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Agriculture**



**Federal Crop
Insurance
Corporation**



**Risk
Management
Agency**



**Product
Administration
and Standards
Division**

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FCIC-25380-1
(11-2017)**

PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK

2018 and Succeeding Crop Years

**RISK MANAGEMENT AGENCY
KANSAS CITY, MO**

TITLE: PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK	NUMBER: 25380 25380-1
EFFECTIVE DATE: 2018 and succeeding crop years	ISSUE DATE: November 21, 2017
SUBJECT: Provides the procedures and instructions for administering the Prune crop insurance program	OPI: Product Administration and Standards Division
	APPROVED: <i>/s/ Richard H. Flourney</i> Deputy Administrator for Product Management

REASON FOR AMENDMENT

Major Changes: See changes or additions in text which have been **highlighted**. Three stars (***) identify where information has been removed.

1. Exhibit 3, item 56(b)(3): Removed “(must be net weight)” from the instructions for this item entry in accordance with section 11(c)(2) of the Prune Crop Provisions (13-0036).
2. Exhibit 7: Removed from the LASH. The table was formerly used prior to the 2013 crop years for quality adjustments of substandard prunes and is no longer necessary for loss adjustment procedures of prunes.
3. Exhibit 9: Removed from the LASH. Fields on the P-1 Reference Guide were formerly used for quality adjustment of substandard prunes and is no longer necessary for loss adjustment procedures.

PRUNE LOSS ADJUSTMENT STANDARDS HANDBOOK

Control Chart For: Prune Loss Adjustment Standards Handbook							
	TP Page(s)	TC Page(s)	Text Page(s)	Exhibit Number	Exhibit Page(s)	Date	Directive Number
Remove	1-2	1-2		3	17-18	10-2012	RMA-25380
				6	1		
				7	1		
				8	1		
				9	1-2		
				10	1		
Insert	1-2	1-2		3	17-18	11-2017	RMA-25380-1
				6	1		
				7	1		
				8	1		
				9	1-2		
				10	1		
Current Index	1-2	1-2	1-12	1	1	11-2017	RMA-25380-1
				2	1	11-2017	RMA-25380-1
				3	1-16	10-2012	RMA -25380
				3	17-18	10-2012	RMA -25380
				3	19-20	10-2012	RMA -25380
				4	1	11-2017	RMA -25380-1
				5	1	10-2012	RMA -25380
				6	1	10-2012	RMA -25380
				6	1	11-2017	RMA -25380-1
				7	1	11-2017	RMA -25380-1
				8	1	11-2017	RMA -25380-1
				9	1-2	11-2017	RMA -25380-1
				10	1	11-2017	RMA -25380-1
				10	2	10-2012	RMA-25380
				11	1	10-2012	RMA-25380

The handbook pages listed in the Control Chart above under the “Insert” heading replace such pages in the 2013 Prune Loss Adjustment Standards Handbook (FCIC-25380), dated October 23, 2012. This handbook is effective for the 2018 and succeeding crop years and is not retroactive to any 2017 or prior crop year determinations.

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PART 1 GENERAL INFORMATION AND RESPONSIBILITIES

1. General Information

A. Purpose

- (1) This handbook:
 - (a) provides prune loss adjustment standards, including crop appraisal methods, claims completion instructions, and form standards;
 - (b) shall be used in conjunction with the LAM;
 - (c) remains in effect until superseded by re-issuance of either a handbook or selected portions through slipsheets(s) or bulletin that supersedes the original handbook or slipsheet pages;
 - (d) when amended through slipsheets, shall constitute the handbook.
- (2) This handbook provides the official standards for adjusting losses in a timely and uniform manner and such handbook is available on the internet at www.rma.usda.gov.

B. Acronyms and Definitions

Acronyms and definitions:

- (1) not specific to prune loss adjustment, are identified in the LAM;
- (2) specific to prune loss adjustment, are in exhibits 1 and 2, herein.

C. CAT Coverage

Refer to the CIH and LAM for provisions and procedures not applicable to CAT.

2. AIP Responsibilities

AIPs shall:

- (1) utilize the standards in this handbook for loss adjustment and loss training for the applicable crop year;
- (2) maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations;
- (3) assure, at a minimum, a legible copy of loss adjustment inspection forms completed by an adjuster and signed by the insured, or insured's authorized representative, is provided to the insured, and all other copies distributed as instructed by the AIP.

3-5 (Reserved)

PART 2 POLICY INFORMATION

6. Insurability

A. General Information

This section provides most of the requirements to insure prunes. Refer to the BP, CP, and SP for all insurability requirements. AIPs shall determine if the insured complies with all of the policy provisions of the insurance contract.

B. Insured Crop

The crop insured will be all the prunes in the county for which a premium rate is provided by the actuarial documents:

- (1) in which the insured has a share;
- (2) that are grown for the production of natural condition prunes;
- (3) that are grown on trees that:
 - (a) are listed as insurable types in the SP;
 - (b) are grown on rootstock that is adapted to the area;
 - (d) are irrigated (except where otherwise provided in the SP);
 - (e) are grown in an orchard that, if inspected, is considered acceptable by the AIP; and
 - (f) have reached at least the seventh (7th) growing season after being set out.

C. Interplanted Crops

Prunes interplanted with another perennial crop are insurable unless the AIP inspects the acreage and determines that it does not meet the insurability requirements contained in the insured's policy.

