjuster and the insured are to initial any line deletions.

(3) Refer to the LAM for instructions regarding the following:
   
   (a) Acreage report errors.
   
   (b) Delayed notices and delayed claims.
   
   (c) Corrected claims or fire losses (double coverage), and cases involving uninsured causes of loss, unusual situations, controversial claims, concealment, or misrepresentation.
   
   (d) Claims involving a Certification Form, (when all the acreage on the unit has been appraised to be put to another use or other reasons described in the LAM).
   
   (e) “No Indemnity Due” claims (which must be verified by an APPRAISAL or NOTIFICATION from the insured that the production exceeded the guarantee).

(4) The adjuster is responsible for determining if the insured has complied with all of their requirements under the notice and claim provisions of the policy. If they have not, the adjuster should contact the insurance provider.

(5) Instructions labeled “PRELIMINARY” apply to preliminary inspections only. Instructions labeled “FINAL” apply to final inspections only. Instructions not labeled apply to ALL inspections.

B. FORM ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>Unit #: Five-digit unit number from the Summary of Coverage after it is verified to be correct (e.g., 00100).</td>
</tr>
</tbody>
</table>
3. **Legal Description:** Section, township, and range number or other legal description that identifies the location of the unit.

4. **Date of Damage:** First three letters of the month during which MOST of the insured damage (including progressive damage) occurred for each inspection. Include the SPECIFIC DATE where applicable as in the case of hail damage (e.g., AUG 11).

5. **Cause of Damage:** Name of insured cause(s) of loss for this crop as listed in the LAM. If it is evident that no indemnity is due, enter “NONE.” If an insured cause of loss is coded as “Other,” explain in the Narrative.

**NOTE:** See the Basic Provisions and the crop provisions for information pertaining to insured and uninsured causes of loss.

6. **Primary Cause %:**

   **PRELIMINARY:** MAKE NO ENTRY.
   **FINAL:** Percent of damage for the cause of damage listed in item 5 above that is determined to be the primary cause of damage, to the nearest whole percent. The primary cause of damage must exceed 50 percent (e.g., 51%). Enter an “X” for the major secondary cause of damage.

7. **Company/Agency:** Name of the company and agency servicing the contract.

8. **Name of Insured:** Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.

9. **Claim #:** Claim number as assigned by the insurance provider.

10. **Policy #:** Insured’s assigned policy number.

11. **Crop Year:** Crop year, as defined in the policy, for which the claim is filed.

12. **Additional Units:**

   **PRELIMINARY:** MAKE NO ENTRY.

   **FINAL:** Unit number(s) for ALL non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a Production Worksheet has not been completed. Additional non-loss units may be entered on a single Production Worksheet.

   **NOTE:** If more spaces are needed for non-loss units, enter the unit numbers identified as “Non-loss Units” in the Narrative or on an attached Special Report.
13. **Est. Prod. Per Acre:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Estimated yield per acre, in whole pounds, for all non-loss units for the crop, at the time of final inspection.

14. **Date(s) of Notice:**

**PRELIMINARY:**

a. Date the notice of damage was given for the unit in item 2.

b. A third preliminary inspection (if needed) requires an additional set of Production worksheets. Enter the date of notice for a third preliminary inspection in the 1st space of item 14 on the second set.

c. Reserve the “Final” space on the first page of the first set of Production Worksheets for the date of notice for the final inspection.

d. If the inspection is initiated by the insurance provider, enter “Company Insp.” instead of the date.

**FINAL:** Transfer the last date in the 1st or 2nd space to the FINAL space of a final inspection should be made as a result of the notice. Always enter the complete date of notice (month, day, year) for the FINAL inspection in the FINAL space on the first page of the first set of Production Worksheets. For delayed notice or delayed claim, refer to the LAM.

15. **Companion Policies:**

a. If no other person has a share in the unit (insured has a 100 percent share), MAKE NO ENTRY.

b. In all cases where the insured has LESS than 100 percent share of a loss-affected unit, ask the insured if the OTHER person sharing in the unit has a multiple-peril contract (i.e., not crop-hail, fire, etc.). If the other person does not, enter “None.”

   (1) If no other person has a multiple-peril contract and it can be determined that the SAME insurance provider services it, enter the contract number. Handle these companion policies according to insurance provider instructions.

   (2) If the OTHER person has a multiple-peril contract and a DIFFERENT insurance provider or agent services it, enter the name of the insurance provider and/or agent (and contract number), if known.

