ALMOND
LOSS
ADJUSTMENT
STANDARDS
HANDBOOK
2007 and Succeeding Crop Years
THIS HANDBOOK CONTAINS THE OFFICIAL FCIC-ISSUED LOSS ADJUSTMENT STANDARDS FOR THIS CROP FOR THE 2007 AND SUCCEEDING CROP YEARS. ALL REINSURED COMPANIES WILL UTILIZE THESE STANDARDS FOR BOTH LOSS ADJUSTMENT AND LOSS TRAINING.

SUMMARY OF CHANGES/CONTROL CHART

The following list contains the significant changes to this handbook, as determined by us. It may not represent all changes made. All changes made to this handbook are applicable regardless of whether or not listed.

Major Changes: See changes or additions in text which have been highlighted. Three asterisks (*** ) indicate where information has been removed.

A. Removed the word “NOTE:,” replaced the phrase “insurance provider” with “approved insurance provider” or “AIP” (as appropriate) and replaced “field” or “subfield” with “orchard” or sub-orchard” wherever they appear throughout the handbook.

B. In section 1, revised the FCIC-issued standard language.

C. In subsection 2 A, inserted the words “and signed by the insured (or insured’s authorized representative).”

D. In subsection 3 A, inserted language indicating the insurability requirements contained in this handbook may not be complete and to refer to the Basic Provisions, Almond Crop Provisions, and Special Provisions for a complete list.

E. In subsection 3 B, removed information regarding provisions not applicable to CAT Coverage and inserted a reference to the LAM.

F. In subsection 5 B, expanded the explanation of the Nut Count Appraisal Method.

G. Inserted a new subsection 7 A, renumbered the subsections accordingly and changed the title of subsection 7 B. In subsection 7 C, Appraisal Worksheet item 9 completion instructions, clarified acreage entries are for the variety being appraised. In item 10 completion instructions, added instructions to include in the nut counts, nuts damaged...
by uninsured causes and to document in Remarks or on a Special Report the number of nuts per tree damaged by such causes. In item 20, inserted a reference to subsection 4 C. In item 23, added a requirement to document uninsured damage. In the appraisal worksheet example form, corrected the orchard identification entries and added additional sample entries to reflect the minimum number of samples required by \textbf{TABLE A}. Removed examples of the last three entries on the appraisal worksheet example form.

H. Inserted a new subsection 8 A “Claim Form Standards,” renumbered the subsections, and changed the title of subsection 8 B. In subsection 8 B (3) (c), inserted a reference to \textbf{EXHIBIT 1}. In subsection 8 C, inserted references to the LAM for entries for first crop and second crop codes, for acreage measurements for perennial crops, for concepts regarding uninsured cause appraisals, and for farm record requirements. Added references to \textbf{EXHIBIT 1} for an example of uninsured cause appraisals for failure to use the recommended number of beehives. For Section I of the Production Worksheet instructions for column “I,” inserted “Bulldozed, etc.” as an example of the use made of the acreage. For Section II, of the Production Worksheet instructions for column I, removed the words “accepted by” and replaced with “delivered to” to reflect that all harvested production is be accounted for not just production accepted by a buyer. On the Production Worksheet example form, inserted example entry codes for first crop and second crop, added entries for an uninsured cause of loss appraisal, and removed examples of the last three entries in the completion instructions.

I. In section 9, \textbf{TABLE A}, inserted the current standard for the minimum number of sample trees to select for appraisal purposes. In \textbf{TABLE C}, inserted a reference to the LAM for determining the number of trees per acre for other tree planting patterns.

J. To incorporate the RMA Davis Regional Office Informational Bulletin issued 4/5/2005 by inserting a new Section 10 “EXHIBITS” and adding \textbf{EXHIBIT 1} to provide instructions for uninsured cause of loss appraisals when the insured fails to use the recommended number of beehives for pollination.

K. Additional changes were made to conform to standard handbook language, format, and to correct spelling and punctuation.

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1. INTRODUCTION

THIS HANDBOOK MUST BE USED IN CONJUNCTION WITH THE LOSS ADJUSTMENT MANUAL (LAM) STANDARDS HANDBOOK FCIC-25010.

The FCIC-issued loss adjustment standards for this crop are the official standard requirements for adjusting Multiple Peril Crop Insurance (MPCI) losses in a uniform and timely manner. The FCIC-issued standards for this crop and crop year are in effect as of the signature date for this crop handbook at www.rma.usda.gov/handbooks/25000/index.html. All reinsured companies will utilize these standards for both loss adjustment and loss training for the applicable crop year. These standards, which include crop appraisal methods, claims completion instructions, and form standards, supplement the general (not crop specific) loss adjustment standards identified in the LAM.

2. SPECIAL INSTRUCTIONS

This handbook remains in effect until superseded by reissuance of either the entire handbook or selected portions (through slipsheets or bulletins). If slipsheets have been issued for a handbook, the original handbook, as amended by slipsheet pages, shall constitute the handbook. A bulletin can supersede either the original handbook or subsequent slipsheets.

A. DISTRIBUTION

The following is the minimum distribution of forms completed by the adjuster and signed by the insured (or the insured’s representative) for the loss adjustment inspection:

*** One legible copy to the insured. The original and all remaining copies as instructed by the approved insurance provider (AIP). It is the AIP’s responsibility to maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations.

B. TERMS, ABBREVIATIONS, AND DEFINITIONS

(1) Terms, abbreviations, and definitions that are general (not crop-specific) to loss adjustment are identified in the LAM.

(2) Terms, abbreviations, and definitions specific to almond loss adjustment and this handbook, which are not defined in this section, are defined as they appear in the text.

(3) Definition(s):

Brown Spot Either single or multiple brown spots on an almond kernel when affected area aggregates more than the equivalent of a circle one-eighth (1/8) inch in diameter. Caused by insects.

Decay Almond kernel that is putrid or decomposed. This is a rare occurrence; most likely a prior year's nut (uninsurable).
Gum  A film of a shiny resinous appearing substance that covers more than one-eighth (1/8) of the kernel area. Occurs in less than 1% of kernels in a normal year. Gum is triggered by spring weather conditions (either rain or frost: frost damage not severe enough to cause nut drop). Gum can be determined early in nut development stage (around April). If the nuts are sound in May or June, they will not develop gum (insurable).

Imbedded Foreign Material  Pieces of shell, hulls, or other foreign matter which will not pass through a round opening 8/64 inch in diameter. Is usually caused by improper handling and poor hulling work (uninsurable).

Insect Injury  Insect web or frass is present or there is definite evidence of insects feeding. Injury is caused by insects on the ground or on the tree.

Meat Pounds  Total pounds of almond meats (whole, chipped and broken, and in-shell meats). Unshelled almonds will be converted to meat pounds in accordance with FCIC approved procedures.

Mold  Mold which is visible on the kernel (nut meat), and not easily rubbed off with the fingers is insurable unless caused by improper handling or poor farming practices. Mold found on hulls (not on meats) will be caused by brown rot or shot hole fungus from rain at bloom or very early nut set. Such infected in-shell nuts present in delivered product are uninsurable.

Rancid  Kernel is noticeably bitter (rancid) to taste. Occurrence is rare; most likely a prior year's nut, can be caused by improper storage, or early worm damage. Would be scored as insect damage.

