FLORIDA AVOCADO LOSS ADJUSTMENT STANDARDS HANDBOOK

2014 and Succeeding Crop Years
TITLE: FLORIDA AVOCADO LOSS ADJUSTMENT STANDARDS HANDBOOK

NUMBER: 25650 (08-2010)
        25650-1 (08-2013)

EFFECTIVE DATE: 2014 and Succeeding Crop Years

ISSUE DATE: August 13, 2013

SUBJECT:
Provides procedures and instructions for administering the Florida Avocado crop insurance program.

OPI: Product Administration and Standards Division

APPROVED:
/s/ Tim B. Witt
Deputy Administrator for Product Management

REASON FOR AMENDMENT
Major Changes: See changes or additions in text which have been highlighted. Three stars (*** ) identify where information has been removed.

1. Subsection 5 A: Added instructions to count avocados on the ground under representative trees and on representative trees for the Fruit Count Method.

2. Subsection 8 C, item 35: Added standard language for Quality Factor.

3. Subsection 8 C, item 36: Added instructions for calculating Production Post-QA by referencing the new instructions for Quality Factor.

4. Subsection 8 C, item 40: Added standard language for Quality to include quality adjustment conditions that may affect production.

5. Subsection 8 C, item 41: Added standard language concerning mycotoxins that exceed FDA, State or other health organization maximum limits.

6. Subsection 8 C, Narrative: Added item “w” to address information for production ordered to be destroyed by a Federal or State agency.

7. Subsection 8 C, item 65: Added standard language for Quality Factor.

8. Subsection 8 C, item 66: Revised procedures for Production to Count to reference procedures for Quality Factor.

9. Subsection 8 C, Production Worksheet example, item 1: Added “Avocados” to entry to comply with procedural instructions.
## FLORIDA AVOCADO LOSS ADJUSTMENT STANDARDS HANDBOOK

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**AUGUST 2013**

**TP 2**

**FCIC-25650-1 (FL AVOCADOS)**
(6) Use the most recently completed Producer’s Pre-Acceptance Worksheet (PAW) and sketch map for the unit being appraised. Certain instances specified in the CIH require an inspection of the acreage to determine if the original plant stand has been reduced in excess of 20 percent (unless percentage specified otherwise in the SP) prior to the acreage reporting date for the current crop year. If the original plant stand was:

(a) Reduced and such plant stand reduction is in excess of 20 percent (unless percentage specified otherwise in the SP), the adjuster must notify the AIP that a revised acreage report may be needed to reduce the number of insured acres. Do not finalize any such claims and do not obtain the insured’s signature on claims documents until the AIP determines whether the acreage report must be revised for reduced acreage. If a revised acreage report is required, finalize the claim when the revised acreage report is completed.

(b) Not reduced or if the plant stand reduction is 20 percent (unless percentage specified otherwise in the SP) or less, the AIP will not revise the acreage report for reduced acreage. Complete the claim in accordance with the loss adjustment procedures in this handbook.

Refer to the SP for information regarding acreage reduction due to decreases in plant stand, and to PAR. 80 G of the LAM for additional information for perennial crops.

B. SELECTING REPRESENTATIVE SAMPLES FOR APPRAISALS

(1) Make a general examination of all acreage in the unit. Determine the minimum number and general location of trees to be used in the representative sample, based on:

(a) Total insurable acreage and number of trees;

(b) Extent of variation in the amount of production or damage within the acreage and location of the fruit on the tree;

(c) Percent of each avocado type in the acreage;

(d) Tree age, size, density and vigor. When variable damage, tree age, tree density, or tree vigor causes the crop potential to significantly differ within the same grove, or an insured wishes to destroy a portion of the grove, split the grove into sub-groves and appraise each one separately;

(e) The acreage in the unit from which fruit has been picked and the extent of variation in the amount of unpicked fruit on the trees; and

(f) Whether any areas have been partially picked.

(2) Take not less than the minimum number (count) of representative samples required in TABLE A for each grove or sub-grove.
(3) The RPAM may be used at the discretion of the AIP to appraise Florida avocado crop production. Use this method in lieu of appraisal methods in the Florida Avocado Loss Adjustment Standards Handbook as applicable.