   (3) If unable to verify the existence of a companion contract, enter “Unknown” and contact the insurance provider for further instructions.
NOTE: See the LAM for further information regarding companion contracts.

SECTION I - ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

Make separate line entries for varying:

(1) Rate classes, types, or farming practices;
(2) APH yields;
(3) Appraisals;
(4) Adjustments to appraised mature production (i.e., quality adjustment factors);
(5) Stages or intended use(s) of acreage:
(6) Shares (e.g., 50 percent and 75 percent shares on the same unit); or
(7) Appraisals for damage due to hail and fire if a Hail and Fire Exclusion is in effect.

Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.</td>
<td><strong>Field ID:</strong> The field identification symbol from a sketch map or aerial photo. See the Narrative. In the margin (or in a separate column), enter the date of inspection for the last line entry of each inspection.</td>
</tr>
<tr>
<td>B.</td>
<td><strong>Preliminary Acres:</strong></td>
</tr>
<tr>
<td></td>
<td><strong>PRELIMINARY:</strong> The number of acres, to tenths, (include “E” if estimated), for which consent for other use has been given. Determine actual acreage to tenths, when the boundaries of the appraised acreage may not be determined later.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong> MAKE NO ENTRY.</td>
</tr>
<tr>
<td>C.</td>
<td><strong>Final Acres:</strong> See the LAM for definition of acceptable determined acres used herein.</td>
</tr>
<tr>
<td></td>
<td>Determined acres to tenths (include “E” if estimated) for which consent is given for other use and/or:</td>
</tr>
<tr>
<td></td>
<td>a. Put to other use without consent.</td>
</tr>
<tr>
<td></td>
<td>b. Abandoned.</td>
</tr>
<tr>
<td></td>
<td>c. Damaged by uninsured causes.</td>
</tr>
<tr>
<td></td>
<td>d. For which the insured failed to provide acceptable records of production.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong> Determined acres to tenths.</td>
</tr>
</tbody>
</table>
|          | **NOTE:** Acreage breakdown WITHIN a unit may be estimated (enter “E” in front of the acres) if a determination is impractical AND if authorization was received from the insurance provider. Document authorization in the Narrative.
ACCOUNT FOR ALL ACREAGE IN THE UNIT. In the event of over-reported acres, handle in accordance with individual insurance provider’s instructions. In the event of under-reported acres, draw a diagonal line in column “C” as shown below.

C₁ Enter the ACTUAL acres for the orchard or suborchard.  
C₂ Enter the REPORTED acres for the orchard or suborchard.

D. **Interest or Share:** Insured’s interest in the crop to three-decimal places as determined at the time of inspection. If shares vary on the same UNIT, use separate line entries.

E. **Risk:** The correct rate class from the actuarial documents. Verify with the Summary of Coverage, and if the rate class is found to be incorrect, revise according to insurance provider’s instructions. Refer to the LAM.

**NOTE:** Unrated land is uninsurable without a written agreement.

F. **Practice:** Three-digit code number, entered exactly as specified on the actuarial documents, for the practice carried out by the insured. If “No Practice Specified,” enter appropriate three-digit code number from the actuarial documents.

G. **Type/Class/Variety:** Three-digit code number entered exactly as specified on the actuarial documents, for the type grown by the insured. If “No Type Specified,” enter appropriate three-digit code number from the actuarial documents.

H. **Stage:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Stage abbreviations as shown below.

<table>
<thead>
<tr>
<th>STAGE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“P”</td>
<td>Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the insurance provider.</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested.</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested or put to other use with consent.</td>
</tr>
</tbody>
</table>

**GLEANED ACREAGE:** Refer to the LAM for information on gleaning.
I. **Intended or Final Use:** Use of acreage. Use the following “Intended Use” abbreviations.

<table>
<thead>
<tr>
<th>USE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“WOC”</td>
<td>Other use without consent</td>
</tr>
<tr>
<td>“SU”</td>
<td>Solely uninsured</td>
</tr>
<tr>
<td>“ABA”</td>
<td>Abandoned without consent</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested</td>
</tr>
</tbody>
</table>

Verify any “Intended Use” entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct “Final Use.”

**GLEANED ACREAGE:** Refer to the LAM for information on gleaning.

J. **Appraised Potential:** Per-acre appraisal in whole pounds of POTENTIAL production for the acreage appraised. See appraisal methods for additional instructions.

**NOTE:** If there is no potential on UH acreage, enter “0.” Unharvested fig production that grades substandard (not marketable) will not be included as production to count.

