United States Department of Agriculture



# MACADAMIA NUT LOSS ADJUSTMENT STANDARDS HANDBOOK



**Federal Crop** 



2017 and Succeeding Crop Years

FCIC-25260 (08-2015)

#### RISK MANAGEMENT AGENCY KANSAS CITY, MO 64133

TITLE: MACADAMIA NUT LOSS ADJUSTMENT STANDARDS HANDBOOK	NUMBER: FCIC-25260				
<b>EFFECTIVE DATE: 2017 and succeeding crop years</b>	ISSUE DATE: August 4, 2015				
SUBJECT:	OPI: Product Administration and Standards Division				
Provides the procedures and instructions for administering the macadamia tree crop	APPROVED:				
insurance program	/s/ Tim B. Witt				
	Deputy Administrator for Product Management				

#### **REASON FOR ISSUANCE**

Major changes have been highlighted. Three stars (\*\*\*) identify where information has been removed.

- 1. Revised handbook format and syntax to track with new RMA External Handbook Standards (RMA-14050).
- 2. Paragraph 1B Added CIH and GSH as handbooks to use in conjunction with this LASH.
- 3. Paragraph 11(D)(2) Removed the requirement of an optional unit to contain at least 80 acres.
- 4. Paragraph 21(A)(2) Added language specifying language in this LASH apply to unharvested mature nuts
- 5. Paragraph 22(A)(2)(d) Added "floaters" for clarification of gross wet in-shell weight requirements.
- 6. Exhibit 1 Added acronym GSH for the General Standards Handbook.
- 7. Exhibit 3 Revised "floater" definition by adding laboratory testing as a method of identifying inedible nuts.
- 8. Exhibit 3 Revised "peewees" definition to clarify size requirement.
- 9. Exhibit 5 Item 4 Removed "in chronological" as the language was not appropriately used.
- 10. Exhibit 7 Expanded the Tree Population per Acre Table.

## MACADAMIA NUT LOSS ADJUSTMENT STANDARDS HANDBOOK

	Control Chart For: Macadamia Nut Loss Adjustment Standards Handbook										
	TP Page(s)			Date	Directive Number						
Remove	Entire Handbook										
Insert	Entire Handbook										
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**Filing Instructions:** This handbook replaces FCIC-25670-1, Macadamia Nut Loss Adjustment Standards Handbook, dated July 20, 2011. This handbook is effective upon approval and until obsoleted.

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#### **<u>1.</u>** General Information

#### A. Purpose and Objective

The RMA issued loss adjustment standards for this crop are the official standard requirements for adjusting losses in a uniform and timely manner. The RMA issued standards for this crop and crop year are in effect as of the signature date for this crop handbook located at <u>www.rma.usda.gov/handbooks/25000/index.html</u>.

This handbook remains in effect until superseded by reissuance of either the entire handbook or selected portions (through amendments, bulletins, or FADs). If amendments are issued for a handbook, the original handbook as amended shall constitute the handbook. A bulletin or FAD can supersede either the original handbook or subsequent amendments.

#### **B.** Related Handbooks

The following table identifies handbooks that shall be used in conjunction with this handbook.

Handbook	Relation/Purpose
CIH	Provides the official FCIC-issued underwriting standards for policies covered under the Common Crop Insurance Policy Basic Provisions and Area Risk Protection Insurance, including the Catastrophic Risk Protection Endorsement and Supplemental Coverage Option; and the Actual Production History Regulation G.
DSSH	Provides the form standards and procedures for use in the sales and service of crop insurance contracts.
<mark>GSH</mark>	Provides the general administrative procedures that apply across all plans of insurance.
LAM	Provides overall general loss adjustment (not crop-specific) process.

- (1) Terms, abbreviations, and definitions general (not crop specific) to loss adjustment are identified in the LAM.
- (2) Terms, abbreviations, and definitions specific to macadamia tree loss adjustment and this handbook are in exhibits 1 and 2, herein.

## C. CAT Coverage

Refer to the CIH and LAM for provisions and procedures not applicable to CAT.

#### 2. AIP Responsibilities

#### A. Utilization Standards

All AIPs will utilize these standards for both loss adjustment and loss training for the applicable crop year. These standards, which include crop appraisal methods, claims completion instructions, and form standards, supplement the general (not crop-specific) loss adjustment standards identified in the LAM.

#### **B.** Form Distribution

The following is the minimum distribution of forms completed by the adjuster and signed by the insured (or the insured's authorized representative) for the loss adjustment inspection.

- (1) One legible copy to the insured; and
- (2) The original and all remaining copies as instructed by the AIP.

#### C. Record Retention

It is the AIP's responsibility to maintain records (documents) as stated in the SRA and as described in the LAM.

#### **D.** Form Standards

- (1) The entry items in exhibits 3, 4, and 5 are the minimum requirements for the Macadamia Nut Appraisal Worksheet and Claim Form (hereafter referred to as "Production Worksheet"). All entry items are "Substantive," they are required.
- (2) The Privacy Act and Non-Discrimination statements are required statements that must be printed on the form or provided to the insured as a separate document. These statements are not shown on the example form(s) in exhibits 3-5. The current Non-Discrimination Statement and Privacy Act Statement can be found on the RMA website at: <u>http://www.rma.usda.gov/regs/required.html</u> or successor website.
- (3) The certification statement required by the current DSSH must be included on the Production Worksheet directly above the insured's signature block immediately followed by the statement below:

"I understand the certified information on this Production Worksheet will be used to determine my loss, if any, to the above unit. The insurance provider may audit and approve this information and supporting documentation. The Federal Crop Insurance Corporation, an agency of the United States, subsidizes and reinsures this crop insurance."

(4) Refer to the DSSH for other crop insurance form requirements (such as font size etc.).

**3-10** (Reserved)

# PART 2 POLICY INFORMATION

The AIP determines if the insured has complied with all policy provisions in the insurance contract. The CP, which are to be considered in this determination include (but are not limited to):

#### **<u>11.</u>** Insurability

#### A. General Information

This paragraph lists key macadamia nut insurability requirements. Refer to the BP, CP, and SP for a complete list of insurability requirements.

#### **B.** Insured Crop

The crop insured will be all macadamia nuts in the county for which a premium rate is provided by the AD:

- (1) in which the insured has a share;
- (2) are grown on tree varieties that:
  - (a) were commercially available when the trees were set out;
  - (b) are adapted to the area; and
  - (c) are grown on rootstock that is adapted to the area.
- (3) are grown in an orchard that, if inspected, is considered acceptable to the AIP;
- (3) are grown on trees that have reached at least the fifth growing season after being set out or grafted. However the AIP may give approval in writing to insure acreage that has not reached this age if the acreage has produced at least 200 pounds of (wet inshell) macadamia nuts per acre in a previous crop year; and
- (4) are produced from blooms that normally occur during the calendar year in which insurance attaches and that are normally harvested prior to the end of the insurance period.

#### C. Interplanted Crops

Macadamia nuts interplanted with another perennial crop is insurable unless the AIP inspects the acreage and determines that such acreage does not meet the policy requirements for insurability.

#### **D.** Unit Division

#### (1) Basic Units

Unless limited by the CP or SP, a basic unit as defined in the BP may be divided into optional units if, for each optional unit, all conditions stated in the applicable provisions are met.

#### **D.** Unit Division (continued)

(2) Optional Units

Unless otherwise allowed by a WA, optional units may be established only if each optional unit:

#### \*\*\*

- (a) is located on non-contiguous land; or
- (b) is grown and insured under an organic farming practice.

**Reminder:** Refer to the insurance contract for unit division provisions.

#### E. Notice of Damage

The BP require insureds to file a "notice of damage or loss" with the AIP within 3 days of the insured's initial discovery of damage but not later than 15 days after the end of the insurance period by unit for the insured crop.

#### 12-20 (Reserved)

## PART 3 APPRAISAL INFORMATION

#### 21. Macadamia Nut Appraisals

#### A. General Information

- (1) Potential production for all types of inspections will be appraised in accordance with procedures specified in this handbook and in the LAM.
- (2) The procedures specified in this handbook apply when appraising potential production of unharvested mature nuts.
- (3) Appraisals must be made:
  - (a) when the insured has acreage that they do not intend to harvest or which is unharvested on the calendar date for the EOIP;
  - (b) prior to production being sold by direct marketing; or
  - (c) as determined by the AIP.