Set out  Transplanting the (almond) tree into the orchard.

Shrivel  The kernel is excessively thin for its size or is materially withered, shrunk, leathery, tough, or partially developed. Kernels are not considered damaged if more than three-fourths (3/4) of the pellicle is filled with meat. Triggered by spring weather conditions (rain or frost) at or just past bloom stage. Causes physiological damage to kernel embryo. It is not caused by lack of irrigation water. It is found at early development stage similar to gum (insurable).

3. INSURANCE CONTRACT INFORMATION

The AIP is to determine that the insured has complied with all policy provisions of the insurance contract. Crop provisions which are to be considered in this determination include (but are not limited to):
A. **INSURABILITY**

The following may not be a complete list of insurability requirements. Refer to the Basic Provisions, Almond Crop Provisions, and Special Provisions for a complete list.

(1) The crop insured will be all almonds in the county for which a premium rate is provided by the actuarial documents in which the insured has a share:

(a) That are grown for harvest as almonds;

(b) That are irrigated; and

(c) That are grown on acreage where at least 90 percent of the trees have reached at least the seventh growing season after set out, unless the AIP agrees in writing to insure trees not meeting this requirement.

(2) Almonds interplanted with another perennial crop are insurable unless the AIP inspects the acreage and determines the (acreage) does not meet the requirements contained in the insured’s policy.

(3) Insurance coverage is provided against damage or loss from insects or disease but not damage due to insufficient or improper application of pest and disease control measures.

(4) Insurance coverage is provided against damage or loss from wildlife, unless control measures have not been taken.

(5) Insurance coverage is not provided against damage or loss of production due to the inability to market the almonds for any reason other than actual physical damage to the almonds from an insurable cause specified in the crop provisions.

B. **PROVISIONS AND PROCEDURES NOT APPLICABLE TO CAT COVERAGE**

*** Refer to the Crop Insurance Handbook (CIH) and LAM for other provisions and procedures not applicable to CAT.

C. **UNIT DIVISION**

Refer to the insurance contract for unit provisions. Unless limited by the Crop or Special Provisions, a basic unit, as defined in the Basic Provisions, may be divided into optional units if, for each optional unit, all conditions stated in the applicable crop provisions are met.
4. ALMOND APPRAISALS

A. GENERAL INFORMATION

(1) Potential production for all types of inspections will be appraised in accordance with procedures specified in this handbook and the LAM.

(2) Make separate appraisals for each almond variety grown in the orchard, as applicable.

(3) Within the policy provisions is a requirement that insureds file a “notice of damage or loss.” If the insured intends to claim an indemnity on any unit, the insured must notify the AIP prior to the beginning of harvest so that the AIP may inspect the damaged production. The insured must not sell or dispose of the damaged crop until after the AIP has given written consent to do so. If the insured fails to meet the requirements of the crop provisions, all such production will be considered undamaged and included as production to count. Refer to the Basic Provisions, the Crop Provisions, and the LAM for more information on “notices of damage or loss.”

(4) Whenever possible, appraise almonds after the nut drop period but before any nuts are removed from the trees.

B. SELECTING REPRESENTATIVE SAMPLES FOR APPRAISALS

(1) Make a general examination of all acreage in the orchard. Determine the number and general location of trees to be used in the representative sample based on:

(a) Total acreage and number of trees;

(b) Extent of variation in the amount of production or damage within the acreage. When variable damage causes the crop potential to be significantly different within the same orchard, or when the insured wishes to destroy a portion of the orchard, split the orchard into sub-orchards, and appraise each one separately.

(c) Percent of each variety in the acreage;

(d) Tree age, size, density, and vigor; and

(e) The acreage in the unit from which nuts have been harvested and the extent of variation in the amount of unharvested nuts on the trees.

(2) Take not less than the minimum number (count) of representative samples required in TABLE A for each orchard or sub-orchard.

(3) The Random Path Appraisal Method (RPAM) may be used at the discretion of the AIP to appraise the almond crop production. Use the RPAM method in lieu of appraisal methods in this handbook, as applicable.
C. **ORCHARD APPRAISALS**

Determining Variety Acreage for Appraisals:

1. Appraisals must take into consideration the planting pattern, variety mix, and the number of acres of each variety in the orchard or sub-orchard.

2. Use the formula below to determine the percent acreage for each variety provided that the row length and planting patterns are the same for all varieties being appraised.

**FORMULA:**

\[
\text{Number of Rows Planted to a Single Variety} = \frac{\text{Percent Variety in Unit or Plot, Round}}{\text{Total Rows in the Planting Pattern}} \text{ to Nearest Whole Percent}
\]

**EXAMPLE:**

A 20.0 acre orchard is planted to three varieties (Variety 1, Variety 2, and Variety 3) in a four row pattern (1-1-1-1). The first row is Variety 1, the second and fourth rows are Variety 2, and the third row is Variety 3. Variety distribution is as follows:

- Variety 1 = 1 row ÷ 4 rows = .25 or 5.0 acres
- Variety 2 = 2 rows ÷ 4 rows = .50 or 10.0 acres
- Variety 3 = 1 row ÷ 4 rows = .25 or 5.0 acres

D. **HANDLING APPRAISAL DISCREPANCIES**

If the insured disagrees with the appraisal, make arrangements for leaving representative trees UNHARVESTED and for inspecting those trees when the almonds are ready to harvest (harvest-appraisal). The adjuster and insured should jointly determine the trees to be selected for this representative sample. Make a sketch map of the orchard and mark the sample trees by row number and tree count within the chosen row. An adjuster must be present when the representative trees are harvested.
5. APPRAISAL METHODS

A. GENERAL INFORMATION

These instructions provide information on appraisal methods for:

<table>
<thead>
<tr>
<th>Appraisal Method</th>
<th>Use</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nut Count Appraisals</td>
<td>to appraise nuts on the tree prior to harvest that are taken from representative sample trees.</td>
</tr>
<tr>
<td>Representative Tree Appraisals</td>
<td>the production from representative trees to determine the appraisal.</td>
</tr>
<tr>
<td>Harvested Acreage Appraisals</td>
<td>the average yield per acre from harvested acreage as the appraisal per acre for unharvested acreage.</td>
</tr>
</tbody>
</table>

B. NUT COUNT APPRAISAL METHOD

(1) Use the Fig/Nut Tree Appraisal Worksheet to record nut counts taken from sample trees (refer to section 4 B for sampling requirements).

(2) Determine the percent of each variety for the acreage being appraised.

(3) By variety, count all harvestable nuts in the sample trees (include nuts damaged by uninsured causes), discard blanks, and record nut counts on the Fig/Nut Tree Appraisal Worksheet.

(4) Total the number of nuts from all sample trees and divide by the number of trees in the sample.

(5) Multiply the result from (4) above by the nut size factor (from TABLE B) for the variety being appraised to determine the average number of nuts per pound.

(6) Next multiply by the number of bearing trees per acre to determine the number of whole pounds of nuts per acre for the variety.

(7) If more than one variety is in the acreage being appraised, multiply the number of whole pounds of nuts per acre for each variety by the percent determined in (2) above to determine the number of whole pounds of nuts per acre by variety.