K.1. - K.2. **MAKE NO ENTRY.**

L. **Shell and/or Quality Factor:** For mature unharvested figs, which due to insurable causes, qualify for quality adjustment as provided in the Fig Crop Provisions, enter the applicable quality adjustment factor as follows:

a. For appraised mature production that grades manufacturing - divide the value per pound of the manufacturing grade production by the highest price election per pound available for the type and round results to three-decimal places.

b. For appraised mature production that grades substandard - divide the value per pound received for such substandard production by the highest price election per pound available for the type and round results to three-decimal places.

**NOTE:** Refer to section 3 D for additional quality adjustment information.

M. **+ Uninsured Cause:** EXPLAIN IN THE NARRATIVE.

a. Hail and Fire exclusion NOT in effect.

(1) Enter NOT LESS than the insured’s production guarantee per acre in whole pounds for the line (calculate by multiplying the elected coverage level percentage times the approved APH yield per acre shown on the APH form) for any “P” stage acreage.
NOTE: On preliminary inspections, advise the insured to keep the harvested production separate from any acreage damaged SOLELY by uninsured causes separate from other production.

(2) For acreage that is damaged PARTLY by uninsured causes, enter the APPRAISED UNINSURED loss of production per acre in whole pounds, for any such acreage.

b. Refer to the LAM when a Hail and Fire Exclusion is in effect and damage is from hail or fire.

c. Enter the result of adding uninsured, cause appraisals to hail and fire exclusion appraisals.

NOTE: For fire losses, if the insured also has other fire insurance (double coverage), refer to the LAM.

N. Adjusted Potential: Column “J” times column “L” plus column “M.”

O. Total to Count: Column “C” or “C₁” (actual acres) times column “N,” in whole pounds.

P. Per Acre: Per-acre Guarantee: Enter the per-acre production guarantee from the insured’s policy.

Q. Total: Column “C₂” (reported acres; “C” if acreage is not under-reported) times column “P,” in whole pounds.

16. Total Acres:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total actual acres (Column “C” or [“C₁” if there are under-reported acres], to tenths.

NOTE: FOR ITEM 17. WHEN SEPARATE LINE ENTRIES ARE MADE FOR VARYING SHARES, STAGES, APH YIELDS, PRICE ELECTIONS, TYPES, ETC., WITHIN THE UNIT, AND TOTALS NEED TO BE KEPT SEPARATE FOR CALCULATING INDEMNITIES, MAKE NO ENTRY AND FOLLOW THE INSURANCE PROVIDER’S INSTRUCTIONS; OTHERWISE, MAKE THE FOLLOWING ENTRIES.

17. Totals:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total of column “O” and total of column “Q.”
NARRATIVE:

If more space is needed, document on a Special report, and enter “See Special Report.” Attach the Special Report to the Production Worksheet.

a. If no acreage is released on the unit, enter “No acreage released,” adjuster’s initials, and date.

b. If notice of damage was given and “No Inspection” is necessary, enter the unit number(s), “No Inspection,” date, and adjuster’s initials. The insured’s signature is not required.

c. Explain any uninsured causes, unusual, or controversial cases.

d. If there is an appraisal in Section I, item M for uninsured causes due to a hail/fire exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.

e. Document the actual appraisal date if an appraisal was performed prior to the adjuster’s signature date on the appraisal worksheet, and the date of the appraisal if not recorded on the appraisal worksheet.

f. State that there is “No other fire insurance” when fire damages or destroys the insured crop and it is determined that the insured has no other fire insurance. Also see the LAM.

g. Explain any errors found on the Summary of Coverage.

h. Explain any commingled production. See the LAM.

i. Explain any entry for “Production not to Count” and/or any production not included in Section II, item I entry or items B - E entries.

j. Explain a “No” checked in item 19.

k. Attach a sketch map or aerial photograph to identify the total unit:

(1) If consent is or has been given to put part of the unit to another use;
(2) If uninsured causes are present; or
(3) For unusual or controversial cases.