#### **B.** Selecting Representative Samples

- (1) Determine the number and general location of trees to be used in the representative sample (refer to exhibit 6 for minimum representative sample requirements) based on:
  - (a) total acreage and number of trees;
  - (b) extent of variation in the amount of production or damage within the acreage. When variable damage causes the crop potential to be significantly different within the same orchard, and/or when a portion of the orchard will be destroyed or not harvested, split the orchard into sub-orchards and appraise each separately;
  - (c) percent of each variety in the acreage; and
  - (d) tree age, size, density, and vigor.
- (2) Select not less than the minimum number (count) of representative samples required in exhibit 6 for each orchard or sub-orchard.

#### 22. Appraisal Methods

Appraisal Method	Use
Nut Weight Appraisals	to record in-husk and in-shell nut weights taken from representative sample trees
Harvested Appraisals	when applying harvested acreage yields to unharvested acreage

These instructions provide information on the following appraisal methods:

#### A. Nut Weight Appraisals

- (1) General Information
  - (a) Verify all acreage and nut varieties to be appraised.
  - (b) Determine the insured's harvest schedule and normal harvest dates.
  - (c) Appraisals may be required for each applicable normal harvest date when an insured files a Notice of Damage. Multiple appraisals may be needed to determine the amount of appraised production on the unit for the current crop year.
  - (d) Representative samples must be selected using the criteria in paragraph 21B.
  - (e) Make arrangements with the insured to harvest nuts from the ground under the sample trees as the crop reaches maturity.
  - (f) It is necessary that the adjuster returns to the same sample trees to determine appraised potential production for each subsequent appraisal during the insurance year. Document the row and tree number of each sample tree in Item 24 of the Appraisal Worksheet or on a Special Report.
  - (g) Calculate all appraisals from all sample trees to determine the unit appraisal.
- (2) Appraisal Method
  - (a) Collect all harvestable wet in-husk nuts on the ground under each sample tree. In orchards/sub-orchards where trees are in close proximity, select only those nuts that are within the drip line of the sample tree canopy.
  - (b) Record the weight of the wet in-husk nuts from each sample tree in item 15 of the Appraisal Worksheet.
  - (c) Total the weight of all wet in-husk sample nuts and record weight in item 16 of the Appraisal Worksheet.

#### A. Nut Weight Appraisals (continued)

- (2) Appraisal Method (continued)
  - (d) Husk all wet in-shell nuts. Weigh the husked nuts and record the gross wet inshell weight (includes sound nuts, floaters, and peewees) in item 17 of the Appraisal Worksheet.
  - (e) Remove peewees and trash. Use a bucket of water to "float" the remaining wet in-shell nuts and remove all floaters. The remaining nuts are considered sound wet in-shell nuts. Weigh the sound wet in-shell nuts and record the weight in item 18 of the Appraisal Worksheet.
  - (f) Calculate the average pounds of sound wet in-shell nuts per tree by dividing the weight of the sound wet in-shell nuts (item 18 of the Appraisal Worksheet)by the number of samples (item 19 of the Appraisal Worksheet). Record the result in item 20 of the Appraisal Worksheet.
  - (g) Calculate the total pounds of sound wet in-shell nuts by multiplying the weight of the sound wet in-shell nuts (item 20 of the Appraisal Worksheet)by the number of bearing trees in the orchard/sub-orchard (item 21 of the Appraisal Worksheet.)
  - (h) If more than one appraisal is performed due to multiple harvest dates, transfer each appraisal to the Macadamia Nut Summary of Appraised Production Worksheet to calculate the unit appraisal.

#### B. Appraisals Using Harvested Samples and Acreage

- (1) Representative Tree Appraisals
  - (a) The adjuster and insured will jointly select representative sample trees when selected representative harvested macadamia trees are used for the appraisal that reflect;
    - (i) the type/severity of the insured damage in the unit orchard/orchard/suborchard; and
    - (ii) the percent of each variety.
  - (b) The adjuster will make arrangements with the insured to do a field inspection while the insured harvests the selected representative sample trees. During the field inspection, the adjuster will;
    - (i) determine the amount of appraised potential production on each sample tree as described in paragraph 22A; and

#### **B.** Appraisals Using Harvested Samples and Acreage (continued)

- (ii) document the amount of potential appraised production on the Appraisal Worksheet.
- (2) Representative Harvested Acreage Appraisals
  - (a) Use this method to determine potential production when part of the acreage in the unit has been harvested.
  - (b) Use this method only when harvested acreage can be verified as being representative of the unharvested acreage.
  - (c) Conduct appraisals to determine the amount of potential production on the unharvested representative acreage.
  - (d) Compare the appraisal for the unharvested acreage determined in (c) to the actual production from the harvested acreage.
    - (i) If the appraised potential production is comparable to the harvested production, use the average harvested production per acre from the harvested acreage as the per acre appraisal for the unharvested acreage.
    - (ii) If the appraised potential production is NOT comparable to the harvested production, use the Nut Weight Appraisal Method for unharvested acreage.

#### 23. Appraisal Deviations and Modifications

- (1) Deviations is appraisal methods require FCIC written authorization (as described in the LAM) prior to implantation.
- (2) There are no pre-established modifications contained in this handbook. Refer to the LAM for additional information.

#### 24. General Information for Appraisal Worksheet Entries and Completion Procedures

- (1) Separate Appraisal Worksheets are required for:
  - (a) each unit;
  - (b) each orchard/sub-orchard; or
  - (c) insured and uninsured cause of damage appraisals.
- (2) Appraise and combine all unknown varieties on a separate "All-Variety" worksheet if the insured does not know the name of the varieties in the orchard/sub-orchard.
- (3) Refer to the LAM for information on zero appraisals.

#### 24. General Information for Appraisal Worksheet Entries and Completion Procedures (Cont.)

(4) Standard Appraisal Worksheet items are numbered consecutively in exhibit 3. An example worksheet is also included to illustrate how to complete all entries except items 25 through 27.

#### 25. General Information for Summary Worksheet Entries and Completion Procedures

- (1) The Summary of Appraised Production Worksheet is used to summarize and total the pounds of appraised macadamia nuts from each appraisal on the unit. Attach all Summary of Appraised Production Worksheets to the Production Worksheet or place in the insured's file.
- (2) A separate worksheet is required for:
  - (a) each unit;
  - (b) each orchard/sub-orchard; or
  - (c) insured and uninsured cause of damage appraisals.
- (3) Standard Summary of Appraised Production items are numbered consecutively in exhibit 4. An example worksheet is also include in exhibit 4 to illustrate how to complete all entries except for items 15 through 17.
- 26-30 (Reserved)

## Part 4 PRODUCTION WORKSHEET

#### 31. General Information for Production Worksheet Entries and Completion Procedures

- (1) The Production Worksheet is a progressive form containing all notices of damage for all preliminary and final inspections (including "No Indemnity Due" claims) on a unit.
- (2) If a Production Worksheet has been prepared on a prior inspection, each entry must be verified and additional information entered as needed. If a correction is necessary:
  - (a) strike out all entries on the line;
  - (b) re-enter correct entries on a new line; and
  - (c) adjuster and insured initial deleted line.
- (3) Refer to the LAM for instructions regarding the following:
  - (a) acreage report errors;
  - (b) delayed notices and delayed claims;
  - (c) corrected claims or fire losses (double coverage) and cases involving uninsured causes of loss, unusual situations, controversial claims, concealment, or misrepresentation;
  - (d) claims involving a Certification Form (when all the acreage on the unit has been appraised to be put to another use or other reasons as in the LAM); or
  - (e) "No Indemnity Due," claims (which must be verified by an APPRAISAL or NOTIFICATION from the insured that the production exceeded the guarantee).
- (4) The adjuster must determine all of the insured's requirements under the notice and claim provision of the policy have been met. If any have not, the adjuster should contact the AIP.
- (5) The required elements of the Production Worksheet:
  - (a) labeled "**PRELIMINARY**," apply only to preliminary inspections;
  - (b) labeled "FINAL," apply only to final inspections; and
  - (c) not labeled apply to **ALL** inspections.

32-40 (Reserved)

## Acronyms

The following table contains RMA-approved acronyms used in this handbook.