(8) Add the number of pounds of nuts per acre for all varieties to determine the appraised number of whole pounds of nuts per acre. Transfer the appraisal per acre to column “J” or “M,” as applicable, on the Production Worksheet (refer to section 8 below).
C. HARVESTED APPRAISAL METHODS

(1) Representative Tree Appraisals:

Arrange with the insured to harvest representative sample trees after the crop reaches maturity. Use the production harvested from the representative sample trees to determine the potential production for the unharvested acreage.

(2) Harvested Acreage Appraisals:

Use this method only when the harvested acreage can be verified as being representative of the unharvested acreage. Verify by actually inspecting the harvested and unharvested acreage to compare the harvested production with the crop on the trees. Document such inspections and calculations in the Narrative section of the Production Worksheet or on a Special Report.

6. APPRAISAL DEVIATIONS AND MODIFICATIONS

A. DEVIATIONS

Deviations in appraisal methods require RMA written authorization (as described in the LAM) prior to implementation.

B. MODIFICATIONS

There are no pre-established appraisal modifications contained in this handbook (refer to the LAM for additional information).

7. APPRAISAL WORKSHEET ENTRIES AND COMPLETION PROCEDURES

A. APPRAISAL WORKSHEET FORM STANDARDS

(1) The entry items in subsection 7 C are the minimum requirements for the Fig/Nut Tree Appraisal Worksheet used for the almond nut count appraisal method. All entry items are “Substantive,” (i.e., they are required).

(2) Appraisal Worksheet Completion Instructions. The completion instructions for the required entry items on the appraisal worksheet in the following subsection are “Substantive,” (i.e., they are required).

(3) The Privacy Act and Nondiscrimination statements are required statements that must be printed on the form or provided to the insured as a separate document. These statements are not shown on the example form in this section. The current Privacy Act and
Nondiscrimination statements can be found in the Document and Supplemental Standards Handbook (DSSH), FCIC-24040.

(4) Refer to the DSSH for other crop insurance form requirements (e.g., font point size, etc.).

B. GENERAL INFORMATION FOR WORKSHEET ENTRIES AND COMPLETION INFORMATION

(1) Include the AIP’s name in the appraisal worksheet title if not preprinted on the AIP’s worksheet, when a worksheet entry is not provided.

(2) Include the claim number on the appraisal worksheet (when required by the AIP) when a worksheet entry is not provided.

(3) Separate appraisal worksheets are required for each unit and orchard or sub-orchard inspected. Use separate lines for each variety in the acreage being appraised. Refer to section 4 B for sampling instructions.

(4) Standard appraisal worksheet items are numbered consecutively in subsection 7 C. An example worksheet is also provided to illustrate how to complete all entries, except the last three items on the appraisal worksheet.

C. WORKSHEET ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

<table>
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<th>Item No.</th>
<th>Information Required</th>
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<tr>
<td>Company:</td>
<td>Name of AIP, if not preprinted on the worksheet (company name).</td>
</tr>
<tr>
<td>Claim Number:</td>
<td>Claim number as assigned by the AIP.</td>
</tr>
<tr>
<td>1.</td>
<td>Insured's Name: Name of insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.</td>
</tr>
<tr>
<td>2.</td>
<td>Policy Number: Insured’s assigned policy number.</td>
</tr>
<tr>
<td>3.</td>
<td>Unit No.: Five-digit unit number from the Summary of Coverage after it is verified to be correct (e.g., 00100).</td>
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<tr>
<td>5.</td>
<td>Acres Appraised: Total number of determined acres, to tenths, being appraised in the unit.</td>
</tr>
<tr>
<td>6.</td>
<td>Crop Year: Four-digit crop year, as defined in the policy, for which the claim is filed.</td>
</tr>
<tr>
<td>7.</td>
<td>Orch. ID: Orchard or sub-orchard identification symbol.</td>
</tr>
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</table>
8. **Variety:** Variety name of trees in the acreage being appraised.

9. **Acres:** Number of determined acres to tenths for the variety being appraised.

10. **Number of Figs/Nuts per Tree:** Number of nuts from each sample tree (include nuts damaged by uninsured causes). If necessary, use additional lines to record nut counts for all sample trees. Document in the Remarks the number of nuts per tree damaged by uninsured causes.

11. **Total Figs/Nuts all Trees:** Total nuts from item 10 from all sample trees.

12. **Number Trees in Sample:** Total number of sample trees.

13. **Average Figs/Nuts Tree:** Item 11 divided by item 12, whole nuts.

14. **Figs/Nuts Lb. for Variety:** The number of nuts per pound (refer to TABLE B).

15. **Average Pounds per Tree:** Item 13 divided by item 14, to two decimal places.

16. **Bearing Trees per Acre:** Number bearing trees per acre (refer to TABLE C).

17. **Figs/Nuts Pounds per Acre:** Item 15 times item 16, in whole pounds.

18. **Reject Factor:** MAKE NO ENTRY.

19. **Net Nut Lbs. per Acre:** MAKE NO ENTRY.

20. **% Acres for Variety:** Item 9 divided by item 5, to two-decimal places (refer to subsection 4C for more information).

21. **Figs/Nuts Acre for Variety:** Item 17 times item 20, in whole pounds.

22. **Appraisal (Lbs./A.):** Total of all item 21 entries, in whole pounds.

23. **Remarks:** Document the following on the appraisal worksheet or on a Special Report:

   a. Acreage determinations for items 5 and 9;
   
   b. Any uninsured causes, the number of nuts per tree damaged by such causes and show any calculations; and
   
   c. Any other pertinent information about the appraisal.

**The following required entries are not illustrated on the appraisal worksheet example below.**

24. **Insured's Signature and Date:** Insured’s (or insured’s authorized representative’s) signature and date. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Appraisal Worksheet WITH THE INSURED (or insured’s authorized representative), particularly explaining codes, etc., which may not be readily understood.
25. **Adjuster's Code Number, Signature, and Date:** Signature of adjuster, code number, and date *after* the insured (or insured’s authorized representative) has signed. If the appraisal is performed prior to the signature date, document the date of appraisal in the Remarks section of the Appraisal Worksheet (if available); otherwise, document the appraisal date in the Narrative section of the Production Worksheet.

**Page Number:** Page numbers - (Example: Page 1 of 1, Page 2 of 2, etc.).
### APPRAISAL WORKSHEET

**Company**: Any Company  
**1 INSURED'S NAME**: I.M. Insured  
**2 POLICY NUMBER**: XXXXXXXX  
**3 UNIT NO.**: 00100  
**Claim Number**: XXXXXXXX  
**4 CROP**: Almonds  
**5 ACRES APPRAISED**: 16.0  
**6 CROP YEAR**: YYYY

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<th>Acres</th>
<th>Number of Figs/Nuts Per Tree</th>
<th>Total Figs/Nuts All Trees</th>
<th>Number Trees in Sample</th>
<th>Average Figs/Nuts Tree 11-12</th>
<th>Figs/Nuts lb. for Variety</th>
<th>Average Pounds Per Tree 13 - 14</th>
<th>Bearing Trees Per Acre</th>
<th>Figs/Nuts Pounds Per Acre 15 x 16</th>
<th>Reject Factor</th>
<th>Net Nut Lbs. per Acre 17 x 18</th>
<th>% Acres for Variety</th>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A-3</td>
<td>Monarch</td>
<td>4.0</td>
<td>1850 1210 1650</td>
<td>7850</td>
<td>5</td>
<td>1570</td>
<td>360</td>
<td>4.36</td>
<td>109</td>
<td>475</td>
<td>.25</td>
<td>119</td>
<td>.25</td>
<td>119</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1450 1690</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**23 REMARKS**

Acreage determined from aerial photo and wheel measurements.