C. **HANDLING PRE-HARVEST APPRAISAL DISCREPANCIES**

If the insured disagrees with the pre-harvest appraisal, make arrangements for leaving representative trees UNHARVESTED and for inspecting those trees when the avocados are ready to harvest (harvested sample appraisal). The adjuster and insured should jointly determine the trees to be selected for this representative sample. Make a sketch map of the grove and mark the sample trees by row number and tree count within the chosen row. An adjuster must be present when the representative trees are harvested.

5. **APPRAISAL METHODS**

A. **GENERAL INFORMATION**

These instructions provide information on appraisal methods for:

<table>
<thead>
<tr>
<th>Appraisal method....</th>
<th>Use when....</th>
</tr>
</thead>
<tbody>
<tr>
<td>Harvested Sample Method</td>
<td>the grove is being harvested - harvest and count avocados on the ground under representative trees and on representative trees.</td>
</tr>
<tr>
<td>Harvested Acreage Method</td>
<td>there is harvested production from a grove - use that production as the appraisal for another similar grove that has not been harvested.</td>
</tr>
<tr>
<td>Fruit Count Method</td>
<td>the trees have not been harvested and there is damage due to insured causes - count avocados on the ground under representative trees and on representative trees.</td>
</tr>
</tbody>
</table>

B. **HARVESTED APPRAISALS**

(1) **Harvested Sample Appraisals** - Harvested Sample from Representative Trees.

    (a) Arrange with the insured to harvest avocados on the ground under the representative trees and on the representative trees after the crop has reached maturity. The adjuster must be present when this is done.

    (b) Weigh all avocados from the harvested sample trees.

    (c) Divide the total weight of all avocados from the harvested sample trees by the number of trees sampled to determine the average avocado sample weight per tree, in pounds to tenths.
23. **Class:** Three-digit code number, entered exactly as specified on the actuarial documents for the class grown by the insured. If “No Class Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a class is not specified on the actuarial documents, MAKE NO ENTRY.

24. **Sub-Class:** Three-digit code number, entered exactly as specified on the actuarial documents for the sub-class grown by the insured. If “No Sub-Class Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a sub-class is not specified on the actuarial documents, MAKE NO ENTRY.

25. **Intended Use:** Three-digit code number, entered exactly as specified on the actuarial documents for the intended use of the crop grown by the insured. If “No Intended Use Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an intended use is not specified on the actuarial documents, MAKE NO ENTRY.

26. **Irr. Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the irrigated practice carried out by the insured. If “No Irrigated Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an irrigated practice is not specified on the actuarial documents, MAKE NO ENTRY.

27. **Cropping Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the cropping practice (or practice) carried out by the insured. If “No Cropping Practice or “No Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a cropping practice (or practice) is not specified on the actuarial documents, MAKE NO ENTRY.

28. **Organic Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the organic practice carried out by the insured. If “No Organic Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an organic practice is not specified on the actuarial documents, MAKE NO ENTRY.

29. **Stage:**

**PRELIMINARY:** MAKE NO ENTRY.

**FINAL:** Stage abbreviation as shown below.

<table>
<thead>
<tr>
<th>STAGE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“P”</td>
<td>Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the AIP or failed to provide timely notice for production which was direct marketed.</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested.</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested or put to other use with consent.</td>
</tr>
</tbody>
</table>

**GLEANED ACREAGE:** Refer to the LAM for information on gleaning.
30. **Use of Acreage**: Use of acreage. Use the following “Intended Use” abbreviations.

<table>
<thead>
<tr>
<th>USE</th>
<th>EXPLANATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>“WOC”</td>
<td>Other use without consent</td>
</tr>
<tr>
<td>“SU”</td>
<td>Solely uninsured</td>
</tr>
<tr>
<td>“ABA”</td>
<td>Abandoned without consent</td>
</tr>
<tr>
<td>“H”</td>
<td>Harvested</td>
</tr>
<tr>
<td>“UH”</td>
<td>Unharvested</td>
</tr>
</tbody>
</table>

Verify any “Intended Use” entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct “Final Use.”