AD	Actuarial Documents				
AIP	Approved Insurance Provider				
APH	Actual Production History				
BP	Common Crop Insurance Policy Basic Provisions (11-BR)				
CAT	Catastrophic Coverage Endorsement				
CIH	FCIC-18010 Crop Insurance Handbook				
CLU	Common Land Unit				
СР	Crop Provisions				
EOIP	End of Insurance Period				
FCIC	USDA Federal Crop Insurance Corporation				
FSA FN	Farm Service Agency Farm Number				
GPS	Global Positioning System				
<b>GSH</b>	FCIC-18190 General Standards Handbook				
LAM	FCIC-25010 Loss Adjustment Manual				
PAIR	Pre-acceptance Inspection Report				
PAW	Producer's Pre-acceptance Worksheet				
RMA	USDA Risk Management Agency				
SP	Special Provisions				
WA	Written Agreement				

The following list contains RMA-approved terms and definitions used in this handbook.

<u>Age</u> means the number of complete 12-month periods that have elapsed since the month the trees were set out or were grafted, whichever is later. An age determination will be made for each unit, or portion thereof, as of January 1 of each crop year.

<u>Block</u> means a portion of the orchard where trees are of the same size (age), variety, maturation date, etc.

<u>Direct Marketing</u> means the sale of the insured crop directly to consumers without the intervention of an intermediary such as a wholesaler, retailer, packer, processor, shipper, or buyer. Examples of direct marketing include selling through an on-farm or roadside stand, farmer's market, and permitting the general public to enter the orchard for the purpose of picking all or a portion of the crop.

<u>Floaters</u> are inedible, husked "field run" nuts identified by water floatation or laboratory testing.

<u>Graft</u> means the uniting of a macadamia shoot to an established macadamia tree rootstock for future production of macadamia nuts.

Harvest means the picking of mature macadamia nuts from the ground.

Husking means the removal of the outer layer (husk or exocarp) revealing the wet in-shell nut.

<u>Peewees</u> are mature and immature wet in-shell nuts that are smaller than 16mm (5/8 inch) in diameter.

<u>Rootstock</u> means the root and stem portion of the macadamia tree to which a macadamia shoot can be grafted.

<u>Scaffold Branches</u> are the main branches connected to the tree trunk that form the framework of the tree.

<u>Sound Wet In-Shell</u> means the weight of the macadamia nuts as they are removed from the orchard with the nut meats in the shells after removal of the husk and excluding floaters and peewees but prior to being dried. This is the weight used for APH and claims purposes.

<u>Top-Worked</u> means a tree that has branches with different varieties of the same nut grafted onto the scaffold branches of the tree.

Wet In-Husk means the weight of in-husk macadamia nuts as they are removed from the orchard that includes floaters and peewees prior to drying.

## Form Standards - Appraisal Worksheet

Verify and/or make the following entries for each appraisal worksheet element/item number. A completed appraisal worksheet example is at the end of this exhibit. See paragraph 2D for general form standards and paragraph 24 for other general information.

Item	<b>Required Element</b>	Description								
	Company	The name of the AIP if not pre-printed on the worksheet.								
	Claim Number	The claim number as assigned by the AIP.								
1.	Insured's Name	The name of the insured that identifies the EXACT person (legal entity) to whom the policy is issued.								
2.	Policy Number	The policy number assigned to the insured by the AIP.								
3.	Unit Number	The unit number from the Summary of Coverage after it is verified to be correct.								
4.	Number Trees/Acre	The actual number of bearing trees per acre. If 100% stand refer to exhibit 7. Refer to the current producer's PAW, PAIR, and/or addendum worksheets, as applicable, to determine the number of insurable trees in the unit/acreage. Also refer to the LAM for additional instructions on determining the number of trees per acre.								
5.	Appraisal Number	The applicable appraisal number for the current crop year.								
6.	Cause of Damage	<ul><li>(a) Date: The date(s) of damage. (MM/DD/YYYY)</li><li>(b) Damage: The cause(s) of damage.</li></ul>								
7.	Сгор	"Macadamia Nut."								
8.	Unit Acres	The total determined unit acres, rounded to tenths.								
9.	Appraised Acres	The total acres appraised by adding all entries in item 14.								
10.	Appraisal Date	The applicable appraisal date. (MM/DD/YYYY)								
11.	Crop Year	he four digit crop year (YYYY), as defined in the policy, for which the aim has been filed.								
12.	Orchard ID	The orchard/sub-orchard identification symbol.								
13.	Variety	The variety name(s) of the trees in the orchard/sub-orchard being appraised. If the variety is unknown, enter "All Varieties."								
14.	Acres	The determined orchard/sub-orchard acres being appraised, rounded to tenths.								
15.	Pounds of Wet In- Husk Nuts per Sample Tree	The weight of all wet in-husk nuts gathered from the ground under the representative sample tree.								
		Note: Nuts damaged by uninsured causes must be documented on a separate Appraisal Worksheet.								

# Form Standards - Appraisal Worksheet (Continued)

Item	<b>Required Element</b>	Description						
16.	Total Pounds Wet In-husk Nuts All Samples	The total of all item 15 entries for each representative sample tree in pounds.						
17.	Gross Wet In-shell Pounds	The weight of all husked nuts from each representative sample tree in pounds. DO NOT REMOVE floaters and peewees for this weighing.						
18.	Total Sound Wet In- shell Pounds	The weight of all husked nuts from each representative sample tree, in pounds, after removal of trash, floaters, peewees, and nuts damaged from uninsured causes. DO NOT include nuts damaged by uninsured causes on this worksheet. Nuts damaged from uninsured causes must be documented on a separate Appraisal Worksheet.						
19.	Number of Sample Trees	The number of representative sample trees used in item 15 for each orchard/sub-orchard.						
20.	Average Sound Wet In-shell Pounds per Tree (18 ÷ 19)	The result of dividing item 18 by item 19 in pounds, rounded to hundredths.						
21.	Number of Trees (4 x 14)	The result of multiplying item 4 by item 14. Round to the nearest whole tree.						
22.	Total Sound Wet In- shell Pounds (20 x 21)	The result of multiplying item 20 by item 21, rounded to the nearest whole pound.						
23.	Appraisal (Total of item 22 entries)	The result of adding all item 22 entries.						
24.	Remarks	Information pertinent to the appraisal(s), sampling, conditions in general, unusual circumstances, and reasons for uninsured cause of damage appraisals (if applicable).						
	The following require	d entries are not illustrated on the example Appraisal Worksheet						
25.	Insured's Signature and Date	Insured's or insured's authorized representative's signature and date. BEFORE obtaining the insured's signature, REVIEW ALL ENTRIES on this worksheet WITH THE INSURED or insured's authorized representative, particularly explaining codes, etc., that may not be readily understood.						
26.	Adjuster's Signature, Code No., and Date	Adjuster's signature, code number, and date signed after the insured or insured's authorized representative has signed. If the appraisal is performed prior to the signature date, document the date of appraisal in item 24 of this worksheet.						
	Pg of	Page numbers – (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).						

#### Form Standards - Appraisal Worksheet (Continued)

			COMPANY	Y:	1. I	NSURED'S N	AME:				2.	POLICY	NUMBER:	3. UNIT NUM	IBER:	
			Any	Company	mpany				I. M. Insured				XXXXXXX		0001-0001-BU	
MACADAMIA NUT WEIGHT APPRAISAL WORKSHEET		CLAIM NU	JMBER:	4. N	4. NUMBER TREES/ACRE: 5. APPRAISAL NUMBER:						6. CAUSE OF DAMAC		GE:			
								1			Date: Damage:		6/15/YYYY Wind			
		X	XXXXXX		J	85										
			7. CROP:			8. UNIT ACI	RES:	9. /	9. APPRAISED ACRES: 10. APP			ISAL DA	ATE:	11. CROP YEAR:		
			Mac	cadamia N	uts	20.1			5.1		M	M/DD/Y	YYY	YYYY		
12	13	13 14			15			16	17	18	1	9	20	21	22	
Orchard ID	Variety	Acres	Pounds of Wet In-husk Nuts per Sam				ree	Total Pounds Wet In-husk Nuts All Samples		Total Sound Wet In-shell	Number of Sample Trees		Average Sound Wet In-shell Pounds per Tree	Number of	Total Sound Wet In-shell Pounds (20 x 21)	
A-1	Kau	3.1	10.4	9.8	14.2	142 110 87		54.1	27.1	19.6	5		3.92	109	427	
A-2	Kau	2.0	12.5	9.6	8.4	10.5	14.0	55.0	27.8	19.0	4	5	3.80	70	266	
							$\sim$	-								
						<i></i>										
	s: See attache A-1 and A-2 w							worksheets for	appraisals 2-5.				23. Ap (Total Colum		693	

This form example does not illustrate all required elements (e.g., signatures, etc.)