**22 Appraisal (Lbs./A.)**

564

*This form example does not illustrate all required entry items (e.g., signatures, dates, etc.)*
8. CLAIM FORM ENTRIES AND COMPLETION INFORMATION

A. CLAIM FORM STANDARDS

(1) The entry items in subsection C are the minimum Claim Form (hereafter referred to as the “Production Worksheet”) requirements. All of these entry items are considered “substantive,” (i.e., they are required).

(2) The completion instructions for the required entry items on the Production Worksheet in the following subsections are “substantive,” (i.e., they are required).

(3) The Privacy Act and Nondiscrimination statements are required statements that must be printed on the form or provided as a separate document. These statements are not shown in the example form in this section. The current Privacy Act and Nondiscrimination statements can be found in the DSSH.

(4) The certification statement required by the current DSSH must be included on the form directly above the insured’s signature block and immediately followed by the statement below:

“I understand the certified information on this Production Worksheet will be used to determine my loss, if any, to the above unit. The AIP may audit and approve this information and supporting documentation. The Federal Crop Insurance Corporation, an agency of the United States, subsidizes and reinsures this crop insurance.”

(5) Refer to the DSSH for other crop insurance form requirements (e.g., point size of font, etc.).

B. GENERAL INFORMATION FOR COMPLETION INSTRUCTIONS

*** (1) The Production Worksheet is a progressive form containing all notices of damage for all preliminary and final inspections on a unit.

(2) If a Production Worksheet has been prepared on a prior inspection, verify each entry and enter additional information as needed. If a change or correction is necessary, strike out all entries on the line and re-enter correct entries on a new line. The adjuster and insured are to initial any line deletions.

(3) Refer to the LAM for instructions regarding the following:

(a) Acreage report errors.

(b) Delayed notices and delayed claims.

(c) Corrected claims or fire losses (double coverage) and cases involving uninsured causes of loss (also refer to EXHIBIT 1), unusual situations, controversial claims, concealment, or misrepresentation.
(d) Claims involving a Certification Form, (when all the acreage on the unit has been appraised to be put to another use, or other reasons as described in the LAM).

(e) "No Indemnity Due" claims (which must be verified by an APPRAISAL or NOTIFICATION from the insured that the production exceeded the guarantee).

(4) The adjuster is responsible for determining if any of the insured’s requirements under the notice and claim provisions have not been met. If any have not, the adjuster should contact the AIP.

(5) Instructions labeled “PRELIMINARY” apply to preliminary inspections only. Instructions labeled “FINAL” apply to final inspections only. Instructions not labeled apply to ALL inspections.

C. FORM ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>Unit #: Five-digit unit number from the Summary of Coverage after it is verified to be correct (e.g., 00100).</td>
</tr>
<tr>
<td>3.</td>
<td>Legal Description: Section, township, and range number or other legal description that identifies the location of the unit.</td>
</tr>
<tr>
<td>4.</td>
<td>Date of Damage: First three letters of the month during which MOST of the insured damage (including progressive damage) occurred for each inspection. Include the SPECIFIC DATE where applicable as in the case of hail damage (e.g., JUN 12).</td>
</tr>
</tbody>
</table>
| 5.       | Cause of Damage: Name of the insured cause(s) of loss for this crop as listed in the LAM. If it is evident that no indemnity is due, enter “NONE.” If an insured cause of loss is coded as “Other,” explain in the Narrative. Refer to the Basic Provisions and the Almond Crop Provisions for information pertaining to insured and uninsured causes of loss.  
*** |
| 6.       | Primary Cause %:  
PRELIMINARY: MAKE NO ENTRY.  
FINAL: Percent of damage for the cause of damage listed in item 5 above that is determined to be the primary cause of damage, to the nearest whole percent. The primary cause of damage must exceed 50 percent (e.g., 51%). Enter an “X” in the major secondary cause of damage. |
| 7.       | Company/Agency: Name of the company and agency servicing the contract. |
8. **Name of Insured:** Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.

9. **Claim #:** Claim number as assigned by the AIP.

10. **Policy #:** Insured’s assigned policy number.

11. **Crop Year:** Four-digit crop year, as defined in the policy, for which the claim is filed.

12. **Additional Units:**

   PRELIMINARY: MAKE NO ENTRY.

   FINAL: Unit number(s) for ALL non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a Production Worksheet has not been completed. Additional non-loss units may be entered on a single Production Worksheet. If more spaces are needed for non-loss units, enter the unit numbers identified as “Non-loss Units,” in the Narrative or on an attached Special Report.

13. **Est. Prod. Per Acre:**

   PRELIMINARY: MAKE NO ENTRY.

   FINAL: Enter the estimated yield per acre in whole pounds, for all non-loss units for the crop at the time of final inspection.

14. **Date(s) Notice of Loss:**

   PRELIMINARY:

   a. Date the notice of damage was given for the unit in item 2, in the 1st or 2nd space, as applicable. Enter the complete date (MM/DD/YYYY) for each notice.

   b. A notice of damage or loss for a third preliminary inspection (if needed) requires an additional set of Production Worksheets. Enter the date of notice for a third preliminary inspection in the 1st space of item 14 on the second set of Production Worksheets.

   c. Reserve the “Final” space on the first page of the first set of Production Worksheets for the date of notice for the final inspection.

   d. If the inspection is initiated by the AIP, enter “Company Insp.” instead of the date.

   e. If the notice does not require an inspection, document as directed in the “Narrative” instructions.

   FINAL: Transfer the last date (in the 1st or 2nd space from the first or second set of Production Worksheets) to the FINAL space on the first page of the first set of Production Worksheets if a final inspection should be made as a result of the notice. Always enter the
complete date of notice (MM/DD/YYYY) for the “FINAL” inspection. For a delayed notice of loss or delayed claim, refer to the LAM.

15. **Companion Policies:**

a. If no other person has a share in the unit (insured has a 100 percent share), MAKE NO ENTRY.

b. In all cases where the insured has LESS than a 100 percent share of a loss-affected unit, ask the insured if the OTHER person sharing in the unit has a multiple-peril contract (i.e., not crop-hail, fire, etc.). If the other person does not, enter “None.” Refer to the LAM for further information regarding companion contracts.

1. If the other person has a multiple-peril contract and it can be determined that the SAME AIP services it, enter the contract number. Handle these companion policies according to AIP instructions.

2. If the OTHER person has a multiple-peril contract and a DIFFERENT AIP or agent services it, enter the name of the AIP and/or agent (and contract number) if known.

3. If unable to verify the existence of a companion contract, enter “Unknown” and contact the AIP for further instructions.