D. Uninsured Damage

Insurance coverage is **not** provided against:

- (1) insect damage due to insufficient or improper application of pest control measures;
- (2) plant disease due to insufficient or improper application of disease control measures; or
- (3) inability to market prunes for any reason other than actual physical damage from an insurable cause specified in the CP.

Example: The AIP will not pay an indemnity if the insured is unable to market due to quarantine, boycott, or refusal of any person to accept production.

6. Insurability (Continued)

E. Unit Division

Refer to the insurance contract for unit provisions. Unless limited by the CP or SP, a basic unit, as defined in the BP, may be divided into optional units if, for each optional unit, all the conditions stated in the applicable provisions are met.

7. Determining the Amount of Prune Production

A. Production to Count

The total production to count (in tons) from all insurable acreage on the unit includes:

- (1) all appraised production as follows:
 - (a) not less than the production guarantee per acre for acreage:
 - (i) that is abandoned,
 - (ii) that is sold by direct marketing or sold as fresh fruit if the insured fails to meet the reporting requirements in the CP,
 - (iii) that is damaged solely by uninsured causes, or
 - (iv) for which the insured fails to provide acceptable production records;
 - (b) production lost due to uninsured causes;
 - (c) unharvested production that meets the definition of standard prunes; and
 - (d) potential production on insured acreage the insured intends to abandon or no longer care for, if the insured and AIP agree on the appraised amount of production:
 - (i) upon such agreement, the insurance period for that acreage will end,
 - (ii) if the insured does not agree with the AIP's appraisal, the AIP may defer the claim only if the insured agrees to care for the crop,
 - (iii) the AIP will make another appraisal when the insured notifies the AIP of further crop damage or that harvest is general in the area unless the insured harvested the crop, in which case the AIP will use the harvested production,
 - (iv) if the insured does not continue to care for the crop, the AIP's appraisal made prior to deferring the claim will be used to determine the production to count.

7. Determining the Amount of Prune Production (Continued)

A. Production to Count (continued)

- (2) all harvested prune production from insurable acreage that:
 - (a) meets the definition of standard prunes;
 - (b) is intended for use as fresh fruit;
 - (c) is sold as standard prunes; or
 - (d) is damaged due to uninsured causes.

B. Fresh Prune Production

When insureds sell a portion of the prune crop to a third party as fresh prunes, the third party provides records of such sold production. In this instance adjusters shall:

- (1) obtain copies of all applicable verifiable production records of sold fresh prune production and retain in the insured's file folder;
- (2) tabulate all such fresh production and convert such fresh production to dry-weight equivalent;
- (3) document fresh production converted to dry-weight production on the Production Worksheet.

Reminder: Refer to the item entry instructions in exhibit 3 B for documenting fresh prune production and converting such production to a dry-weight equivalent.

8-14 (Reserved)

PART 3 APPRAISALS

15. Prune Appraisals

A. General Information

Potential prune production will be appraised in accordance with procedures in this handbook and the LAM.

B. Notice of Damage

The Prune CP require insureds to file a “notice of damage or loss” with the AIP in the following situations:

- (1) at least 3 days prior to the date harvest should have started if the crop/variety will not be harvested;
- (2) at least 15 days before any production from any unit will be sold by direct marketing or sold as fresh fruit:
 - (a) the AIP will conduct an appraisal that will be used to determine the insured’s production to count for production that is sold by direct marketing or is sold as fresh fruit production;
 - (b) if damage occurs after this appraisal, the AIP will conduct an additional appraisal;
 - (c) these appraisals and any acceptable records provided by the insured will be used to determine production to count;
 - (d) failure to give timely notice that production will be sold by direct marketing or sold as fresh fruit, will result in an appraised amount of production to count of not less than the production guarantee per acre, if such failure results in the inability of the AIP to make the required appraisal;
- (3) if the insured intends to claim an indemnity on any unit, insured shall:
 - (a) notify the AIP at least 15 days prior to the beginning of harvest, or
 - (b) immediately if damage is discovered during harvest so that the AIP may inspect the damaged production.

Important: The insured must not destroy the damaged crop until after the AIP has given the insured written consent to do so. If the insured fails to meet the requirements listed above and such failure results in the AIP’s inability to inspect the damaged production, all such production will be considered undamaged and included as production to count.

15. Prune Appraisals (Continued)

C. Timing of Appraisals

(1) Appraisal Dates

- (a) AIP representatives will set appraisal dates.
- (b) Whenever possible, appraise prunes after the “Reference Date” issued by the RMA Regional Office and before prunes are removed from the trees or from the ground, as applicable.

(2) Appraisal Periods

Prune appraisal periods are as follows:

- (a) **first-period immature appraisals**, conduct appraisals from the “Reference Date” through the 15th day after the “Reference Date;”
- (b) **second-period immature appraisals**, conduct appraisals from the 16th day after the “Reference Date” until fruit maturity; and
- (c) **mature prune appraisals**, conduct appraisals on unharvested mature prunes and for production to be sold by direct marketing or sold as fresh fruit.

16. Selecting Representative Sample Trees for Appraisals

A. Number of Sample Trees

Refer to exhibit 4 herein for representative sample tree requirements.

B. Selecting Representative Sample Trees

Select representative sample trees based on:

- (1) total acreage and number of trees;
- (2) extent of variation in the amount of production or damage within the orchard/block and location of prunes on the tree, when variable damage causes the crop potential to be significantly different within the same orchard/block, or an insured wishes to destroy a portion of the unit, split the unit into orchards/blocks, and appraise each orchard/block separately;
- (3) percent of each prune variety in the acreage;
- (4) tree age, size, density, and vigor; and
- (5) acreage in the unit from which prunes have been picked, and the extent of variation in the amount of unpicked prunes on the trees.