NOTE: Indicate on the aerial photograph or sketch map, the disposition of acreage destroyed or put to other use with or without consent.

l. Explain any differences between date of inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.

m. When any other adjuster or supervisor accompanies the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.
n. Explain the reason for a “No Indemnity Due” claim. “No Indemnity Due” claims are to be distributed in accordance with the insurance provider’s instructions.

o. Explain any delayed notices or delayed claims as instructed in the LAM.

p. Document any authorized estimated acres shown in Section I, item C as follows: “Line 3 ‘E’ acres authorized by the insurance provider MM/DD/YYYY.”

q. Document the method and calculation used to determine acres for the unit. Refer to the LAM.

r. Explain any “.000” quality adjustment factor in items “L” and “R.” Explain any deficiencies, substances, or conditions that are allowed for quality adjustment as well as any which were not allowed.

s. Explain any losses due to fire where weeds and other forms of undergrowth have not been controlled or pruning debris has not been removed.

t. Document name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for more information on gleaning.

u. Document any other pertinent information, including any data to support any factors used to calculate the production.

SECTION II - HARVESTED PRODUCTION

GENERAL INFORMATION:

(1) Account for ALL HARVESTED PRODUCTION (for ALL ENTITIES sharing in the crop) except production appraised BEFORE harvest and shown in Section I because the quantity cannot be determined later.

(2) For production commercially stored, sold, etc., enter the name and address of storage facility, buyer, packing house, or processor as applicable in items “B” through “E.”

(3) If additional lines are necessary, the data may be entered on a continuation sheet. USE SEPARATE LINES FOR:

(a) Separate storage facilities.

(b) Different buyers or processors - the insured must have maintained satisfactory records of ALL production.

(c) Different quality adjustment factors.

(d) Varying shares; e.g., 50 percent and 75 percent shares on same unit.

(e) Harvested production from more than one insured practice (or type) and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in items “A” through “S” by type.

NOTE: If production has been commingled, refer to the LAM.
Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>18.</td>
<td><strong>Date Harvest Completed:</strong> <em>(Used to determine if there is a delayed notice or a delayed claim. Refer to the LAM.)</em></td>
</tr>
</tbody>
</table>

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:**

a. The earlier of the date the ENTIRE acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed, or put to other use, or (5) the calendar date for the end of the insurance period.

b. If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest; enter “**Incomplete**.”

c. If at the time of final inspection (if prior to the end of the insurance period), none of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter “**No Harvest**.”

d. If the case involves a Certification Form, enter the date from the Certification Form when the entire unit is put to another use. Refer to the LAM.

| 19.  | **Similar Damage:** |

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Check “**Yes**” or “**No**.” Check “**Yes**” if amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If “**No**” is checked, explain in the Narrative.

| 20.  | **Assignment of Indemnity:** Check “**Yes**” only if an assignment of indemnity is in effect for the unit for the crop year; otherwise, check “**No**.” Refer to the LAM.

| 21.  | **Transfer of Right to Indemnity:** Check “**Yes**” only if a transfer of right to indemnity is in effect for the unit for the crop year; otherwise, check “**No**.” Refer to the LAM.

A1. **Share:** RECORD ONLY VARYING SHARES on SAME unit to three decimal places.

A2. **Field ID:** If only one practice and/or type of harvested production is listed in Section I, MAKE NO ENTRY.
If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type the corresponding Field ID (from Section I, item “A”).

**B. - E. Length or Diameter, Width, Depth, Deduction:** For production sold, enter the name and address of the Buyer or Processor. For fruit otherwise disposed of, indicate the method of disposition.

**F.- H. MAKE NO ENTRY.**

**I. Bu., Ton, Lbs., Cwt.:** Circle Lbs. in column heading. Production in whole pounds for fresh figs and dry fig production determined by delivery records, production recaps, sales receipts from processors, etc., (must be NET WEIGHT).

**J. Shell/Sugar Factor:** .333 factor when fresh fig production is entered in item “I” above; otherwise, MAKE NO ENTRY.

**K₁-M₁. MAKE NO ENTRY.**

**N. Adjusted Production:**

a. Fresh production: Result of multiplying column “I” times column “J,” in whole pounds.

b. Dried production: Transfer entry from column “I,” in whole pounds.

**O. Production Not to Count:** Net production NOT to count in whole pounds WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION ARE AVAILABLE from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, of from other sources (e.g., other units or uninsured acreage).

THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE SAME LINE. EXPLAIN ANY “PRODUCTION NOT TO COUNT” IN THE “NARRATIVE.”