31. **Appraised Potential**: Per-acre appraisal in bushels, to tenths, of POTENTIAL production for the acreage appraised as shown on the appraisal worksheet (Refer to section 5, “Appraisal Methods,” for additional instructions).

**GLEANED ACREAGE**: Refer to the LAM for information on gleaning.

If there is no potential on “UH” acreage, enter “0.” Refer to paragraph 85 in the LAM for procedures for documenting zero yield appraisals.

32. - 33. MAKE NO ENTRY.

34. **Production Pre QA**:

**PRELIMINARY AND FINAL**: Result of multiplying column 31 times column 19, round result to tenths of a bushel. If no entry in column 31, MAKE NO ENTRY.

35. **Quality Factor**: Under section 15 (j) of the Basic Provisions, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter the factor “0.000.” Instruct the insured to complete and submit a Certification Form stating the date the crop or production WAS DESTROYED and the method of destruction (refer to item 40 and the Narrative below). Also refer to LAM paragraphs 96 J (2) and 102 A for additional information. If no destruction order, MAKE NO ENTRY.

36. **Production Post-QA**:

**PRELIMINARY AND FINAL**: If the production is destroyed per section 15 (j) of the Basic Provisions, enter the result of multiplying item 34 by item 35; otherwise, transfer entry from column 34.

37. **Uninsured Causes**:

**PRELIMINARY AND FINAL**: Result of per acre appraisal for uninsured causes (taken from appraisal worksheet or other documentation) multiplied by column 19, rounded to tenths of a bushel. Refer to the LAM for information on how to determine uninsured cause appraisals. If no uninsured causes, MAKE NO ENTRY.

a. **Hail and Fire exclusion NOT in effect**.

   (1) Enter the result of multiplying column 19 entry by NOT LESS than the insured’s production guarantee per-acre, in pounds to tenths, for the line (calculated by multiplying the elected coverage level percentage times the
approved APH yield per acre shown on the APH form) for any “P” stage acreage.

(2) On preliminary inspections, advise the insured to keep the harvested production from any acreage damaged SOLELY by uninsured causes separate from other production.

(3) For acreage that is damaged PARTLY by uninsured causes, enter the result of multiplying the APPRAISED UNINSURED loss of production per-acre, in bushels to tenths, by column 19 entry for any such acreage.

b. Refer to the LAM when a Hail and Fire Exclusion is in effect and the damage is from hail or fire.

c. Enter the result of adding uninsured cause appraisals to the hail and fire exclusion appraisals.

d. For fire losses, if the insured also has other fire insurance (double coverage), refer to the LAM.

38. **Total to Count:** Result of adding column 36 and column 37.

39. **Total:**

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total determined acres (column 19), to tenths.

40. **Quality:**

PRELIMINARY AND FINAL: Check the applicable quality adjustment (QA) condition affecting the unit’s production (refer to Table below). Check the condition that applies to the unit’s appraised and harvested production.

<table>
<thead>
<tr>
<th>QA Condition:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aflatoxin</td>
</tr>
<tr>
<td>Vomitoxin</td>
</tr>
<tr>
<td>Fumonisina</td>
</tr>
<tr>
<td>Other</td>
</tr>
<tr>
<td>None</td>
</tr>
</tbody>
</table>

a. If “Other” is checked, document in the Narrative (or on a Special Report) the cause of the QA condition applicable to the unit’s production and the result the QA condition has on the production.

b. Check “None” if QA does not apply to the unit’s production.

41. **Mycotoxins exceed FDA, State or other health organization maximum limits. Check “Yes.”** Check “Yes” if any mycotoxin listed in item 40 above (including any identified as “Other”) exceeds Federal, State, or other health organization limits; otherwise, MAKE NO ENTRY. Document in the Narrative or on a Special Report, the disposition of the production.