***

**SECTION I - ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS**

Make separate line entries for varying:

1. Rate classes, types, or farming practices;
2. APH yields;
3. Appraisals;
4. Stages or intended use(s) of acreage;
5. Shares (e.g., 50 percent and 75 percent shares on the same unit); or
6. Appraisals for damage due to hail or fire if a Hail and Fire Exclusion is in effect.

**Verify or make the following entries:**

**Item No.** | **Information Required**
--- | ---
A. | **Field ID:** The field identification symbol from a sketch map or an aerial photo. Refer to the narrative instructions. In the margin of the last line entry (or in a separate column), enter the date of inspection for the last line entry of each inspection.

**REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRY OF FIRST CROP AND SECOND CROP CODES.**
B. Prelim. Acres:

PRELIMINARY: The number of acres, to tenths, (include “E” if estimated), for which consent for other use has been given. Determine actual acreage, to tenths, when the boundaries of the appraised acreage may not be determined later. Refer to LAM or CIH for acreage measurement instructions specific to perennial crops.

FINAL: MAKE NO ENTRY.

C. Final Acres: Refer to the LAM for definition of acceptable determined acres used herein. Refer to LAM or CIH for acreage measurement instructions specific to perennial crops. Determined acres to tenths (include “E” if estimated) for which consent is given for other use and/or:

a. Put to other use without consent.
b. Abandoned.
c. Damaged by uninsured causes.
d. For which the insured failed to provide acceptable records of production.

FINAL: Determined acres to tenths.

*** Acreage breakdowns WITHIN a unit may be estimated (enter “E” in front of the acres) if a determination is impractical AND if authorization was received from the AIP. Document authorization in the Narrative.

ACCOUNT FOR ALL ACREAGE IN THE UNIT. In the event of over-reported acres, handle in accordance with individual AIP’s instructions. In the event of under-reported acres, draw a diagonal line in Column “C” as shown.

C1 Enter the ACTUAL acres for the orchard or sub orchard.
C2 Enter the REPORTED acres for the orchard or sub orchard.

D. Interest or Share: Insured’s interest in crop to three decimal places as determined at the time of inspection. If shares vary on the same UNIT, use separate line entries.

E. Risk: The three digit code for the correct “Rate Class” specified on the actuarial documents. If a “Rate Class” or “High Risk Area” is not specified on the actuarial documents, make no entry. Verify with the Summary of Coverage and if the “Rate Class” is found to be incorrect, revised according to AIP’s instructions. Refer to the LAM.

*** Unrated land is uninsurable without a written agreement.

F. Practice: Three-digit code number, entered exactly as shown on the actuarial documents, for the practice carried out by the insured. If “No Practice Specified,” enter appropriate three-digit code number from the actuarial documents.

G. Type/Class/Variety: Three-digit code number, entered exactly as specified on the actuarial documents, for the type grown by the insured. If “No Type Specified,” enter appropriate three-digit code number from the actuarial documents.
H. Stage:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Stage abbreviation as shown below.

<table>
<thead>
<tr>
<th>STAGE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“P”</td>
<td>Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the AIP.</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested.</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested or other use with consent.</td>
</tr>
</tbody>
</table>

GLEANED ACREAGE: Refer to the LAM for information on gleaning.

I. Intended or Final Use: Use of acreage. Use the following “Intended Use” abbreviations:

<table>
<thead>
<tr>
<th>USE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“Bulldozed,” etc.</td>
<td>Use made of acreage</td>
</tr>
<tr>
<td>“WOC”</td>
<td>Other use without consent</td>
</tr>
<tr>
<td>“SU”</td>
<td>Solely uninsured</td>
</tr>
<tr>
<td>“ABA”</td>
<td>Abandoned without consent</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested</td>
</tr>
</tbody>
</table>

Verify any “Intended Use” entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct “Final Use.”

GLEANED ACREAGE: Refer to the LAM for information on gleaning.

J. Appraised Potential: Per-acre appraisal in whole meat pounds, of POTENTIAL production for the acreage appraised. Refer to appraisal methods for additional instructions. If there is no potential on “UH” acreage, enter “0.”

K. - L. MAKE NO ENTRY.

M. + Uninsured Cause: EXPLAIN IN THE NARRATIVE.

a. Hail and Fire exclusion NOT in effect.

(1) Enter NOT LESS than the insured's production guarantee per acre in whole meat pounds for the line (calculate by multiplying the elected coverage level percentage times the approved APH yield per acre shown on the APH form) for
any “P” stage acreage. On preliminary inspections, advise the insured to keep
the harvested production from any acreage damaged SOLELY by uninsured
causes separate from other production.

(2) For acreage that is damaged PARTLY by uninsured causes, enter the
APPRAISED UNINSURED loss of production per acre in whole meat pounds
for any such acreage. Refer to the LAM for information regarding assessing
uninsured cause appraisals.

b. Refer to the LAM when a Hail and Fire Exclusion is in effect and damage is from hail
or fire.

c. Enter the result of adding uninsured cause appraisals to hail and fire exclusion
appraisals. For fire losses, if the insured also has other fire insurance (double
coverage), refer to the LAM.

d. Refer to EXHIBIT 1, for appraisal example for uninsured causes of loss due to the
failure to use the recommend number of bee hives for adequate pollination.

N. Adjusted Potential: Column “J” plus Column “M,” in whole meat pounds.

O. Total to Count: Column “C” or “C₁” (actual acres) times column “N,” in whole meat pounds.

P. Per Acre: Enter the per acre production guarantee from the insured’s policy.

Q. Total: Column “C₂” reported acres; (“C” if acreage is not under-reported) times Column
“P” in whole meat pounds.

16. Total Acres:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total actual acres (Column “C” [or “C₁” if there are under-reported acres]), to
tenths.

FOR ITEM 17, WHEN SEPARATE LINE ENTRIES ARE MADE FOR VARYING SHARES,
STAGES, APH YIELDS, PRICE ELECTIONS, TYPES, ETC., WITHIN THE UNIT, AND TOTALS
NEED TO BE KEPT SEPARATE FOR CALCULATING INDEMNITIES, MAKE NO ENTRY AND
FOLLOW THE AIP’S INSTRUCTIONS; OTHERWISE, MAKE THE FOLLOWING ENTRIES.

17. Totals:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total of Column “O” and total of Column “Q” in whole meat pounds.
NARRATIVE:

If more space is needed, document on a Special Report, and enter “See Special Report.” Attach the Special Report to the Production Worksheet.

a. If no acreage is released on the unit, enter “No acreage released,” adjuster’s initials, and date.

b. If notice of damage was given and “No Inspection” is required, enter the unit number(s), “No Inspection,” date, and adjuster’s initials. The insured’s signature is not required.

c. Explain any uninsured causes, unusual, or controversial cases.

d. If there is an appraisal in section I, Column “M” for uninsured causes due to a hail/fire exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.

e. Document the actual appraisal date if an appraisal was performed prior to the adjuster’s signature date on the appraisal worksheet, and the date of the appraisal is not recorded on the appraisal worksheet.

f. State that there is “No other fire insurance” when fire damages or destroys the insured crop and it is determined that the insured has no other fire insurance. Also refer to the LAM.

g. Explain any errors found on the Summary of Coverage.

h. Explain any commingled production. Refer to the LAM.

i. Explain any entry for “Production Not to Count” in Section II, Column “O,” and/or any production not included in Section II, Column “I” or Column “B” through “E” entries (e.g., harvested production from uninsured acreage that can be identified separately from the insured acreage in the unit).

j. Explain a “NO” checked in item 19.

k. Attach a sketch map or aerial photograph to identify the total unit:

(1) If consent is or has been given to put part of the unit to another use;
(2) If uninsured causes are present; or
(3) For unusual or controversial cases.