## Form Standards - Summary of Appraised Production Worksheet

Verify and/or make the following entries for each summary of appraised production worksheet element/item number. A completed production worksheet example is at the end of this exhibit. See paragraph 2D for general form standards and paragraph 25 for other general information.

Item	<b>Required Element</b>	Description	
	Company	The name of the AIP if not pre-printed on the worksheet.	
	Claim Number	The claim number as assigned by the AIP.	
1.	Insured's Name	The name of the insured that identifies the EXACT person (legal entity) to whom the policy is issued.	
2.	Policy Number	The policy number assigned to the insured by the AIP.	
3.	Crop Year	The four-digit year (e.g., YYYY) as defined in the policy, for which the claim has been filed.	
4.	Unit Number	The unit number transferred from item 3 of the Appraisal Worksheet.	
5.	Unit Acres	The total determined unit acres.	
6.	Appraisal Number	The applicable appraisal number transferred from item 5 on the Appraisal Worksheet.	
7.	Appraisal Date	The applicable appraisal date transferred from item 10 on the Appraisal Worksheet. (MM/DD/YYYY)	
8.	Variety	The applicable variety name(s) transferred from item 13 on the Appraisal Worksheet.	
9.	Acres Appraised	The applicable acres appraised transferred from item 9 on the Appraisal Worksheet.	
10.	Appraisal in Pounds	The total sound in-shell pounds of nuts transferred from item 23 on the Appraisal Worksheet.	
11.	Total Pounds from item 10	The result of adding all entries in item 10.	
12.	Appraised Acres	The appraised acres transferred from item 9 of this worksheet.	
13.	Total Pounds Per Acre Appraisal	The result of dividing item 11 by item 12. NOTE: If more than one Summary of Appraised Production Worksheet is used, total all entries from all worksheets on the last worksheet.	
14.	Remarks	Any pertinent information regarding any of the appraisals.	

# Form Standards - Summary of Appraised Production Worksheet (Continued)

	The following required entries are not illustrated on the example Summary of Appraised Production Worksheet			
Item	<b>Required Element</b>	Description		
15.	Insured's Signature and Date:	Insured's or insured's authorized representative's signature and date. BEFORE obtaining the insured's signature, REVIEW ALL ENTRIES on this worksheet WITH THE INSURED or insured's authorized representative, particularly explaining codes, etc., that may not be readily understood.		
16.	Adjuster's Signature, Code No., and Date:	Adjuster's signature, code number, and date signed after the insured or insured's authorized representative has signed. If the appraisal is performed prior to the signature date, document the date of appraisal in item 24 of this worksheet.		
17.	Pg of	Page numbers – (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).		

## Form Standards - Summary of Appraised Production Worksheet (Continued)

		COMPANY:		1. INSURED'S	NAME:	2. POLICY NUMBER:	
MACADAMIA NU SUMMARY OF APPRA		Any Company		I. N	A. Insured	XXXXXXXX	
PRODUCTION WORKS	SHEET	CLAIM NUM	BER:	3. CROP YEAR	4. UNIT NUMBER:	5. UNIT ACRES:	
(For Illustration Purposes	Only)	XXXXX	XX	YYYY	0001-0001-BU	20.1	
6		7		8	9	10	
APPRAISAL NUMBER		RAISAL ATE:		VARIETY	ACRES APPRAISED	APPRAISAL IN POUNDS	
1	MM/L	D/YYYY	Kau		5.1	693	
2	MM/L	D/YYYY		Kau	5.1	790	
3	MM/L	D/YYYY		Kau	5.1	691	
4	MM/L	D/YYYY		Kau	5.1	514	
5	MM/L	D/YYYY		Kau	5.1	405	
			Y				
	$\checkmark$						
			1	1. TOTAL POUNDS FR	OM COLUMN 10:	3,093	
			1	2. APPRAISED ACRES	:	5.1	
			1	3. TOTAL POUNDS PE	R-ACRE APPRAISAL:	606	
14. REMARKS: See attac	hed Ap	praisal Work	sheets fo	or appraisals 1-5.		I	

This worksheet example does not illustrate all required elements (e.g., signatures, etc.)

## Form Standards - Production Worksheet

Verify and/or make the following entries for each production worksheet element/item number. A completed production worksheet example is at the end of this exhibit. See paragraph 2D for general form standards and paragraph 31 for other general information.

Item	Required Element	Description		
1.	Crop/Code #	"Macadamia Nuts" (0023).		
2.	Unit #	Unit number from the Summary of Coverage after it is verified to be correct.		
3.	Location Description	Land location that identifies the legal description, if available, the location of the unit (e.g., section, township, and range; FSA Farm Number; FSA CLU and tract number; GPS identification; or Grid identification) as applicable for the crop.		
4.	Date(s) of Damage	First three letters of the month(s) during which the determined insured damage occurred for the inspection and cause(s) of damage listed in item 5. If no entry in item 5, MAKE NO ENTRY. For progressive **** damage, enter the month that identifies when the majority of the insured damage occurred. Include the SPECIFIC DATE when applicable as in the case of hail damage (e.g., Jan 10). Enter additional dates of damage in the extra spaces, as needed. If more space is needed, use the Narrative or a Special Report. Refer to the example in item 6.		
		If there is no insurable cause of loss and a "No Indemnity Due" clai will be completed, MAKE NO ENTRY.		
5.	Cause(s) of Damage	Name of the determined insured cause(s) of damage as listed in the LAM for the date of damage listed in item 4 for this inspection. If an insured cause(s) of damage is coded as "Other" explain in the Narrative. Enter additional causes of damage in the extra spaces, as needed. If more space is needed, use the Narrative or a Special Report. Refer to the example in item 6. If it is evident that no indemnity is due, enter "No Indemnity Due" across the columns in item 5 (refer to the LAM for "No Indemnity Due" claims). If the claim is denied, enter "DC" and refer to the LAM for further instructions.		
6.	Insured Cause %	PRELIMINARY: MAKE NO ENTRY		
		<b>FINAL:</b> Whole percent of damage for the insured cause of damage listed in item 5 for this inspection. Enter additional "Insured Cause %" in the extra spaces, as needed. If additional space is needed, use the Narrative or a Special Report. The total of all "Insured Cause %" including those entered in the Narrative and/or Special Report must equal 100%. If there is no insurable cause of loss and a "No Indemnity Due" claim will be completed, MAKE NO ENTRY.		

Item	<b>Required Element</b>	Description					
6.	Insured Cause % (continued)	<b>Example</b> : Entries for item 4, 5, 6, and the Narrative Dates of Damage, corresponding Insured Damage, and Insured Cause %.					
		4. Date(s) of Damage	MAY	JUN 15	JUL 30	AUG	AUG
		5. Cause(s) of Damage	Excess Moisture	Wind	Hail	Drought	Heat
		6. Insured Cause %	10	20	15	25	20
		Narrative: Additional Date Eruption, Insured Cause %		e – SEP 30,	Cause of D	amage – Vo	lcanic
7.	Company/Agency	Name of the company a	and agenc	y servicin	g the con	tract.	
8.	Name of Insured	Name of the insured that to whom the policy is i		es EXAC	TLY the p	berson (leg	al entity)
9.	Claim #	Claim number assigned	by the Al	P.			
10.	Policy #	Insured's assigned polic	cy number				
11.	Crop Year	Four digit crop year, as defined in the policy, for which the claim is filed.					
12.	Additional Units	PRELIMINARY: MA	KE NO E	NTRY			
		FINAL: Unit number(s of final inspec Production We loss units may more spaces an identified as "I Report.	tion. A no orksheet ha be entered re needed	n-loss uni as not beer l on a sing for non-los	t is any ur n complet de Produc ss units, en	nit for which ed. Addition tion Works nter the unit	ch a onal non- sheet. If it number
13.	Est. Prod. Per Acre	PRELIMINARY: MA	KE NO E	NTRY			
		FINAL: Estimated yiel nuts, of all nor inspection.		-	-		
14.	Date(s) Notice of Loss	PRELIMINARY:					
		(1) Date the notice 2, in the 1 <sup>st</sup> or (MM/DD/YY)	2 <sup>nd</sup> space,	as applica	ble. Enter		
		(2) A notice of da needed) requir Enter the notic space of this e	es an addi te for a thi	tional set o rd prelimin	of Product nary inspe	tion Works	heets. e 1 <sup>st</sup>