17. Appraisal Methods

A. General Information

- (1) Adjusters shall use the following methods for appraising production on insured prune acreage that will not be harvested.

APPRAISAL Method...	FOR immature and mature appraisals use...
Unharvested Prune Appraisals	(a) Quadrant fruit counts, visually quarter a sample tree and count the fruit in a representative quadrant. Multiply the quadrant count by 4 to calculate the number of fruit on the sample tree. (b) Scaffold limb fruit counts, visually count the fruit on one representative sample scaffold limb. Multiply the fruit count on such scaffold limb by the total number of scaffold limbs on the sample tree to calculate the total number of fruit on the sample tree.
Representative Tree Appraisals	The production harvested from the representative trees to determine the yield per acre.
Harvested Acreage Appraisals	The average yield per acre from representative harvested acreage as the appraisal per acre for unharvested acreage.

- (2) Refer to exhibit 4 for the required number of representative sample trees.
- (3) Refer to subsection 16 B for information on selecting representative sample trees.
- (4) To ensure consistent fruit counts, use only one fruit count method (quadrant fruit counts or scaffold limb fruit counts) in the orchard/block being appraised.

B. Unharvested Prune Appraisals

The following steps apply to first period, second period, and mature appraisal unless stated otherwise.

- (1) All appraisals: Count the number of green prunes on each representative sample tree using the quadrant fruit count or scaffold limb fruit count methods, as applicable.
- (2) All appraisals: Tally the green prune counts from all sample trees and divide this amount by the number of sample trees to calculate the average number of green prunes per tree.

Important: For second period and mature appraisals, skip subsection (3) instructions below.

- (3) For First Period Immature Appraisals Only:

- (a) for each sample tree, determine the number of green prunes required to equal one (1) pound;

17. Appraisal Methods (Continued)

B. Unharvested Prune Appraisals (continued)

- (b) tally green fruit counts per pound from all sample trees and divide by the number of sample trees to calculate the average number of green prunes per pound; and
- (c) convert the average number of green prunes per pound to the corresponding predicted dry prune count.

Reminder: Refer to subsection 17 B for instructions on converting green prunes per pound to predicted dry count per pound.

- (4) All appraisals: Calculate the appraised amount of prune tonnage per acre as follows:
 - (a) multiply the average number of green prunes per tree times the applicable survival conversion factor to calculate the number of green prunes per tree to count;
 - (b) multiply the number of green prunes to count per tree to count by the number of trees per acre to calculate the total green prunes to count;
 - (c) determine the average dry count per pound;
 - (d) divide the total green prunes to count by the average dry count per pound to calculate the average dry pounds (of prunes) per acre; and
 - (e) divide the average dry pounds per acre by 2,000 pounds per acre to calculate the appraised amount of prune tonnage per acre.

C. Harvested Prune Appraisals

(1) Representative Tree Appraisals

Follow the steps below for completing representative tree appraisals.

Step	Action
1	The adjuster and insured shall jointly select representative sample trees that reflect the type and severity of insured crop damage in the orchard/block.
2	The adjuster shall make arrangements to be present when the insured harvests the representative sample trees.
3	During the field inspection, the adjuster shall: <ul style="list-style-type: none">(a) select sample prunes for grading from the harvested samples;(b) determine amount of appraised potential production on each sample tree; and(c) document the amount of potential appraised production on the appraisal worksheet.

17. Appraisal Methods (Continued)

C. Harvested Prune Appraisals (continued)

(2) Harvested Acreage Appraisals

Follow the steps below for completing harvested acreage appraisals.

Step	Action
1	Prior to harvest, estimate the potential amount of gross potential production on unharvested acreage.
2	After harvest, compare the estimated gross potential production for unharvested acreage to the actual gross production from harvested acreage.
3	If the unharvested potential production is comparable to the harvested production, use the average yield per acre from harvested acreage as the appraisal per acre for unharvested acreage.
***	4 Use this method only when the harvested acreage can be verified as being representative of the unharvested acreage.

18. Handling Appraisal Discrepancies

Follow the steps below for handling appraisal discrepancies.

WHEN...	THEN...
the insured disagrees with the unharvest prune appraisal	<p>the adjuster shall:</p> <ol style="list-style-type: none">(1) make arrangements for leaving representative trees unharvested and for inspecting those trees when the prunes are ready to harvest (harvest-appraisal);(2) jointly with the insured, select sample trees for fruit counts;(3) make a sketch map of the orchard/block and mark the sample trees by row number and tree count within the chosen row; and(4) be present when such sample trees are harvested. <p>Important: If an insured refuses to sign appraisal worksheet(s) refer to the LAM for information on unusual/controversial cases.</p>

19. Completing the Appraisal Worksheet

A. Appraisal Worksheet Standards

- (1) The entry items in exhibit 10 are the minimum requirements for the Prune Appraisal Worksheet (hereafter referred to as the appraisal worksheet). All of these entry items are “Substantive,” they are required.
- (2) The completion instructions for the required entry items on the Prune Appraisal Worksheet in exhibit 3 are “Substantive,” they are required.
- (3) AIPs are responsible for developing the appraisal worksheet in accordance with the LASH and the required entry items provided herein;
 - (a) include the AIP’s name in the appraisal worksheet title if not preprinted on the AIP’s worksheet; and
 - (b) include the claim number on the appraisal worksheet (when required by the AIP) when a worksheet entry is not provided.