*** Indicate on the aerial photo or sketch map, the disposition of acreage destroyed or put to other use with or without consent.

l. Explain any difference between inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.

m. When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.
n. Explain the reason for a “No Indemnity Due” claim. “No Indemnity Due” claims are to be distributed in accordance with the AIP’s instructions.

o. Explain any delayed notices or delayed claims as instructed in the LAM.

p. Document any authorized estimated acres shown in Section I, Column “C” as follows: “Line 3 ‘E’ acres authorized by AIP MM/DD/YYYY.”

q. Document the method and calculation used to determine acres for the unit. Refer to the LAM.

r. Specify the type of insects or disease when the insured cause of damage or loss is listed as insects or disease. Explain why control measures did not work.

s. Document the name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for more information on gleaning.

t. Document any other pertinent information, including any data to support any factors used to calculate the production. If on an attachment, enter “see attachment.”

u. Record any trees removed without inspection.

SECTION II - HARVESTED PRODUCTION

GENERAL INFORMATION:

(1) Account for ALL HARVESTED PRODUCTION (for ALL ENTITIES sharing in the crop) except production appraised BEFORE harvest and shown in Section I because the quantity cannot be determined later.

(2) For production commercially stored, sold, enter the name and address of storage facility, buyer, packinghouse, or processor as applicable in Columns “B” through “E.”

(3) If additional lines are necessary, the data may be entered on a continuation sheet. USE SEPARATE LINES FOR:

   (a) Separate storage facilities or warehouse.

   *** (b) Different buyers, packinghouses, or processors. The insured must have maintained satisfactory records of ALL production sold or stored. Verify any storage facility, warehouse receipts, farm management records, packinghouse or processor records against written records from the first handler. In all localities, if the first handler was not a packinghouse or processor, the production will be determined by the adjuster on the basis of available records (refer to the LAM for farm record requirements).

   (c) Varying shares; e.g., 50 percent and 75 percent shares on same unit.
Harvested production from more than one insured practice and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in Columns “A” through “S” by practice. If production has been commingled, refer to the LAM.

Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>18.</td>
<td>Date Harvest Completed: (Used to determine if there is a delayed notice or a delayed claim. Refer to the LAM.)</td>
</tr>
<tr>
<td></td>
<td><strong>PRELIMINARY:</strong> MAKE NO ENTRY.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong></td>
</tr>
<tr>
<td></td>
<td>a. The earlier of the date the ENTIRE acreage on the unit was</td>
</tr>
<tr>
<td></td>
<td>(1) harvested;</td>
</tr>
<tr>
<td></td>
<td>(2) totally destroyed;</td>
</tr>
<tr>
<td></td>
<td>(3) put to another use;</td>
</tr>
<tr>
<td></td>
<td>(4) a combination of harvested, destroyed, or put to other use, or</td>
</tr>
<tr>
<td></td>
<td>(5) the calendar date for the end of the insurance period.</td>
</tr>
<tr>
<td></td>
<td>b. If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest; enter “Incomplete.”</td>
</tr>
<tr>
<td></td>
<td>c. If at the time of final inspection, (if prior to the end of the insurance period), none of the insured acreage on a unit has been harvested, and the insured does not intend to harvest such acreage, enter “No Harvest.”</td>
</tr>
<tr>
<td></td>
<td>d. If the case involve a Certification Form, enter the date from the Certification Form when the entire unit is put to another use, etc. Refer to the LAM.</td>
</tr>
<tr>
<td>19.</td>
<td>Similar Damage:</td>
</tr>
<tr>
<td></td>
<td><strong>PRELIMINARY:</strong> MAKE NO ENTRY.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong> Check “Yes” or “No.” Check “Yes” if amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If “No” is checked, explain in the Narrative.</td>
</tr>
<tr>
<td>20.</td>
<td>Assignment of Indemnity: Check “Yes” only if an assignment of an indemnity is in effect for the crop year; otherwise check “No.” Refer to the LAM.</td>
</tr>
<tr>
<td>21.</td>
<td>Transfer of Right to Indemnity: Check “Yes” only if a transfer of right to an indemnity is in effect for the unit for the crop year; otherwise, check “No.” Refer to the LAM.</td>
</tr>
</tbody>
</table>
A1. **Share:** RECORD ONLY VARYING SHARES on SAME unit to three decimal places.

A2. **Field ID:**

a. If only one practice and/or type of harvested production is listed in Section I, MAKE NO ENTRY.

b. If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type, the corresponding Field ID (from Section I, Column “A”).

**REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRY OF FIRST CROP AND SECOND CROP CODES.**

B. - E. **Length or Diameter, Width, Depth, Deduction:** For production that is stored or sold, enter the name and address of the storage facility, warehouse, buyer, packinghouse, or processor. For production otherwise disposed of, indicate the disposition (sold by direct marketing, etc.).

F. - H. MAKE NO ENTRY.

I. **Bu., Ton, Lbs., Cwt.:** Circle “Lbs.” in the column heading. Production in whole meat pounds of almonds delivered to a buyer, packinghouse, or processor. Account for all harvested production. Production damaged by uninsured causes of loss will be considered production to count. Include both loose (whole and chipped) and in-shell meats.

J. **Shell/Sugar Factor:** Shelling percentage (to two-decimal places) for in-shell almonds in item “I” above, as shown on:

a. The settlement sheet. Some almond processors pull samples from deliveries for varieties that are typically sold inshell. These samples are cracked out to determine the actual shelling percent for the variety. In this instance, use the actual processor’s shelling percent, as applicable.

b. **TABLE D** for the applicable varieties, if there is no settlement sheet or no shelling percent on the settlement sheet.

K1. - M2. MAKE NO ENTRY.

N. **Adjusted Production:** Whole meat pounds as follows:

a. For shelled almonds: Transfer entry from Column “I” in whole meat pounds.

b. For in-shell almonds: Item “I” times Column “J,” results in whole meat pounds.

O. **Production Not to Count:** Net production NOT to count in whole meat pounds WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION ARE AVAILABLE, from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources (e.g., other units or uninsured acreage). THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE SAME LINE. EXPLAIN ANY PRODUCTION NOT TO COUNT IN THE NARRATIVE.
P. **Production:** Result of subtracting the entry in Column “O” from Column “N,” in whole meat pounds.

Q1. - R. **MAKE NO ENTRY.**

S. **Production to Count:** Transfer entry from Column “P,” in whole meat pounds.

*** FOR ITEMS 22 – 24, WHEN SEPARATE LINE ENTRIES ARE MADE FOR VARYING SHARES, STAGES, APH YIELDS, PRICE ELECTIONS, TYPES, ETC., WITHIN THE UNIT, AND TOTALS NEED TO BE KEPT SEPARATE FOR CALCULATING INDEMNITIES, MAKE NO ENTRY AND FOLLOW THE AIP’S INSTRUCTIONS; OTHERWISE, MAKE THE FOLLOWING ENTRIES.