42. **Totals:** Total of entries in columns 34, 36, 37 and 38. If a column has no entries, MAKE NO ENTRY.
NARRATIVE:

If more space is needed, document on a Special Report, and enter “See Special Report.” Attach the Special Report to the Production Worksheet.

a. If no acreage is released on the unit, enter “No acreage released,” adjuster’s initials, and date.

b. If notice of damage was given and no inspection is required, enter the unit number(s), “No Inspection,” date, and adjuster’s initials. The insured’s signature is not required.

c. Explain any uninsured causes, unusual, or controversial cases.

d. If there is an appraisal in section I, column 37 for uninsured causes due to a hail/fire exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.

e. Document the actual appraisal date if an appraisal was performed prior to the adjuster’s signature date on the appraisal worksheet and the date of the appraisal is not recorded on the appraisal worksheet.

f. State that there is “No other fire insurance” when fire damages or destroys the insured crop and it is determined that the insured has no other fire insurance. Refer to the LAM.

g. Explain any errors found on the Summary of Coverage.

h. Explain any commingled production. Refer to the LAM.

i. Explain any entry for “Production Not to Count” in Section II, column “62,” and/or any production not included in Section II, Column “56” or Columns “49” - “52” entries (e.g., harvested production from uninsured acreage that can be identified separately from the insured acreage in the unit).

j. Explain a “NO” checked in item 44 (Similar Damage).

k. Attach a sketch map or aerial photo to identify the total unit:

   1. If consent is or has been given to put part of the unit to another use;
   2. If uninsured causes are present; or
   3. For unusual or controversial cases.

   Indicate on the aerial photo or sketch map, the disposition of acreage destroyed or put to other use with or without consent.

l. Explain any difference between date of inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.

m. When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.

n. Explain the reason for a “No Indemnity Due” claim. “No Indemnity Due” claims are to be distributed in accordance with the AIP’s instructions.

o. Explain any delayed notices or delayed claims as instructed in the LAM.
Document any authorized estimated acres shown in Section I, Column 19 as follows: “Line 3 ‘E’ acres authorized by AIP MM/DD/YYYY.”

Document the method and calculation used to determine acres for the unit. Refer to the LAM and SP.

Specify the type of insects or disease when the insured cause of damage or loss is listed as insects or disease. Explain why control measures did not work.

Record any trees removed without an inspection.

Document the name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for more information on gleaning.

Document any unusual grove conditions that may affect insurability and/or unit division determinations (e.g., unable to identify varieties, etc.)

Document any other pertinent information, including any data to support any factors used to calculate the production.

For production ordered to be destroyed by a Federal or State agency include a copy of all supporting documentation in the insured’s claim file.

(1) Explain any “0.000” factor entered in columns 35 and 65. Follow the documentation requirements listed in items 40 and 41 above.

(2) Refer to the LAM for additional documentation requirements.

SECTION II – DETERMINED HARVESTED PRODUCTION

GENERAL INFORMATION:

(1) Account for ALL HARVESTED PRODUCTION (for ALL ENTITIES sharing in the crop) except production appraised BEFORE harvest and shown in SECTION I because the quantity cannot be determined later.

(2) For production commercially sold or stored, enter the name and address of buyer, packinghouse, processor, or other first handler as applicable in columns “49” through “52.” For fruit otherwise disposed of, indicate the method of disposition (sold at roadside stand, etc.).

(3) If additional lines are necessary, the data may be entered on a continuation sheet. USE SEPARATE LINES FOR:

(a) Different FIRST handlers (buyers, packinghouses, or processors). The insured must have maintained satisfactory records of ALL production sold. Verify any packinghouse or processor records.

If the first handler was not a packer or processor, the production will be determined by the adjuster on the basis of available records.
(b) Varying shares; e.g., 50 percent and 75 percent shares on the same unit.

(c) Varying determination of production (varying value, etc.).

(4) There will generally be no harvested production entries in columns “47” through “66” for preliminary inspections.