B. Appraisal Information

- (1) As applicable, separate appraisal worksheets are required for each unit/orchard/block inspected, and for acreage damaged by uninsured causes.
- (2) For every inspection, complete all applicable column entries on the appraisal worksheet.
- (3) In column 10, enter either “Immature” or “Mature,” to identify the applicable appraisal period.
- (4) Refer to the LAM for information on “0” (zero) appraisals.
- (5) Refer to paragraph 80 G and Exhibit 19 of the LAM for information on determining perennial crop acreage.

20-24 (Reserved)

PART 4 CLAIMS

25 Claim Form

A. Claim Form Standards

The Claim Form hereafter referred to as the Production Worksheet is a progressive form containing all notices of damage for all preliminary and final inspections (including “No Indemnity Due” claims) made on a unit.

- (1) Entry items in exhibit 11 are the minimum Production Worksheet requirements, all entry items are considered “Substantive,” they are required;
- (2) completion instructions for the required entry items on the Production Worksheet in exhibit 3 are “Substantive,” they are required.

B. Claims Information

- (1) Refer to the LAM for instructions regarding:
 - (a) acreage report errors;
 - (b) delayed notices and delayed claims;
 - (c) corrected claims or fire losses (double coverage), and cases involving uninsured causes of loss, unusual situations, controversial claims, concealment, or misrepresentation;
 - (d) claims involving a Certification Form, (when all the acreage on the unit has been appraised to be put to another use or other reasons described in the LAM);
 - (e) “No Indemnity Due” claims (which must be verified by an appraisal or notification from the insured that the production exceeded the guarantee);
 - (f) if the AIP determines a claim is to be denied;

Important: Refer to paragraph 67 K of the LAM for Production Worksheet completion instructions pertaining to denied claims.

- (g) if a Production Worksheet has been prepared on a prior inspection, verify each entry and enter additional information as needed:
 - (i) if a change or correction is necessary, strike out all entries on the line and re-enter correct entries on a new line;
 - (ii) the adjuster and the insured shall initial any line deletions;
- (h) the adjuster is responsible for determining if the insured has complied with all of their requirements under the notice and claim provisions of the policy. If they have not, the adjuster should contact the AIP.

25. Claim Form (Continued)

B. Claims Information (continued)

(2) Claim form instructions:

- (a) labeled “**PRELIMINARY**” apply to preliminary inspections only;
- (b) labeled “**FINAL**” apply to final inspections only;
- (c) not labeled apply to all inspections.

C. Policy Information

Refer to section 15 (b) of the BP for information on determining production to count when acreage is harvested after the crop has been appraised.

Acronyms

The following table contains RMA-approved acronyms used in this handbook.

Approved Acronyms	Term
AIP	Approved Insurance Provider
BP	Common Crop Insurance Policy Basic Provisions
CAT	Catastrophic Risk Protection Endorsement
CIH	FCIC-18018 Crop Insurance Handbook
CLU	Common Land Unit
COFO	Commercially Objectionable Foreign Odor
CP	Crop Provisions
DFA	Dried Fruit Association
DPMO	Dried Prune Marketing Order
DSSH	FCIC-24040 Document and Supplemental Standards Handbook
FCIC	USDA Federal Crop Insurance Corporation
FDA	Food and Drug Administration
FSA	USDA Farm Service Agency
FN	FSA Farm Number
GPS	Global Positioning Satellite
KD	Total Defects
LAM	FCIC-25010 Loss Adjustment Manual
LASH	Loss Adjustment Standards Handbook
RMA	USDA Risk Management Agency
SP	Special Provisions of Insurance
TMA	Transitional Yield Map Area
TW	Test Weight

Definitions

Block means trees in an orchard of a single or mixed age and density, separated by applicable practice, type, variety, different TMA, or other characteristics shown in the actuarial documents.

Direct Marketing is the sale of the insured crop directly to consumers without the intervention of an intermediary such as a wholesaler, retailer, packer, processor, shipper, or buyer. Examples of direct marketing include: selling through an on-farm or roadside stand, farmer's market, and permitting the general public to enter the field for the purpose of picking all or a portion of the crop.

Dried Fruit Association in California, the organization that provides inspection services for dried fruit and nuts (including prunes) to determine the quality and marketability of prunes by grade.

Harvest is the picking of mature prunes from the trees or ground either by hand or machine.

Natural Condition Prunes is the condition of prunes in which they are normally delivered from a dehydrator or dry yard.

Prunes are any type or variety of plums that is grown in the area for the production of prunes and that meet the requirements defined in the applicable Federal Marketing Agreement Dried Prune Order.

Reference Date is the calendar date occurring one to two weeks after (prune) pit hardening, when 80 to 90 percent of the seeds show presence of endosperm. Endosperm is a clear jelly-like substance at the bloom end of the seed. The Reference Date usually occurs from May 1 through May 15 and is published each crop year in a memorandum that is issued by RMA.

Scaffold Limb is one of several fruit bearing tree limbs that are directly attached to the main trunk and form the framework of the tree canopy.

Standard Prunes are any natural condition prunes that:

- (a) grade "C" or better in accordance with the United States Standards for Grades of Fresh Plums and Prunes; or
- (b) meet or exceed the grade standards in effect for the crop year if a Federal Marketing Agreement Dried Prune Order has been established for the area in which the insured crop is grown.