22. **Section II Total:**

   **PRELIMINARY:** MAKE NO ENTRY.

   **FINAL:** Total of Column “S,” in whole meat pounds.

23. **Section I Total:**

   **PRELIMINARY:** MAKE NO ENTRY.

   **FINAL:** Enter figure from Section I Column “O” total.

24. **Unit Total:**

   **PRELIMINARY:** MAKE NO ENTRY.

   **FINAL:** Total of Items 22 and 23 in whole meat pounds.

**The following required entries are not illustrated on the Production Worksheet example below.**

25. **Adjuster’s Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed after the insured (or insured’s authorized representative) has signed. For an absentee insured, enter adjuster’s code number ONLY. The signature and date will be entered AFTER the absentee has signed and returned the Production Worksheet. Final inspections should be signed on the bottom line.

26. **Insured’s Signature and Date:** Insured’s (or insured’s authorized representative’s) signature and date. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Production Worksheet WITH THE INSURED (or the insured’s authorized representative), particularly explaining codes, etc., which may not be readily understood. Final inspection should be signed on the bottom line.

27. **Page Numbers:**

   **PRELIMINARY:** Page numbers – “1,” “2.” etc, at the time of inspection.

   **FINAL:** Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).
**PRODUCTION WORKSHEET**

*(FOR ILLUSTRATION PURPOSES ONLY)*

<table>
<thead>
<tr>
<th>Field ID</th>
<th>Prelim Acres</th>
<th>Final Acres</th>
<th>Interest or Share</th>
<th>Risk</th>
<th>Practice</th>
<th>Type Class</th>
<th>Stage</th>
<th>Intended or Final Use</th>
<th>Appraised Potential</th>
<th>Moisture %</th>
<th>Shell and/or Quality Factor</th>
<th>+ Uninsured Cause</th>
<th>Adjusted Potential</th>
<th>Total to Count</th>
<th>C x N</th>
<th>Per Acre</th>
<th>Total</th>
<th>C x P</th>
</tr>
</thead>
<tbody>
<tr>
<td>A NS</td>
<td>16.0</td>
<td>1.000</td>
<td>002</td>
<td>997</td>
<td>UH</td>
<td>UH</td>
<td>564</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>564</td>
<td></td>
<td>9024</td>
<td>1200</td>
<td>19,200</td>
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</tr>
<tr>
<td>H NS</td>
<td>8.0</td>
<td>1.000</td>
<td>002</td>
<td>997</td>
<td>H</td>
<td>H</td>
<td></td>
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<td></td>
<td></td>
<td>1200</td>
<td>9600</td>
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<tr>
<td>C NS</td>
<td>10.0</td>
<td>1.000</td>
<td>002</td>
<td>997</td>
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<td>550</td>
<td></td>
<td>5500</td>
<td>1200</td>
<td>12,000</td>
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<tr>
<td>16 TOTAL</td>
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<td></td>
<td></td>
<td>14,524</td>
<td>40,800</td>
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</tr>
</tbody>
</table>

**NARRATIVE** *(If more space is needed, attach a Special Report)*

Acreage determined from aerial photo and wheel measurements. Orchard C, uninsured cause of loss appraisal due to not using recommended number of beehives. See Special Report for appraisal calculations (Refer to Example in EXHIBIT 1 below for calculations).

**SECTION II – HARVESTED PRODUCTION**

<table>
<thead>
<tr>
<th>Share Field ID</th>
<th>Length or Diameter</th>
<th>Width</th>
<th>Depth</th>
<th>Deduction</th>
<th>Net Cubic Feet</th>
<th>Conversion Factor</th>
<th>Gross Prod. (F x G)</th>
<th>Bu. Ton (Lbs.) Cwt.</th>
<th>Shell Factor</th>
<th>Sugar Factor</th>
<th>FM% Factor</th>
<th>Moisture% Factor</th>
<th>Test Wt. Factor</th>
<th>Adjusted Production (HorI)xK2xLxM</th>
<th>Prod. Not To Count</th>
<th>Prod. Not To Count</th>
<th>Value Mkt. Price</th>
<th>Production To Count (P x R)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABC Packing Co. Any Town, Any State</td>
<td>15,400</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
9. REFERENCE MATERIAL

TABLE A  MINIMUM REPRESENTATIVE SAMPLE REQUIREMENTS

<table>
<thead>
<tr>
<th>Number of Acres:</th>
<th>Select:</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.0 or Less</td>
<td>The lesser of 5 trees or 5% of the number of trees in the orchard (for percentages ending with .5 or more, round to the next higher whole tree).</td>
</tr>
<tr>
<td>10.1 to 100.0</td>
<td>5 trees plus 1 tree per additional 10.0 acres or portion thereof.</td>
</tr>
<tr>
<td>100.1 or more</td>
<td>14 trees plus 1 tree per additional 100.0 acres.</td>
</tr>
</tbody>
</table>

TABLE B  ALMOND VARIETY CLASSIFICATION BY NUT SIZE

<table>
<thead>
<tr>
<th>Extra Large (280 npp*)</th>
<th>Large (320 npp*)</th>
<th>Medium (360 npp*)</th>
<th>Medium Small (420 npp*)</th>
<th>Small (460 npp*)</th>
<th>Extra Small (500 npp*)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Planada</td>
<td>Jordanolo</td>
<td>Avalon</td>
<td>Ballico</td>
<td>Aldrich</td>
<td>Kapareil</td>
</tr>
<tr>
<td></td>
<td>Monterey</td>
<td>Carmel</td>
<td>Butte</td>
<td>Milow</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Ne Plus Ultra</td>
<td>Carrion</td>
<td>Davey</td>
<td>Norman</td>
<td></td>
</tr>
<tr>
<td></td>
<td>IXL</td>
<td>Jeffries</td>
<td>Drake</td>
<td>Ripon</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Woods Colony</td>
<td>Livingston</td>
<td>Fritz</td>
<td>Valenta</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Merced</td>
<td>Harvey</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Monarch</td>
<td>Le Grand</td>
<td>Aldrich</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Non Pareil</td>
<td>Mission</td>
<td>Milow</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Peerless</td>
<td>Mono</td>
<td>Norman</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rosetta</td>
<td>Padre</td>
<td>Ripon</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sauret I</td>
<td>Pearle</td>
<td>Valenta</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Sauret II</td>
<td>Price</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Sonora</td>
<td>Ruby</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Tokyo</td>
<td>Solano</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Vesta</td>
<td>Thompson</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Yosemite</td>
<td>Dottie Won</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* npp = nuts per pound
TABLE C  NUMBER OF TREES PER ACRE