Item	<b>Required Element</b>	Description
14.	Date(s) Notice of Loss (continued)	<ul> <li>(3) Reserve the "Final" space on the first page of the 1<sup>st</sup> set of Production Worksheets for the date of notice for the final inspection.</li> </ul>
		(4) If the inspection is initiated by the AIP, enter "Company Insp." instead of the date.
		(5) If the notice does not require an inspection, document as directed in the Narrative.
		<b>FINAL:</b> Transfer the last date in the 1 <sup>st</sup> or 2 <sup>nd</sup> space from the first or second set of Production Worksheets to the "Final" space on the first page of the first set of Production Worksheets, if a final inspection should be made as a result of the notice. Always enter the complete date of notice (MM/DD/YYYY) for the FINAL inspection in the "Final" space on the first page of the first set of Production Worksheets. For a delayed notice of loss or delayed claim, refer to the LAM.
15.	Companion Policy(s)	<ul><li>(1) If insured has 100 percent share and no others person has a share, MAKE NO ENTRY.</li></ul>
		(2) In all cases where the insured has LESS than a 100 percent share of a loss-affected unit, ask the insured if the OTHER person with a share in the unit has an MPCI policy (i.e., not crop-hail, fire, etc.,). If the other person does not enter "NONE."
		<ul><li>(a) If the other person has an MPCI policy and it is determined that the SAME AIP services it, enter the policy number and handle according to the AIP instructions.</li></ul>
		(b) If the OTHER person has an MPCI policy and it is determined a DIFFERENT AIP or agent services it, enter the name of the AIP and/or agent and the policy number, if known.
		<ul><li>(c) If unable to determine the existence of a companion policy, enter "UNKNOWN," and contact the AIP for further guidance.</li></ul>
		<ul><li>(3) Refer to the LAM for further information regarding companion policies.</li></ul>

## SECTION I – DETERMINED ACREAGE, APPRAISED, PRODUCTION, AND ADJUSTMENTS

Make separate line entries for varying:

- (1) Rate classes, types, varieties, or cropping practices; irrigated practices or organic practices, as applicable;
- (2) APH yields;
- (3) Appraisals;
- (4) Stages or intended use(s) of acreage;
- (5) Shares (e.g., 50 percent and 75 percent shares on the same unit); or
- (6) Appraisals for damage due to hail or fire if Hail and Fire exclusion is in effect.

A. AC	. ACTUARIAL			
Item	<b>Required Element</b>	Description		
16.	Field ID	The field identification symbol from the Appraisal Worksheet, sketch map, or an aerial photograph. Refer to the Narrative instructions.		
17.	Multi-Crop Code	The applicable two digit code for the first crop and second crop. Refer to the LAM for instructions regarding entry of first and second crop codes.		
18.	Reported Acres	<ul> <li>(1) In the event of over-reported acres, handle in accordance with the AIP's instructions.</li> <li>(2) In the event of under-reported acres, enter the reported acres, to tenths, for the orchard/sub-orchard.</li> <li>(3) If there are no under-reported acres, MAKE NO ENTRY.</li> <li>Refer to the LAM and CIH for acreage determination instructions specific to perennial crops.</li> </ul>		
19.	Determined Acres	<ul> <li>Refer to the LAM for a definition of acceptable determined acres for perennial crops used herein and how acres for perennial crops are determined. Determined acres, to tenths, for the field/subfield for which consent is given for another use and/or: <ul> <li>(a) Put to another use without consent.</li> <li>(b) Abandoned.</li> <li>(c) Damaged by uninsured causes.</li> <li>(d) For which the insured failed to provide acceptable records of production.</li> <li>(e) From which production was sold by direct marketing if the insured failed to meet the requirements contained in the CP.</li> </ul> </li> <li>Refer to the LAM or CIH for acreage determination specific perennial crops</li> <li>Refer to the LAM for procedures regarding when estimated acres are allowed and documentation requirements.</li> </ul>		

Item	<b>Required Element</b>	Description	
19.	Determined Acres (continued)	<b>FINAL:</b> Determined acres, to tenths. Acreage breakdown within a unit may be estimated (refer to the LAM) if a determination is impractical. ACCOUNT FOR ALL ACREAGE IN THE UNIT.	
20.	Interest or Share	Insured's interest in the crop to three decimal places as determined at the time of inspection. If shares vary on the same UNIT, use separate line entries.	
21.	Risk	Three-digit code for the correct "Rate Class" specified on the AD. If a "Rate Class" or "High Risk Area" is not specified on the AD, make no entry. Verify with the Summary of Coverage and if the Rate Class is found to be incorrect, revise according to the AIP's instructions. Refer to the LAM. Unrated land is uninsurable without a WA.	
22.	Туре	Three-digit code number, entered exactly as specified on the AD, for the type (or variety) grown by the insured. If "No Type Specified" or "No Variety Specified" is shown in the AD, enter the appropriate three-digit code number from the AD (e.g., 997). If a type (or variety) is not specified on the AD, MAKE NO ENTRY.	
23-25.		MAKE NO ENTRY.	
26.	Irr. Practice	Three digit number entered exactly as specified in the AD for the irrigated practice carried out by the insured. Enter the applicable three digit number from the AD if "No Irrigated Practice Specified" is shown in the AD (e.g., 997). MAKE NO ENTRY if an irrigated practice is not specified in the AD.	
27.	Cropping Practice	MAKE NO ENTRY.	
28.	Organic Practice	Three digit number entered exactly as specified in the AD for the organic practice carried out by the insured. Enter the applicable three digit number from the AD if "No Organic Practice Specified" is shown in the AD (e.g., 997). MAKE NO ENTRY if an organic practice is not specified in the AD.	
29.	Stage	<ul><li><b>PRELIMINARY:</b> MAKE NO ENTRY.</li><li><b>FINAL:</b> Stage abbreviation as shown below:</li></ul>	
		STAGE EXPLANATION	
		<ul> <li>"P" Acreage abandoned without consent, put to another use without consent, damaged solely by uninsured causes, for which the insured failed to provide acceptable production records, or from which production was sold by direct marketing if the insured failed to meet the requirements contained in the CP.</li> <li>"H" Harvested</li> </ul>	
		"UH" Unharvested or put to another use with consent	
		GLEANED ACREAGE: Refer to the LAM for gleaning information. Exhibit 5	

Item	<b>Required Element</b>		Description
30.	Use of Acreage	Intended or Final u abbreviations:	use. Use the following "Intended Use"
		<u>USE</u>	EXPLANATION
		"Bulldozed," etc. "WOC"	Use made of acreage Other use without consent (refer to the LAM for more information)
		"SU"	Solely uninsured
		"ABA"	Abandoned without consent
		"Н"	Harvested
		"UH"	Unharvested
		acreage was not as	ed "Use of Acreage" entry. If the final use of indicated, strike out the original line and initial. new line shown as corrected "Final Use."
		GLEANED ACR	EAGE: Refer to the LAM for gleaning information.
B. PC	TENTIAL YIELD		mornation.
Item	<b>Required Element</b>		Description
31.	Appraised Potential	Per acre appraisal	of POTENTIAL sound, wet in-shell nut production
		for the appraised acreage, in whole, wet in-shell pounds. Refer to Part	
		3 for additional instructions.	
32a 33		MAKE NO ENTRY.	
34.	Production Pre QA		ng item 19 by item 31, in whole, wet in-shell pounds.
35.	Quality Factor	Enter ".000," if due to insured causes and under section 15(j) of the BP, a Federal or State agency has ordered the appraised insured crop or production to be destroyed. Instruct the insured to complete a Certification Form stating the date the crop or production WAS DESTROYED and the method of destruction (refer to item 40 and the Narrative). Also refer to the LAM for additional information. Otherwise, MAKE NO ENTRY.	
36.	Production Post QA		
37.	Uninsured Causes	Result of per acre appraisal for uninsured causes (taken from the applicable Appraisal Worksheet or other documentation) multiplied by item 19, in whole, wet in-shell pounds. Refer to the LAM for information on how to determine uninsured cause appraisals. If no uninsured causes, MAKE NO ENTRY.	
		(a) Hail an	d Fire exclusion NOT in effect:

Item	<b>Required Element</b>		Description
37.	Uninsured Causes (continued)	than the insu line (calcula level percent shown on the	sult of multiplying item 19 by NOT LESS ared's production guarantee per acre for the ated by multiplying the elected coverage ttage by the approved APH yield per acre e APH Form) for any "P" stage acreage, in d, wet in-shell pounds.
		the harveste	ary inspections, advise the insured to keep d acreage damaged SOLELY by uninsured rate from other production.
		causes, ente UNINSURE	that is damaged PARTLY by uninsured er result of multiplying the APPRAISED ED loss of production per acre, in whole, pounds by item 19 for any such acreage.
			AM when a Hail and Fire exclusion is in ge is from hail or fire.
		(c) Enter the result and fire exclusion	of adding all uninsured appraisals to all hail on appraisals.
			M for fire losses if the insured also has other louble coverage).
		(e) MAKE NO EN'	TRY for all other appraisals.
38.	Total to Count	Result of adding item 36 ar	
39.	Total		culated by adding all entries in item 19.
40.	Quality		fying QA condition(s) affecting the unit's
	- •		duction (refer to table below)
			ifying QA Condition
		TW	Dark Roast
		KD	Sclerotinia
		Garlicky (Grade)	Ergoty (Grade)
		Aflatoxin	COFO
		Vomitoxin	Other
		Fumonism	None
		condition(s), for not listed above	if the identified injurious substance(s) or r which a destruction order was issued, are e. For mycotoxins, refer to item 41. Refer for documentation requirements.
		(b) Otherwise, chec	ek "None."

Item	<b>Required Element</b>	Description	
41.	Do any mycotoxins exceed FDA, State, or other health organization maximum limits?	Check "Yes" if any mycotoxins listed in item 40 (including those identified as "Other") exceed the FDA, State, or other health organization maximum limits. Otherwise, MAKE NO ENTRY. Refer to the Narrative for documentation requirements.	
42.	Totals	Result of adding all entries in item 34. Result of adding all entries in item 36. Result of adding all entries in item 37. Result of adding all entries in item 38. If item has no entries, MAKE NO ENTRY.	
	NARRATIVE	If more space is needed, document information on a Special Report and enter "See Special Report." Attach the Special Report to the Production Worksheet.	
		<ul> <li>(a) If no acreage is released on the unit, enter "No acreage released" adjuster's initials, and date.</li> </ul>	
		(b) If notice of damage was given and no inspection is necessary, enter the unit number(s), "No Inspection," date, and adjuster's initials. The insured's signature is not required.	
		(c) Explain any uninsured causes, unusual, or controversial cases.	
		(d) If there is an appraisal in item 37 for uninsured causes due to hail/fire exclusion, document the original hail/fire liability per acre and the hail/fire indemnity per acre.	
		(e) Document the actual appraisal date if an appraisal was performed prior to the adjuster's signature date on Appraisal Worksheet, and the date of the appraisal was not recorded on the Appraisal Worksheet.	
		(f) State that there is "No Other Fire Insurance" when fire damages or destroys the insured crop and it is determined the insured has no other fire insurance. Refer to the LAM for additional information	
		(g) Explain any errors discovered on the Summary of Coverage.	
		(h) Explain any commingled production. Refer to the LAM for additional information.	
		(i) Explain any entry for "Production Not to Count" in item 62 and/or any production not included in item 56 entries (e.g., harvested production from uninsured acreage that can be identified separately from the insured acreage in the unit).	
		(j) Explain a "No" checked in item 44.	

Item	<b>Required Element</b>	Description
	NARRATIVE (continued)	(k) Indicate on aerial photo or sketch map the dispositions of acreage destroyed or put to other use with or without consent.
		(1) Explain any difference between date of inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.
		(m) If another adjuster or supervisor accompanies the adjuster on the inspection, enter the code number of that adjuster or supervisor and the date of the inspection.
		<ul> <li>(n) Explain the reason for a "No Indemnity Due" claim. "No Indemnity Due" claims are to be distributed according to the AIP instructions.</li> </ul>
		(o) Explain any delayed notices or claims as instructed in the LAM.
		<ul> <li>(p) Document any unauthorized estimated acres shown in item 19. Refer to the LAM for instructions.</li> </ul>
		(q) Document the method and calculation used to determine acres for the unit. Refer to the LAM.
		(r) Specify the type of insects or disease when the insured cause of damage or loss is listed as insects or disease. Explain why control measures were not effective.
		(s) Document the name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for information on gleaning.
		(t) Document the following for any production that was ordered destroyed by a Federal or State agency due to the presence of injurious substances or conditions:
		(i) Explain any ".000" factor entered in item 35 and/or 65.
		<ul> <li>(ii) A description of the injurious substance or condition for which a destruction order was issued. The circumstances that caused the crop to be affected by the substance or condition, the date the crop was destroyed and the method of destruction. Attach the insured's completed Certification Form, a copy of the destruction order issued by the Federal or State agency and, if applicable, a copy of the laboratory test results that confirms the presence of the substance or condition to the claim.</li> </ul>

m	<b>Required Element</b>	Description											
	NARRATIVE	(iii) Refer to the LAM for additional documentation requirements											
	(continued)												
		(u) Document any other pertinent information, including any data											
		to support any factors used to calculate the production.											
TIO	N II – DETERMINEI	) HARVESTED PRODUCTION											
(1) When all acreage has been harvested, determine total production from warehouse receipts, packer/processor receipts, or farm management records (refer to the LAM for farm management record requirements) verified by the adjuster and supported with written records from the first handler. This production will be the basis for calculating losses from the insured and uninsured causes of damage on the Production Worksheet.													
(2) Account for ALL HARVESTED PRODUCTION (for ALL ENTITIES sharing in the crop) except production appraised BEFORE harvest and shown in Section I because the quantity cannot be determined later.													
		s of the storage facility, buyer, packinghouse, or processor, as ugh 52 for production commercially sold.											
If ad	ditional lines are neces	sary, a continuation sheet may be used. Use separate lines for:											
(a) s	eparate storage facilitie	es;											
n r	naintained satisfactory ecords against written	buyers, packers, processors, etc.). The insured must have records of ALL production sold or stored. Verify any packinghouse records from the first handler (refer to the LAM for farm record											
(c) v	arying shares, e.g.,50	percent and 75 percent shares on the same unit.											
		harvested production entries in items 47 through 68 for preliminary											
yield	has been established f	rom more than one insured practice and a separate approved APH for each practice, the harvested production must also be entered on prough 66 by practice. Refer to the LAM for commingled production.											
m	<b>Required Element</b>	Description											
	Date Harvest Completed	Used to determine if there is a delayed notice or claim (refer to the LAM).											
		<b>PRELIMINARY:</b> MAKE NO ENTRY.											
	TION Whe pack recor- hand cause Accce exce- cann Ente appli If ad (a) s (b) d n r r (c) v Ther inspe- If ha yield separ	NARRATIVE (continued)         TION II – DETERMINEI         When all acreage has been packer/processor receipts, or record requirements) verified handler. This production we causes of damage on the Pr         Account for ALL HARVES except production appraised cannot be determined later.         Enter the name and address applicable, in items 49 throo         If additional lines are necess         (a) separate storage facilities         (b) different first handlers ( maintained satisfactory records against written requirements); and         (c) varying shares, e.g.,50 p         There will generally be no 1 inspections.         If harvested production is fayield has been established f separate lines in items 47 th m         Required Element Date Harvest											

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Item	<b>Required Element</b>	Description
43.	Date Harvest Completed	FINAL:
	(continued)	(a) The earlier of the date the ENTIRE acreage on the unit was:
		<ul> <li>(i) harvested;</li> <li>(ii) totally destroyed;</li> <li>(iii) put to another use;</li> <li>(iv) a combination of harvested, totally destroyed, or put to another use; or</li> <li>(v) the calendar date for the EOIP.</li> </ul> (b) Enter "Incomplete" if at the time final inspection (if prior to the EOIP), there is any unharvested insured acreage remaining in the unit that the insured does not intend to harvest.
		(c) Enter " <b>No Harvest</b> " if at the time of final inspection (if prior to the EOIP), none of the insured acreage on the unit has been harvested and the insured does not intend to harvest such acreage.
		(d) Enter the date from the Certification Form when the entire unit is put to another use, etc., if the case involves a Certification Form. Refer to the LAM.
44.	Damage similar to other farms in the	<b>PRELIMINARY:</b> MAKE NO ENTRY.
	area?	<b>FINAL:</b> Check "Yes" or "No." Check "Yes" if the amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If "No" is checked, explain in the Narrative.
45.	Assignment of Indemnity	Check "Yes" <b>only</b> if an assignment of an indemnity is in effect for the crop year. Otherwise, check "No." Refer to the LAM.
46.	Transfer of Right to Indemnity	Check "Yes" <b>only</b> if a transfer of right to indemnity is in effect for the unit for the crop year. Otherwise, check "No." Refer to the LAM.