Quadrant for appraisal purposes, is one-fourth (1/4th) of the tree canopy measured on vertical planes from the top of the tree down to the tree trunk at the soil line.

Form/Worksheet Standards and Elements

A. Prune Appraisal Worksheet Standards and Elements

- (1) An example appraisal worksheet is provided in exhibit 10 that illustrates completed entry items.
- (2) Standard appraisal worksheet items are numbered consecutively below.

Element/Item Number	Description
Claim Number	Claim number assigned by the AIP.
Company Name	Name of the AIP (company name) if not pre-printed on the worksheet.
Part 1: General Information	
1. Insured’s Name	Name of insured that identifies exactly the person (legal entity) to whom the policy is issued.
2. Policy Number	Insured’s assigned policy number.
3. Crop Year	Four-digit crop year, as defined in the policy, for which the claim is filed.
4. Unit Acres	Unit acreage rounded to tenths.
5. Unit Number	Unit number from the Summary of Coverage verified to be correct.
6. Cause(s) of Damage	(a) Name of insured cause(s) of loss for this crop as listed in the LAM. (b) If an insured cause of loss is listed as “Other,” explain in the Remarks. Important: If it is evident that no indemnity is due, enter “None.”
7. Date(s) of Damage	Date(s) of damage in MM/DD/YYYY format.
8. Immature/Mature	Enter “Immature” or “Mature,” as applicable to indicate the appraisal period.
9. Appraisal Date	Appraisal date in MM/DD/YYYY format.
10. Reference Date	Reference date in MM/DD/YYYY format. Reminder: Refer to the RMA Informational Memorandum for the reference date for the current crop year.
Part 2: Sampling	
11. Orchard ID	Block/orchard/suborchard identification symbol.
12. Appraised Acres	Block/orchard/suborchard appraised acres, rounded to tenths.

Form/Worksheet Standards and Elements (Continued)

A. Prune Appraisal Worksheet Standards and Elements (continued)

13. No. of Green Prunes per Sample Tree	(a) Determine the number of green prunes per sample tree. (b) As applicable, use the quadrant or scaffold limb fruit count method to count green prunes. Use only one method for acreage being appraised. Reminder: Identify fruit count method used in the Remarks.
14. Total No. of Green Prunes	Tally the number of green prunes from all sample tree entered in column 13.
15. Total No. of Sample Trees	Tally the number of sample trees in column 13.
16. Avg. No. of Green Prunes per Tree	Column 14 divided by column 15, round results in whole prunes.
Part 3: Green Prune Count	(a) First-period Immature Appraisals: Complete columns 17 through 21. Reminder: Use first period immature appraisals from the Reference Date through 15 calendar days after the Reference Date. (b) For all other appraisals: Make no entry in columns 17 through 21.
17. No. of Green Prunes per Lb. per Sample	From the number of green prunes in item 13, from each sample tree, count the number of green prunes it takes to equal 1 (one) pound.
18. Total No. of Green Prunes	Tally the number of green prunes from all sample trees in column 17.
19. Total No. of Sample Trees	Tally the number of sample trees in column 17.
20. Average No. of Green Prunes per Lb.	Column 18 divided by column 19.
21. Predicted Dry Prune Count	From average prune count in column 20, refer to exhibit 8 for the applicable predicted dry count under the “Predicted Harvest Size,” column heading. Enter such dry count. Example: If column 20 entry is 68 for green prunes, the corresponding dry count is 47. Enter “47.”
Part 4: Production to Count	
22. Average No. of Green Prunes per Tree	Transfer entry from column 16.

Form/Worksheet Standards and Elements (Continued)

A. Prune Appraisal Worksheet Standards and Elements (continued)

23. Percent Survival Conversion	<p>Enter the percent survival as a two-place decimal. Determine as follows.</p> <p>(a) Count the number of calendar days between the Reference Date in item 13 and the appraisal date in item 12.</p> <p>(b) Refer to exhibit 6, and determine the applicable percent survival conversion factor based on the number of calendar days past the Reference Date.</p> <p>Example: If the reference date is May 10, appraisal is made on May 27, 17 days after such reference date, the applicable survival rate is 65.</p>
24. No. of Green Prunes per Tree	Column 23 multiplied by column 24, round results to whole prunes.
25. No. of Trees per Acre	Number of bearing trees per acre as determined by the adjuster.
26. Total Green Prunes to Count	Column 24 multiplied by column 25, round results to whole prunes.
27. Avg. Dry Count per Lb.	<p>Enter the number of dried prunes per pound for the applicable appraisal period as follows:</p> <p>(a) First-period immature appraisals: Transfer entry from column 21.</p> <p>(b) Second period immature appraisals: Use the average number of dried prunes per pound from the RMA Product Management Bulletin for the applicable crop year.</p> <p>(c) Mature Prune Appraisals: Use the average number of dried prunes per pound from the RMA Product Management Bulletin for the applicable crop year.</p>
28. Avg. Dry Lbs. per Acre	Column 26 divided by column 27, round results to whole pounds.
29. Lbs. per Ton	Make no entry. "2,000" is preprinted on the appraisal worksheet.
30. Appraised Tons per Acre	<p>Column 28 divided by column 29, results in tons rounded to tenths.</p> <p>a. Insured cause appraisals: Transfer this tonnage to column 31, "Appraised Potential" on the Production Worksheet;</p> <p>b. Uninsured causes appraisals: Refer to Production Worksheet column 37, "Unins. Causes" instructions in exhibit 3 part B.</p>

Form/Worksheet Standards and Elements (Continued)