<table>
<thead>
<tr>
<th>DISTANCE BETWEEN TREES (In Feet)</th>
<th>10</th>
<th>11</th>
<th>12</th>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
<th>19</th>
<th>20</th>
<th>21</th>
<th>22</th>
<th>23</th>
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<th>31</th>
<th>32</th>
<th>33</th>
<th>34</th>
<th>35</th>
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</thead>
<tbody>
<tr>
<td>10</td>
<td>436</td>
<td>396</td>
<td>365</td>
<td>335</td>
<td>305</td>
<td>279</td>
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<td>115</td>
<td>111</td>
<td>104</td>
<td>97</td>
<td>94</td>
<td>92</td>
</tr>
<tr>
<td>11</td>
<td>396</td>
<td>360</td>
<td>330</td>
<td>303</td>
<td>279</td>
<td>258</td>
<td>239</td>
<td>222</td>
<td>207</td>
<td>194</td>
<td>183</td>
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<td>156</td>
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<td>90</td>
</tr>
<tr>
<td>12</td>
<td>365</td>
<td>330</td>
<td>303</td>
<td>279</td>
<td>258</td>
<td>239</td>
<td>222</td>
<td>207</td>
<td>194</td>
<td>183</td>
<td>173</td>
<td>164</td>
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<td>90</td>
<td>88</td>
</tr>
<tr>
<td>13</td>
<td>335</td>
<td>305</td>
<td>279</td>
<td>258</td>
<td>239</td>
<td>222</td>
<td>207</td>
<td>194</td>
<td>183</td>
<td>173</td>
<td>164</td>
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<td>92</td>
<td>90</td>
<td>88</td>
<td>85</td>
<td>83</td>
</tr>
</tbody>
</table>

* Use this Table for square or hedge plantings. To determine number of trees per acre for tree spacing not shown above, multiply the distance between trees in the row, in feet to tenths, by the distance between rows, in feet to tenths, and divide the result (in feet to tenths) into 43,560 sq. ft./acre (round to nearest whole number). **EXAMPLE:** 30.5 ft X 36.0 ft = 1098.0 sq. ft. 43,560 sq. ft ÷ 1098.0 sq. ft. = 39.67 or 40 trees/acre. To determined number of trees per acre for other tree planting patterns (e.g., hexagonal, quincunx, etc.) refer to the LAM.
### TABLE D  SHELLING PERCENTAGES FOR CLEAN UNSHELLED ALMONDS

<table>
<thead>
<tr>
<th>Variety</th>
<th>Average Shelling Percent</th>
<th>Variety</th>
<th>Average Shelling Percent</th>
<th>Variety</th>
<th>Average Shelling Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aldrich</td>
<td>60</td>
<td>Le Grand</td>
<td>60</td>
<td>Price</td>
<td>65</td>
</tr>
<tr>
<td>Avalon</td>
<td>64</td>
<td>Livingston</td>
<td>65</td>
<td>Ripon</td>
<td>45</td>
</tr>
<tr>
<td>Ballico</td>
<td>55</td>
<td>Merced</td>
<td>70</td>
<td>Rosetta</td>
<td>50</td>
</tr>
<tr>
<td>Butte</td>
<td>60</td>
<td>Milow</td>
<td>65</td>
<td>Ruby</td>
<td>55</td>
</tr>
<tr>
<td>Carmel</td>
<td>65</td>
<td>Mission</td>
<td>50</td>
<td>Sauret I</td>
<td>65</td>
</tr>
<tr>
<td>Carrion</td>
<td>60</td>
<td>Monarch</td>
<td>48</td>
<td>Sauret II</td>
<td>65</td>
</tr>
<tr>
<td>Davey</td>
<td>55</td>
<td>Mono</td>
<td>50</td>
<td>Solano</td>
<td>65</td>
</tr>
<tr>
<td>Dottie Won</td>
<td>50</td>
<td>Monterey</td>
<td>55</td>
<td>Sonora</td>
<td>70</td>
</tr>
<tr>
<td>Drake</td>
<td>40</td>
<td>Ne Plus Ultra</td>
<td>65</td>
<td>Thompson</td>
<td>70</td>
</tr>
<tr>
<td>Fritz</td>
<td>55</td>
<td>Non Pareil</td>
<td>70</td>
<td>Tokyo</td>
<td>55</td>
</tr>
<tr>
<td>Harvey</td>
<td>65</td>
<td>Norman</td>
<td>60</td>
<td>Valenta</td>
<td>55</td>
</tr>
<tr>
<td>IXL</td>
<td>50</td>
<td>Padre</td>
<td>55</td>
<td>Vesta</td>
<td>51</td>
</tr>
<tr>
<td>Jeffries</td>
<td>70</td>
<td>Pearle</td>
<td>55</td>
<td>Woods Colony</td>
<td>65</td>
</tr>
<tr>
<td>Jordanolo</td>
<td>65</td>
<td>Peerless</td>
<td>45</td>
<td>Yosemite</td>
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</tr>
<tr>
<td>Kapareil</td>
<td>68</td>
<td>Planada</td>
<td>58</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Some almond processors take samples from deliveries for varieties that are typically sold inshell. These samples are cracked out to determine the actual shelling percent for the variety. The shelling percentage from the sample crack out is used to determine the payment per pound for the variety being sold inshell and is shown on the settlement sheet. In this situation, use the shelling percentages shown on the settlement sheet as the shelling percent entry on the claim form.
EXHIBIT 1

APPRaisalS FOR FAILURE TO USE RECOMMENDED NUMBER OF BEEHIVES FOR PROPER POLLINATION

Losses due to failure to use an adequate number of beehives for pollination is not an insurable cause of loss. In situations where no insurable cause of loss is evident, the adjuster must determine the number of hives set out by the producer. If it is determined that the producer set out less than the number of hives recommended by crop experts, the loss adjuster should verify the number of hives the producer used to establish the APH yield for the unit. The loss adjuster should review receipts for hive rentals for at least one non-loss year. If no documentation is available, use the number of hives recommended by experts (which is a minimum of two hives per acre) and assess uninsured causes of loss.

If the adjuster determines there are both insured causes of loss (rain and cool weather, etc.) and uninsured causes (e.g., lack of adequate beehives, etc.), refer to the LAM, Part 4, Unusual/Controversial Cases, Controversial Claim.

EXAMPLE:

Assume the insured has 100% share in one unit of Almonds with a 75% coverage level. The APH yield for this unit is 1600 pounds per acre. The insured has a guarantee of 1200 pounds per acre (.75 coverage level X 1600 lbs.). Historically the insured uses 2.5 hives per acre. However, for this crop year, the insured used only one hive per acre which is less than the minimum number of two hives per acre recommended by experts.

Assume for this crop year, the insured harvests 250 pounds of Almonds per acre. Surrounding farms with the same variety and adequate hives report an average production of 50% of normal yield due to insurable causes of loss. The insured provides hive rental receipts for the previous year that support the use of 2.5 hives per acre.

The adjuster must determine what the production would have been with an adequate number of hives.

1600 lbs. APH yield X .50 average production from surrounding farms for the year = 800 lbs. The 800 lbs. represents the pounds the insured should have produced if an adequate number of hives were used considering the insured causes of loss that occurred.

800 lbs. – 250 lbs harvested = 550 lbs. production lost due to failure to use adequate number of hives. Therefore, 250 lbs. harvested + 550 lbs. lost production = 800 lbs. total production to count.

Enter 550 lbs. in Section I, column “M” of the Production Worksheet as an uninsured cause of loss appraisal.

Document in the Narrative of the Production Worksheet or on a separate Special Report how the appraisal was determined.