**P. Production:** Result of subtracting entry in column “O” from column “N,” in whole pounds.

**Q₁. Value:**

a. Figs, which due to insurable causes grade manufacturing grade - enter the value per pound to two-decimal places.

b. Figs, that grade substandard and the insurance provider given written consent to the insured prior to delivery to the substandard pool, and are sold by the insured, enter the value per pound to two-decimal places.
Q2. **Market Value:**

a. Figs, which due to insurable causes grade manufacturing grade - enter the highest price election per pound available for the insured type rounded to two-decimal places.

b. Figs, that grade substandard and the insurance provider gives written consent to the insured prior to delivery to the substandard pool, which are not delivered to the substandard pool, and are sold by the insured - enter the highest price election per pound available for the insured type rounded to two-decimal places.

R. **Quality Factor:** For production eligible for quality adjustment, enter the three-digit quality adjustment factor by dividing Q1 by Q2 to three-decimal places.

S. **Production to Count:** Enter the result of multiplying column “P” times column “R,” in whole pounds.

**NOTE:** FOR ITEMS 22-24. WHEN SEPARATE LINE ENTRIES ARE MADE FOR VARYING SHARES, STAGES, APH YIELDS, PRICE ELECTIONS, TYPES, ETC. WITHIN THE UNIT, AND TOTALS NEED TO BE KEPT SEPARATE FOR CALCULATING INDEMNITIES, MAKE NO ENTRY AND FOLLOW THE INSURANCE PROVIDER’S INSTRUCTIONS; OTHERWISE, MAKE THE FOLLOWING ENTRIES.

22. **Section II Total:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Total of column “S,” in whole pounds.

23. **Section I Total:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Enter figure from Section I, column “O” total.

24. **Unit Total:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Total of items 22 and 23 in whole pounds.

25. **Adjuster’s Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed after the insured (or insured’s authorized representative) has signed. For an absentee insured, enter the adjuster’s code number ONLY. The signature and date will be entered AFTER the absentee has signed and returned the Production Worksheet.

**NOTE:** Final indemnity inspections should be signed on the bottom line.
26. Insured’s Signature and Date: Insured’s (or insured’s authorized representative’s) signature and date. BEFORE obtaining insured’s signature, REVIEW ALL ENTRIES on the Production Worksheet WITH THE INSURED, particularly explaining codes, etc., that may not be readily understood.

NOTE: Final indemnity inspections should be signed on the bottom line.

27. Page Numbers:

PRELIMINARY: Page numbers - “1,” “2,” etc., at the time of inspection.

FINAL: Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).
PRODUCTION WORKSHEET
(For Illustration Purposes Only)

1 Crop/Code #  
Figs 0060

2 Unit #  
00100

3 Legal Description  
SWI-96N-30W

4 Date of Damage  
Aug 11

5 Cause of Damage  
Excess Prec

6 Primary Cause %  
100%

7 Company  
Any Company

8 Name of Insured  
I. M. Insured

9 Claim #  
XXXXXXXX

10 Policy #  
XXXXXXXX

11 Crop Year  
YYYY

12 Additional Units  
00200

13 Est. Prod. Per Acre  
1500

14 Date(s) 1st 2nd Final  
XXXXXXXX YYYY

15 Companion Policy(s)  

SECTION I - ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

<table>
<thead>
<tr>
<th>Field ID</th>
<th>Prelim Acres</th>
<th>Final Acres</th>
<th>Interest or Share</th>
<th>Risk</th>
<th>Practice</th>
<th>Type Class Variety</th>
<th>Stage</th>
<th>Intended or Final Use</th>
<th>Appraised Potential</th>
<th>Moisture %</th>
<th>Shell and/or Quality Factor</th>
<th>+Uninsured Cause</th>
<th>Adjusted Potential</th>
<th>Total To Count (C x N)</th>
<th>Per Acre</th>
<th>Total (C x P)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>3.4</td>
<td>1.000</td>
<td>A01</td>
<td>002</td>
<td>160</td>
<td>UH</td>
<td>UH</td>
<td>499</td>
<td>.720</td>
<td>359</td>
<td>1,221</td>
<td>1,500</td>
<td>5,100</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>B</td>
<td>3.4</td>
<td>1.000</td>
<td>A01</td>
<td>002</td>
<td>160</td>
<td>UH</td>
<td>UH</td>
<td>525</td>
<td>1,785</td>
<td>1,500</td>
<td>5,100</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C</td>
<td>3.4</td>
<td>1.000</td>
<td>A01</td>
<td>002</td>
<td>160</td>
<td>UH</td>
<td>UH</td>
<td>548</td>
<td>1,863</td>
<td>1,500</td>
<td>5,100</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D</td>
<td>2.0</td>
<td>1.000</td>
<td>A01</td>
<td>002</td>
<td>160</td>
<td>H</td>
<td>H</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