A. Prune Appraisal Worksheet Standards and Elements (continued)

<p>31. Remarks</p>	<p>Enter any pertinent appraisal information such as:</p> <ul style="list-style-type: none"> a. how the number of prunes per pound are determined; b. fruit count method used; c. the number of trees that are uninsurable; and d. any uninsured causes of damage.
	<p>The following required entries are not illustrated on the example appraisal worksheet in exhibit 10.</p>
<p>32. Signature of Adjuster, Code Number, and Date</p>	<ul style="list-style-type: none"> (a) Signature of adjuster, code number, and date signed after the insured or insured’s authorized representative has signed. (b) If the appraisal is performed prior to signature date, document the date of appraisal in the Narrative of the Production Worksheet.
<p>33. Signature of Insured and Date</p>	<ul style="list-style-type: none"> (a) Insured’s or insured’s authorized representative’s signature and date. (b) Before obtaining the insured’s signature, review all entries on the appraisal worksheet with the insured or insured’s authorized representative, particularly explaining codes which may not be readily understood.
<p>34. Page Number</p>	<p>Page numbers.</p> <p>Example: Page 1 of 1, Page 2 of 2, and so forth.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements

- (1) An example Production Worksheet is provided in exhibit 11 that illustrates completed entry items.
- (2) Standard Production Worksheet items are numbered consecutively below.

Element/Item Number	Description
1. Crop/Code #	Enter Prunes/0036.
2. Unit #	Unit number from the Summary of Coverage verified as correct.
3. Location Description	Location description may include section, township, and range; FSA FN; FSA CLU and tract numbers; GPS identifications; or Grid Identifications.
4. Date(s) of Damage	<p>(a) First three letters of the month(s) during which the determined insured damage occurred for the inspection and cause(s) of damage listed in item 5 below. If no entry in item 5 below, make no entry.</p> <p>(b) For progressive damage, enter in chronological order the month that identified when the majority of insured damage occurred. Include the specific date where applicable as in the case of hail damage. Example: Aug 11.</p> <p>(c) Enter additional dates of damage in extra spaces, as needed.</p> <p>(d) If more space is needed, document the additional dates of damage in the Narrative (or on a Special Report). Refer to the illustration in item 6 below.</p> <p>Important: If there is no insurable cause of loss, and a no indemnity due claim will be completed, make no entry.</p>
5. Cause(s) of Damage	<p>(a) Name of the determined insured cause(s) for this crop as listed in the LAM for the date of damage listed in item 4 above for this inspection.</p> <p>(b) If an insured cause(s) of damage is coded as “Other,” explain in the Narrative.</p> <p>(c) Enter additional causes of damage in the extra spaces, as needed.</p> <p>(d) If more space is needed, document the additional determined insured causes of damage in the Narrative or on a Special Report. Refer to the illustration in item 6 below.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

5. Cause(s) of Damage (continued)	Important: If it is evident that no indemnity is due, enter “No Indemnity Due” across the columns in item 5. Refer to the LAM for more information on no indemnity due claims.					
6. Insured Cause %	PRELIMINARY: Make no entry.					
	FINAL: Whole percent of damage for the insured cause of damage listed in item 5 above for this inspection. Enter additional “Insured Cause %” in the extra spaces, as needed.					
	(a) If additional space is needed, enter additional determined “Insured Cause %” in the Narrative or on a Special Report. The total of all “Insured Cause %” including those entered in the Narrative must equal 100%.					
	(b) Example entries for items 4 – 6 and the Narrative, reflecting entries for multiple dates of damage, the corresponding insured causes of damage and insured cause percentages:					
	4. Date(s) of Damage	<i>MAY</i>	<i>JUN 30</i>	<i>JUN 30</i>	<i>AUG</i>	<i>AUG</i>
	5. Cause(s) of Damage	<i>Excess Moisture</i>	<i>Tornado</i>	<i>Hail</i>	<i>Drought</i>	<i>Heat</i>
6. Insured Cause %	<i>10</i>	<i>20</i>	<i>15</i>	<i>25</i>	<i>20</i>	
Narrative: <i>Additional damage – Sep 5, Cause – Freeze, insured cause percent = 10%.</i>						
Important: Make no entry if there is no insurable cause of loss, and a no indemnity due claim will be completed.						
7. Company/Agency	Name of the AIP and agency servicing the contract.					
8. Name of Insured	Name of the insured that identifies exactly the person (legal entity) to whom the policy is issued.					
9. Claim #	Claim number as assigned by the AIP.					
10. Policy #	Insured’s assigned policy number.					
11. Crop Year	Four-digit crop year, as defined in the policy, for which the claim is filed.					
12. Additional Units	PRELIMINARY: Make no entry.					
	FINAL:					
	(a) Unit number(s) for all non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a Production Worksheet has not been completed.					
	(b) Additional non-loss units may be entered on a single Production Worksheet.					
Important: If more spaces are needed for non-loss units, enter the unit numbers identified as “Non-Loss Units,” in the Narrative or on an attached Special Report.						