Item	<b>Required Element</b>	Description
A. ME	ASUREMENTS	·
47a.	Share	RECORD ONLY VARYING SHARES on the SAME unit, to three decimal places.
47b.	Field ID	<ul> <li>(a) MAKE NO ENTRY if only one practice for harvested production is listed in Section I.</li> </ul>
		(b) Enter the corresponding FIELD ID (item 16) for each practice if more than one practice for harvested production is listed in Section I and a separate approved APH yield exists.
48.	Multi-Crop Code	<ul> <li>(a) The applicable two digit code for the first crop and second crop. Refer to the LAM for instructions regarding entry of first crop and second crop codes.</li> </ul>
		(b) MAKE NO ENTRY if no first crop or second crop is designated.
B. GR	<b>OSS PRODUCTION</b>	· · · · · · · · · · · · · · · · · · ·
53.	Net Cubic Feet	
54.	Conversion Factor	MAKE NO ENTRY.
55.	Gross Prod.	
56.	Bu., Ton (Lbs.)	Circle Lbs. in item heading. Production in whole, wet in-shell
	CWT	pounds as determined by delivery records, production recaps, and/or
		sales receipts from buyers, processors, etc., (ALL PRODUCTION
		MUST BE NET WEIGHT).
		ARVESTED PRODUCTION
5760b.	Shell/Sugar Factor	MAKE NO ENTRY.
61.	Adjusted Production	Enter whole wet in-shell pounds from item 56
62.	Prod. Not to Count	Net production NOT to count in whole wet in-shell pounds WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION
		ARE AVAILABLE from harvested acreage which has been
		assessed an appraisal of not less than the guarantee per acre, or from
		other sources (e.g., other units or uninsured acreage). THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE
		SAME LINE. EXPLAIN ANY "PRODUCTION NOT TO
		COUNT" IN THE NARRATIVE.
63.	Production Pre-QA	Result of subtracting item 62 from item 61 in whole wet in-shell
021		pounds.
64a.	Value	
64b.	Mkt. Price	MAKE NO ENTRY.
65.	Quality Factor	Enter ".000," if a Federal or State agency has ordered the appraised insured crop or production to be destroyed due to an insured cause of loss. Refer to the instructions in items 35 and 40 for additional information and the Narrative for required documentation.
66.	Production to Count	Otherwise, MAKE NO ENTRY. Result of multiplying item 63 by 65, in whole wet in-shell pounds. If no entry in item 65, transfer entry from item 63.

Item	<b>Required Element</b>	Description
67.	Total	Result of adding all entries in item 63, in whole wet in-shell pounds. If no entry in item 63 MAKE NO ENTRY.
68.	Section II Total	<b>PRELIMINARY:</b> MAKE NO ENTRY.
		<b>FINAL:</b> Result of adding all entries in item 66, in whole wet in- shell pounds.
69.	Section I Total	<b>PRELIMINARY:</b> MAKE NO ENTRY.
		<b>FINAL:</b> Enter the result of adding all entries in item 38, in whole pounds.
70.	Unit Total	PRELIMINARY: MAKE NO ENTRY.
		<b>FINAL:</b> Result of adding items 68 and 69.
71.	Allocated Prod.	Refer to the LAM for instructions on determining allocated productions. Enter the total production allocated to this unit is included in Section I and II, in whole wet in-shell pounds. Document how allocated production was determined and record(s) supporting calculations in the Narrative or on a Special Report.
72.	Total APH Prod.	Result of subtracting the result of adding total of item 37 (applicable item 42 total) and total of item 71 from item 70. If no entries in items 37 and 71, transfer the entry from item 70. MAKE NO ENTRY when separate APH yields are maintained by type/variety, practice, etc., within the unit.
The follo	wing required entries a	are not illustrated on the example Production Worksheet
Item	<b>Required Element</b>	Description
73.	Insured's Signature and Date:	Insured's or insured's authorized representative's signature and date. BEFORE obtaining the insured's signature, REVIEW ALL ENTRIES on this worksheet WITH THE INSURED or insured's authorized representative, particularly explaining codes, etc., that may not be readily understood.
74.	Adjuster's Signature, Code No., and Date:	Adjuster's signature, code number, and date signed after the insured or insured's authorized representative has signed. Enter the adjuster's code number ONLY for an absentee insured. The signature and date will be entered AFTER the absentee insured has signed and returned the worksheet. Final indemnity inspections should be signed at the bottom.
75.	Page Numbers	<b>PRELIMINARY:</b> Page numbers – "1," "2," etc., at the time of inspection.
		FINAL: Page Numbers – (Example: Page 1 of 2, Page 2 of 2, etc.).

											PI	RODUC	ΓΙΟΝ Υ	VORKS	HEET									
1. Cro	/Code #	ŧ	2. U	nit #		3. Loc	cation l	Descripti	on	7. Comp	any		An	y Compan	v		8.	Name of Insu	ired					
М	acadami	ia Nuts	000	1-0001-B	11		SW1 0	6N-30W		Age			Ai	ny Agency						I. M.	. Insured			
	0023		000	1-0001-Б	U		5W1-9	014-30 W									9.	Claim #	6		11. Cr	op Year		
4. Date	(s) of D	amage		JUN 15														A CONTRACTOR OF	XXXXXXX				YYY	
		Damage		Wind													10.	. Policy #			XXX	XXXX		
6. Insu	red Caus	se %		100%													14.	. Date(s)	1st		2nd		Final	
	ditional		000	2-0001-B	U											1		tice of Loss	have the	DD/YYYY			MM/DI	D/YYYY
		Per Acre		3500													15.	. Companion	Policy(s)					
SECT	TION I	- DETE	RMINEI	D ACRE	AGE	APPR	AISEI	), PROI	DUCTI	ON AND	ADJUSTM	IENTS			0									
A. A	CTUAI	RIAL													-	B. PO	TEN'	TIAL YIEL	D					
16.	17.	18.	19.	20		21.	22.	23.	24.	25.	26.	27.	28.	29.	30.	31.		32a.	33.	34.	35.	36.	37.	38.
	Multi-			. Inter	est											/			Shell %,					
Field ID	Crop Code	Reported Acres	Determine Acres	or Sha		Risk	Туре	Class	Sub- Class	Intended Use	Irr Practice	Cropping Practice	Organic Practice	Stage	Use of Acreage	* *		Moisture % Factor	Factor, or Value	Production Pre QA	Quality Factor	Production Post QA	Uninsured Causes	Total to Count
Α	NS		5.1	1.00	00		997					002		UH	UH	606				3091		3091		3091
В	NS		13.5	1.00	00		997					002		H	Н									
С	NS		1.5	1.00			997				R	002		H	Н								2300	2300
Field	RATIVE C, 2300	pounds re		41. 1 needed, att	Sclerot Do an tach a	tinia □ y myco Special sect dar	l Erg otoxins l Repor nage –	oty □ s exceed t) availabl	CoFo FDA, S	Other tate or oth Determ	mitoxin □ □ None ▷ er health or ined acreag not applied,	ganization	maximum anent mea	n limits? surements			) lbs. v	42 wet in-shell n	2. TOTALS uts sold to Ad	3091 sme Nut Pro	cessors.	3091	2300	5391
SECT	TON I	I – DETI	ERMINE	D HARV	/ESTI	ED PR	RODU	CTION				2°												
43. E	ate Har	vest Con	npleted				44.	Damag	e simila	r to other	arms in the	area?		45. Ass	ignment	of Indemni	ity			46. Tı	ransfer of R	light to Inde	emnity?	
		MM	I/DD/YY	YY			$\langle \langle \rangle$	1	Yes	X	No					Yes	]	No X			Yes	No	X	
A. M	EASUI	REMEN	TS			Ŵ	В.	GROSS	PROD	UCTION	C. A	DJUSTM	ENTS TO	HARVE	STED P	RODUCT	ION					- 1 - 1		
47a. 47b.	48.	49.	50.	51.	5	2.	5	54.	5.	1X		55	Ba.	59a. 58b.	60a. 60b.	61.		62.	63		64a. 64b.	- 65.		66.
Share	Multi-	- Length	,				Net			Bu.,	Ton She	11/ FN	1% Mo	isture % T	est WT	Adjusted	1		Produ	rtion	Value			Production
Field ID	Crop Code	or	Width	Depth	Dedu	action	Cubi c Feet	Conversi Facto		oss ab	s.) Sug	ar Fac	ctor F	actor	Factor	Productio		Prod. Not to Count	Production Pre-QA		Mkt. Price	Quality F		to Count
Acme Nut Processors.										180	00					18000			180			-		18000
			Any T	<sup>r</sup> own, St	ate					100	00					10000						1		10000
																		67. TOTAL	. 180	00	68.	Section II	Total	18000
										<b>T</b> 11 ·		<u> </u>	<u> </u>	`							69.	. Section I'	Total	5391
											ration l											70. Unit 7		23391
			Tł	nis for	m e	xam	ple (	does	not il	lustrat	e all re	auired	entrv	items	(e.g., 9	signatu	res	. etc.).			71	Allocated I		
							r '					1	J			-8		,,•				Total APH I		21091
																					12.	гонаг Аг П	100.	21091