16 TOTAL  
12.2

17 TOTALS  
4,869

18 Date Harvest Completed  
MM/DD/YYYY

19 Is damage similar to other farms in the area?  
Yes X No

20 Assignment of Indemnity  
Yes X No

21 Transfer of Right to Indemnity?  
Yes X No

22 Section II Total  
2,216

23 Section I Total  
4,869

24 Unit Total  
7,085

NARRATIVE  
Used fruit count appraisal method. 600 lbs. were harvested for fresh production. Acres were determined using the MPCI acreage report. Acreage would measure within 5 percent. Field A appraised production was reduced due to excess moisture. Harvested production reduced due to excess moisture.

SECTION II - HARVESTED PRODUCTION

| A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S |
| Field ID | Share | Length or Diameter | Width | Depth | Deduction | Net Cubic Feet | Conversion Factor | Gross Prod. (F x $) | Bgl (Ton Lbs) | CWT | Shell/ Sugar Factor | FM% | Moisture % | Test WT Factor | Adjusted Production (A x K x L x M) | Prod. Not to Count | Production (N - O) | Value | Mkt. Price | Quality Factor (Q1 ÷ Q2) | Production to Count (P x R) |
| ABC Packinghouse Anytown Anystate | 2,400 | 2,400 | 2,400 | 21 | .21 | .840 | 2,061 |
| Acme Fresh Fruit Anytown, Anystate | 600 | .333 | 200 | 200 | 240 |

I certify the information provided above, to the best of my knowledge, to be true and complete and that it will be used to determine my loss, if any, to my insured crop. I understand that this Production Worksheet and supporting papers are subject to audit and approval by the company. I understand that this crop insurance is subsidized and reinsured by the Federal Crop Insurance Corporation, an agency of the United States. I understand that any false or inaccurate information may result in the sanctions outlined in my policy and administrative, civil, and criminal sanctions under 18 U.S.C. §§ 1006 and 1014, 7 U.S.C. §§ 1506, 31 U.S.C. §§ 3729 and 3730 and other federal statutes.

25 Adjuster's Signature  
Code # Date  
I. M. Adjuster XXXXX MM/DD/YYYY

26 Insured's Signature Date  
I. M. Insured MM/DD/YYYY

27 Page  
1 of 1

28 FCIC-25130 (FIGS)  
24  
MAY 1999
### TABLE A - MINIMUM REPRESENTATIVE SAMPLE REQUIREMENTS

<table>
<thead>
<tr>
<th>Number of Acres:</th>
<th>Select:</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.0 or less</td>
<td>The lesser of 10 trees or 5% of the number of trees in the orchard</td>
</tr>
<tr>
<td></td>
<td>(rounded to the nearest whole tree).</td>
</tr>
<tr>
<td>10.1 to 100.0</td>
<td>10 trees plus 3 trees per additional 10.0 acres.</td>
</tr>
<tr>
<td>100.1 or more</td>
<td>37 trees plus 5 trees per additional 100.0 acres.</td>
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</table>

### TABLE B - FIG POUNDS BY VARIETY*

<table>
<thead>
<tr>
<th>Variety Name</th>
<th>Number of Figs per Pound</th>
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<tbody>
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<td>Adriatic</td>
<td>53</td>
</tr>
<tr>
<td>Black Mission</td>
<td>45</td>
</tr>
<tr>
<td>Calimyrma</td>
<td>34</td>
</tr>
<tr>
<td>Kadota (Tray Dried)</td>
<td>41</td>
</tr>
<tr>
<td>Kadota (Natural)</td>
<td>45</td>
</tr>
</tbody>
</table>

*The number of figs per pound by variety is based on statewide data.
TABLE C - NUMBER OF TREES PER ACRE

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<tr>
<th>DISTANCE BETWEEN ROWS (In Feet)</th>
<th>10</th>
<th>11</th>
<th>12</th>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
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<th>32</th>
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<tbody>
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<td>363</td>
<td>335</td>
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<td>47</td>
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</tbody>
</table>

For tree spacings not shown on the chart, multiply the distance between trees (nearest tenth foot) times the distance between rows (nearest tenth foot) and divide this result into 43,560 sq. ft. per acre (round to the nearest whole number). **EXAMPLE:** 6.5 ft. x 10.0 ft. = 65 sq. ft., then 43,560 ÷ 65 = 670 trees per acre.