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>13. Est. Prod. Per Acre</p>	<p>PRELIMINARY: Make no entry.</p> <p>FINAL: Estimated yield per acre in whole tons of all non-loss units for the crop at the time of final inspection.</p>
<p>14. Date(s) Notice of Loss</p>	<p>PRELIMINARY:</p> <ul style="list-style-type: none"> (a) Enter the date the first or second notice of damage or loss was given for the unit in item 2 in the 1st or 2nd space, as applicable. Enter the complete date for each notice in MM/DD/YYYY format. (b) A notice of damage or loss for a third preliminary inspection (if needed) requires an additional set of Production Worksheets. Enter the date of notice for a third preliminary inspection in the 1st space of item 14 on the second set of Production Worksheets. (c) Reserve the “Final” space on the first page of the first set of Production Worksheets for date of notice for the final inspection. (d) If the inspection is initiated by the AIP, enter “Company Insp” instead of the date. <p>Important: If the notice does not require an inspection, document as directed in the Narrative instructions.</p> <p>FINAL:</p> <ul style="list-style-type: none"> (a) Transfer the last date in the 1st or 2nd space from first or second set of Production Worksheets to the final space on the first page of the first set of Production Worksheets if a final inspection should be made as a result of the notice. (b) Always enter the complete date of notice in MM/DD/YYYY format for the “Final” inspection in the Final space on the first page of the first set of Production Worksheets. <p>Reminder: For a delayed notice of loss or a delayed claim, refer to the LAM.</p>
<p>15. Companion Policy(s)</p>	<ul style="list-style-type: none"> (a) If no other person has a share in the unit (insured has a 100 percent share), make no entry. (b) In all cases where the insured has less than a 100 percent share of a loss-affected unit, ask the insured if the other person sharing in the unit has a multiple-peril contract (not crop-hail, fire). If the other person does not, enter “None.”

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>15. Companion Policy(s) (continued)</p>	<p>(1) If the other person has a multiple-peril contract and it can be determined that the same AIP services it, enter the contract number. Handle these companion policies according to AIP instructions.</p> <p>(2) If the other person has a multiple-peril contract and a different AIP or agent services it, enter the name of the AIP and/or agent, and contract number, if known.</p> <p>(3) If unable to verify the existence of a companion contract, enter “Unknown” and contact the AIP for further instructions.</p> <p>Reminder: Refer to the LAM for further information regarding companion contracts.</p>
<p>Section I – Determined Acreage Appraised, Production and Adjustments</p>	<p>Make separate line entries for varying:</p> <p>(a) types, irrigated practice, or organic practices, as applicable;</p> <p>(b) APH yields;</p> <p>(c) appraisals;</p> <p>(d) stages or intended use(s) of acreage;</p> <p>(e) shares; and Example: 50 percent and 75 percent shares on the same unit.</p> <p>(f) appraisals for damage due to hail or fire if a Hail and Fire Exclusion is in effect.</p>
<p>16. Field ID</p>	<p>Orchard/Block identification symbol from the appraisal worksheet, sketch map or aerial photograph, as applicable. Refer to the Narrative instructions.</p>
<p>17. Multi-Crop Code</p>	<p>The applicable two-digit code for first crop and second crop.</p> <p>Reminder: Refer to the LAM for instructions regarding entry of first crop and second crop codes.</p>
<p>18. Reported Acres</p>	<p>(a) In the event of over-reported acres, handle in accordance with the individual AIP’s instructions;</p> <p>(b) In the event of under-reported acres, enter the reported acres rounded to tenths for the block;</p> <p>(c) If there are no under-reported acres, make no entry.</p> <p>Reminder: Refer to the LAM for acreage determination instructions specific to perennial crops.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>19. Determined Acres</p>	<p>(a) Enter the determined acres to tenths (include “E” if estimated) for which consent is given for other use and/or:</p> <ul style="list-style-type: none"> (1) put to other use without consent; (2) abandoned; (3) damaged by uninsured causes; (4) for which the insured failed to provide acceptable records of production; (5) production sold by direct marketing if the insured failed to meet requirements contained in the CP. <p>(b) Refer to the LAM for procedures regarding when estimated acres are allowed and documentation requirements.</p> <p>Reminder: Refer to the LAM or CIH for definition of acceptable determined acres for perennial crops used herein.</p> <p>FINAL: Determined acres to tenths.</p> <p>(a) Acreage breakdowns within a unit may be estimated (enter “E” in front of acres) if a determination is impractical.</p> <p>(b) Account for all planted acreage in the unit.</p>
<p>20. Interest or Share</p>	<p>(a) Insured’s interest in crop to three-decimal places as determined at the time of inspection.</p> <p>(b) If shares vary on the same unit, use separate line entries.</p>
<p>21. Risk</p>	<p>Make no entry.</p>
<p>22. Type</p>	<p>(a) Three-digit type code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Type” is shown in the actuarial documents, enter the appropriate three-digit type code number from the actuarial documents.</p> <p>(c) If a type is not specified on the actuarial documents, make no entry.</p>
<p>23. Class</p>	<p>(a) Three-digit class code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Class” is shown in the actuarial documents, enter the appropriate three-digit type code number from the actuarial documents.</p> <p>(c) If a class is not specified on the actuarial documents, make no entry.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