Verify or make the following entries:

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Information Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>43.</td>
<td>Date Harvest Completed: (Used to determine if there is a delayed notice or a delayed claim. Refer to the LAM).</td>
</tr>
<tr>
<td></td>
<td><strong>PRELIMINARY:</strong> MAKE NO ENTRY.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong></td>
</tr>
<tr>
<td>a.</td>
<td>The earlier of the date the ENTIRE acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed or put to other use, or (5) the calendar date for the end of the insurance period;</td>
</tr>
<tr>
<td>b.</td>
<td>If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest, enter “Incomplete.”</td>
</tr>
<tr>
<td>c.</td>
<td>If at the time of final inspection, (if prior to the end of the insurance period), none of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter “No Harvest.”</td>
</tr>
<tr>
<td>d.</td>
<td>If the case involves a Certification Form, enter the date from the Certification Form when the entire unit is put to another use, etc. Refer to the LAM.</td>
</tr>
<tr>
<td>44.</td>
<td>Damage similar to other farms in the area?:</td>
</tr>
<tr>
<td></td>
<td><strong>PRELIMINARY:</strong> MAKE NO ENTRY.</td>
</tr>
<tr>
<td></td>
<td><strong>FINAL:</strong> Check “Yes” or “No.” Check “Yes” if the amount and cause of damage due to insurable causes is similar to the experience of other groves in the area. If “No” is checked, explain in the Narrative.</td>
</tr>
<tr>
<td>45.</td>
<td>Assignment of Indemnity: Check “Yes” only if an assignment of indemnity is in effect for the crop year; otherwise, check “No.” Refer to the LAM.</td>
</tr>
<tr>
<td>46.</td>
<td>Transfer of Right to Indemnity: Check “Yes” only if a transfer of right to indemnity is in effect for the unit for the crop year; otherwise, check “No.” Refer to the LAM.</td>
</tr>
<tr>
<td>47a.</td>
<td>Share: RECORD ONLY VARYING SHARES on the SAME unit to three decimal places.</td>
</tr>
</tbody>
</table>
47b. **Field ID:**

(a) If only one practice, variety, or type of harvested production is listed in Section I, MAKE NO ENTRY.

(b) If more than one practice, variety, or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type, the corresponding field ID (from Section I, column “16”).

***

48. **Multi-Crop Code:** The applicable two-digit code for first crop and second crop. REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRY OF FIRST CROP AND SECOND CROP CODES.

49.-52. **Buyers, Packinghouse, or Processor:** For production sold or stored, enter the name and address of the buyer, packinghouse, processor, or other first handler. For avocados otherwise disposed of, indicate the method of disposition (sold at roadside stand, etc.).

53.-55. MAKE NO ENTRY.

56. **Bu., Ton, Lbs., CWT:** Circle “Bu.” in column heading. Enter the production in bushels, to tenths, as determined by delivery records, production recaps, sales receipts from processors (must be NET weight), etc.

57.-60b. MAKE NO ENTRY.

61. **Adjusted Production:** Transfer the entry from column “56,” in bushels to tenths.

62. **Prod. Not to Count:** Net production NOT to count in bushels to tenths, WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION ARE AVAILABLE, from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources (e.g., other units or uninsured acreage).

THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE SAME LINE. EXPLAIN ANY “PRODUCTION NOT TO COUNT” IN THE NARRATIVE.

63. **Production Pre-QA:** Result of subtracting column 62 from column 61.

64a.-64b. MAKE NO ENTRY

65. **Quality Factor:** Under section 15 (j) of the Basic Provisions, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter the factor “0.000.” Refer to items 40, 41 and the Narrative above for additional instructions and required documentation. Also refer to LAM paragraphs 96 J (2) and 102 A for additional information. If no destruction order, MAKE NO ENTRY.

66. **Production to Count:** If entry in column 65, enter the result of multiplying column 63 by column 65. If no entry in column 65, transfer the entry from column 63, in bushels, rounded to tenths.
Total: Total of column 63. If no entry in column 63, MAKE NO ENTRY.

Section II Total:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total of column “66,” in bushels to tenths.

Section I Total:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Enter the figure from Section I, Column “38” total.

Unit Total:

PRELIMINARY: MAKE NO ENTRY.

FINAL: Total of column 68 and column 69, to tenths.

Allocated Prod.: Refer to the LAM paragraphs 126 C (5) and 127 for instructions for determining allocated production. Enter the total production, rounded to tenths, allocated to this unit that is included in Sections I or II of the Production Worksheet. Document how allocated production was determined and record supporting calculations in the Narrative or on a Special Report.