## Minimum Representative Sample Requirements

Number of Acres	Select
0.1 - 10.0	The lesser of 5 trees or 5% of the number of trees in the orchard/sub-orchard, rounded to the nearest whole tree.
One additional tree is required for each additional orchard.	10 acres (or fraction thereof) in the orchard/sub-

Select representative sample trees from the orchard/sub-orchard by variety (also refer to paragraphs 21 and 24).

Select top-worked trees as representative samples only if there are at least 10 other top-worked trees in the block grafted to the same varieties.

#### **Tree Population per Acre Table**

		10								10							TR					-	~ 1	~~		~ (	25	0.5	27	-	20	10
		10	11	12	-	14		16		18	19	20	21	22	23	24	25	26	27	28		30	31	32	33	34	35	36	37	38	39	40
		436		363		311	290	272	256	242		-	207	198	189	182	174	168		156		145	141	136	132	128	124	121	118	115	112	109
	11					283	264	248	233			198		180		165	158	152	-	141	137	132	128	124	120	116	113	110	107	104	102	99
	12			303		259	242	227	214	202	191	182	173		158	151	145	140	134	130		121	117	113	110	107	104	101	98	96	93	91
	13		305	279	258	239	223	209	197	186	176	168		-	146	140	134	129	124	120	-	112	108	105	102	99	96	93	91	88	86	84
	14	311	283	259	239	222	207	194			164	156	148		135	130		120	-	111	107	104	100	97	94	92	89	86	84	82	80	78
	15	290	264	242	223	207	194	182	171	161	153	145	138	-	126	121	116	112	108	104		97	94	91	88	85	83	81	78	76	74	73
	16		248	227	209	194	182	170	160	-	143	136	130	124	118	113	109	105	101	97	94	91	88	85	83	80	78	76	74	72	70	68
	17		233		197	183	171	160	151		135	128		116		107	102	99	95	92		85	83	80	78	75	73	71	69	67	66	64
E	18		220	202		173	161	151	142	134	127	121	115	-	105	101	97	93	90	86		81	78	76	73	71	69	67	65	64	62	61
DISTANCE BETWEEN ROWS IN FEET	19		208	191		164	153	143	135	127	121	115	109	104	100	96	92	88	85	82		76	74	72	69	67	66	64	62	60	59	57
Z	20		198	182	168	156		136	128	121	115	109	104	99	95	91	87	84	81	78		73		68	66	64	62	61	59	57	56	54
SN	21	207	189	173	160	148		130	122	115	109	104	99	94	- 90	86	83	80	77	74	72	69	67	65	63	61	59	58	56	55	53	52
0	22	198	180	165	152	141	132	124	116	110	104	-99	94	90	86	83	79	76	73	71	68	66	64	62	60	58	57	55	54	52	51	50
N R	23		172	158	_	135	126	118		105	100	95	90	86	82	79	76	73	70	68		63	61	59	57	56	54	53	51	50	49	47
E	24	182	165	151	140	130	121	113		101	96	91	86	83	79	76	73	70	67	65		61	59	57	55	53	52	50	49	48	47	45
ME	25		158	145	134	124	116	109	102	97	92	87	83	79	76	73	70	67	65	62		58	56	54	53	51	50	48	47	46	45	44
E	26		152	140		120		105	99	93	88	84	80	76	73	70	67	64	62	60	58	56	54	52	51	49	48	47	45	44	43	42
B	27	161	147	134		115	108	101	95	90	85	81	77	73	70	67	65	62	60	58		54	52	50	49	47	46	45	44	42	41	40
CE	28		141	130	120	111	104	97	92	86	82	78	74	71	68	65	62	60	<mark>-58</mark>	56		52	50	49	47	46	44	43	42	41	40	<mark>- 39</mark>
AN N	29		137	125		107	100	94		83	- 79	75	72	68	65	63	60	58	56	54	-	50	48	47	46	44	43	42	41	40	39	38
ST	30	145	132	121	112	104	97	91	85	81	76	73	69	66	63	61	58	56	54	52		48	47	45	44	43	41	40	39	38	37	36
D	31	141	128	117	108	100	94	88		78	74	70	67	64	61	59	56	54	52	50		47	45	44	43	41	40	39	38	37	36	35
	32	136		113	105	97	91	85		76	72	68	65	62	59	57	54	52	50	49		45		43	41	40	- 39	38	37	36	35	34
	33		120	110	102	94	88	83		73	69	66	63	60	57	55	53	51	49	47		44	43	41	40	- 39	- 38	37	36	35	34	33
	34	128	116	107	99	92	85	80		71	67	64	61	58	56	53	51	49	47	46		43	41	40	<mark>- 39</mark>	38	37	36	35	34	33	32
	35		113	104	96	89	83	78	73	69	66	62	- 59	57	54	52	50	48	46	44	43	41	40	- 39	- 38	37	36	35	34	33	32	31
	36	121	110	101	93	86	81	76		67	64	61	58	55	53	50	48	47	45	43	42	40	39	38	37	36	35	34	33	32	31	30
	37	118	107	- 98	91	84	78	74		65	62	- 59	56	54	51	49	47	45	44	42	41	39	38	37	36	35	34	33	32	31	30	29
	<mark>-38</mark>	115	104	96		82	76	72	67	64	60	57	55	52	50	48	46	44	42	41	40	38	37	36	35	34	33	32	31	30	29	29
	<mark>-39</mark>		102	93	86	80	74	70		62	59	56	53	51	49	47	45	43	41	40	39	37	36	35	34	33	32	31	30	29	29	28
	<mark>40</mark>	109	<mark>99</mark>	91	84	78	73	68	64	61	57	54	52	50	47	45	44	42	40	<mark>39</mark>	38	36	35	34	33	32	31	30	29	<mark>- 29</mark>	28	27

If a spacing is not shown on this chart:

Multiply the distance between trees (nearest tenth of a foot) by the distance between rows (nearest tenth of a foot) and then divide the result into 43,460 sq. ft. per acre (rounded to nearest whole number).

**EXAMPLE:** 6.5 ft. x 10 ft. = 65 sq. ft. 43,560 sq. ft. per acre ÷ 65 sq. ft. = 670 trees per acre

#### August 2015

#### FCIC-25260