Total APH Prod.: Result, to tenths, of subtracting the total of column 37 (item 42 “Totals”) and item 71 (Allocated Prod.) from item 70 (Unit Total). If no entries in column 37 and item 71 transfer the entry in item 70. MAKE NO ENTRY when separate APH yields are maintained by type, practice, etc., within the unit.

The following required entries are not illustrated on the Production Worksheet example below.

Insured’s Signature and Date: Insured’s (or insured’s authorized representative’s) signature and date. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Production Worksheet WITH THE INSURED (or insured’s authorized representative), particularly explaining codes, etc., that may not be readily understood.

Adjuster’s Signature, Code #, and Date: Signature of the adjuster, code number, and date signed after the insured (or insured’s authorized representative) has signed. For an absentee insured, enter adjuster’s code number ONLY. The signature and date will be entered AFTER the absentee has signed and returned the Production Worksheet.

Final indemnity inspections should be signed on bottom line.
Page Numbers:

PRELIMINARY: Page numbers – “1,” “2,” etc., at the time of inspection.

FINAL: Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).
## PRODUCTION WORKSHEET

### SECTION I – DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

#### A. ACTUARIAL

| Field ID | Multi-Crop Code | Reported Acres | Determined Acres | Interest or Share | Risk | Type | Class | Sub-Class | Intended Use | Irr. Practice | Cropping Practice | Organic Practice | Stage | Use of Acreage | Appraised Potential | Moisture % Factor | Shell %, Factor, or Value | Production Pre QA | Quality Factor | Production Post QA | Uninsured Causes | Total to Count |
|----------|-----------------|----------------|------------------|-------------------|------|------|-------|----------|-------------|--------------|-----------------|------------------|----------------|---------------|------------------|-----------------|-------------------|-----------------|--------------|----------------|-----------------|-----------------|--------------|
| A-1      | NS              | 5.5            | 1.000            | 057               |      |      |       |          |             |              | 003             | UH              | UH              |               | 25.8          | 141.9          | 141.9          | 141.9         |                  |
| B-2      | NS              | 3.2            | 1.000            | 057               |      |      |       |          |             |              | 003             | UH              | UH              |               | 31.1          | 99.5           | 99.5           | 99.5          |                  |
| C-3      | NS              | 1.3            | 1.000            | 057               |      |      |       |          |             |              | 003             | UH              | UH              |               | 25.6          | 33.3           | 33.3           | 33.3          |                  |
| D-4      | NS              | 2.5            | 1.000            | 057               |      |      |       |          |             |              | 003             | UH              | UH              |               | 62.0          | 155.0          | 155.0          | 155.0         |                  |
| E        | NS              | 5.0            | 1.000            | 057               |      |      |       |          |             |              | 003             | H               | H               |               |              | 155.0          | 155.0          | 155.0         |                  |

#### 39. TOTAL 17.5

#### 40. Quality: TW □ KD □ Aflatoxin □ Vomitoxin □ Fumonisin □ Garlicky □ Dark Roast □ Sclerotinia □ Ergoty □ CoFo □ Other □ None [ ]

#### 41. Mycotoxins exceed FDA, State or other health organization maximum limits. Yes □

### SECTION II – DETERMINED HARVESTED PRODUCTION

<table>
<thead>
<tr>
<th>Field ID</th>
<th>Multi-Crop Code</th>
<th>Length or Diameter</th>
<th>Deduction</th>
<th>Net Cubic Feet</th>
<th>Conversion Factor</th>
<th>Gross Prod.</th>
<th>Bu, Ton, Lbs., Cwt.</th>
<th>Shell/ Sugar Factor</th>
<th>Moisture % Factor</th>
<th>Test WT Factor</th>
<th>Adjusted Production</th>
<th>Prod. Not to Count</th>
<th>Production Pre-QA</th>
<th>Value</th>
<th>Quality Factor</th>
<th>Production to Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>NS</td>
<td>ABC Processing Company</td>
<td>Anytown, Any State</td>
<td>47a. 47b.</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
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<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
<td>310.0</td>
</tr>
</tbody>
</table>

#### 67. TOTAL 310.0

This form example does not illustrate all required entry items (e.g., signatures, etc.)