24. Sub Class	<p>(a) Three-digit sub class code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Sub Class” is shown in the actuarial documents, enter the appropriate three-digit type code number from the actuarial documents.</p> <p>(c) If a sub class is not specified on the actuarial documents, make no entry.</p>
25. Intended Use	<p>(a) Three-digit intended use code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Intended Use” is shown in the actuarial documents, enter the appropriate three-digit type code number from the actuarial documents.</p> <p>(c) If an intended use is not specified on the actuarial documents, make no entry.</p>
26. Irr. Practice	<p>(a) Three-digit irrigation practice code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Irrigation Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents.</p> <p>(c) If an irrigation practice is not specified on the actuarial documents, make no entry.</p>
27. Cropping Practice	<p>(a) Three-digit cropping practice code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Cropping Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents.</p> <p>(c) If a cropping practice is not specified on the actuarial documents, make no entry.</p>
28. Organic Practice	<p>(a) Three-digit organic practice code number, entered exactly as specified on the actuarial documents.</p> <p>(b) If “No Organic Practice Specified” is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents.</p> <p>(c) If an organic practice is not specified on the actuarial documents, make no entry.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>29. Stage</p>	<p>PRELIMINARY: Make no entry.</p> <p>FINAL: Stage abbreviation as shown below.</p> <table border="1"> <thead> <tr> <th data-bbox="581 388 738 430"><u>STAGE</u></th> <th data-bbox="738 388 1461 430"><u>EXPLANATION</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="581 430 738 583">"P".....</td> <td data-bbox="738 430 1461 583">Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the AIP.</td> </tr> <tr> <td data-bbox="581 583 738 829">"H".....</td> <td data-bbox="738 583 1461 829">Harvested. Includes harvesting a portion of the crop on the acreage in a random manner, requiring an appraisal for any remaining production ("cherry" picking only part of the fruit on the trees). Enter an appraisal for any such remaining production on the Production Worksheet in item 31 and/or, if applicable, an appraisal for uninsured damage in item 37.</td> </tr> <tr> <td data-bbox="581 829 738 877">"UH".....</td> <td data-bbox="738 829 1461 877">Unharvested or put to other use with consent.</td> </tr> </tbody> </table> <p>Reminder: Refer to the LAM for information on gleaning.</p>	<u>STAGE</u>	<u>EXPLANATION</u>	"P".....	Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the AIP.	"H".....	Harvested. Includes harvesting a portion of the crop on the acreage in a random manner, requiring an appraisal for any remaining production ("cherry" picking only part of the fruit on the trees). Enter an appraisal for any such remaining production on the Production Worksheet in item 31 and/or, if applicable, an appraisal for uninsured damage in item 37.	"UH".....	Unharvested or put to other use with consent.								
<u>STAGE</u>	<u>EXPLANATION</u>																
"P".....	Acreage abandoned without consent, put to other use without consent, damaged solely by uninsured causes, or for which the insured failed to provide records of production which are acceptable to the AIP.																
"H".....	Harvested. Includes harvesting a portion of the crop on the acreage in a random manner, requiring an appraisal for any remaining production ("cherry" picking only part of the fruit on the trees). Enter an appraisal for any such remaining production on the Production Worksheet in item 31 and/or, if applicable, an appraisal for uninsured damage in item 37.																
"UH".....	Unharvested or put to other use with consent.																
<p>30. Use of Acreage</p>	<p>Enter the applicable abbreviations as follows</p> <table border="1"> <thead> <tr> <th data-bbox="581 1018 738 1060"><u>USE</u></th> <th data-bbox="738 1018 1461 1060"><u>EXPLANATION</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="581 1060 738 1117">"Bulldozed,".....</td> <td data-bbox="738 1060 1461 1117">Use made of acreage</td> </tr> <tr> <td data-bbox="581 1117 738 1165">"WOC".....</td> <td data-bbox="738 1117 1461 1165">Other use without consent</td> </tr> <tr> <td data-bbox="581 1165 738 1213">"SU".....</td> <td data-bbox="738 1165 1461 1213">Solely uninsured</td> </tr> <tr> <td data-bbox="581 1213 738 1270">"ABA".....</td> <td data-bbox="738 1213 1461 1270">Abandoned without consent</td> </tr> <tr> <td data-bbox="581 1270 738 1318">"H".....</td> <td data-bbox="738 1270 1461 1318">Harvested</td> </tr> <tr> <td data-bbox="581 1318 738 1375">"HI".....</td> <td data-bbox="738 1318 1461 1375">Harvest Incomplete</td> </tr> <tr> <td data-bbox="581 1375 738 1423">"UH".....</td> <td data-bbox="738 1375 1461 1423">Unharvested</td> </tr> </tbody> </table> <p>Important: Verify any "Use of Acreage" entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct "Use of Acreage."</p> <p>Reminder: Refer to the LAM for information on gleaning.</p>	<u>USE</u>	<u>EXPLANATION</u>	"Bulldozed,".....	Use made of acreage	"WOC".....	Other use without consent	"SU".....	Solely uninsured	"ABA".....	Abandoned without consent	"H".....	Harvested	"HI".....	Harvest Incomplete	"UH".....	Unharvested
<u>USE</u>	<u>EXPLANATION</u>																
"Bulldozed,".....	Use made of acreage																
"WOC".....	Other use without consent																
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"ABA".....	Abandoned without consent																
"H".....	Harvested																
"HI".....	Harvest Incomplete																
"UH".....	Unharvested																
<p>31. Appraised Potential</p>	<p>(a) Transfer the per-acre appraisal in tons rounded to tenths of potential production from item 30 "Appraised Tons per Acre" on the appraisal worksheet.</p> <p>(b) Refer to the appraisal methods and applicable appraisal worksheet for additional instructions.</p> <p>(c) If there is no potential on UH acreage, enter "0" (zero).</p>																

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

31. Appraised Potential (continued)	Important: Refer to paragraph 85 in the LAM for procedures for documenting “0” (zero) yield appraisals.
32a.-33. ***	Make no entry.
34. Production Pre QA	Column 19 multiplied by column 31, results in tons rounded to tenths.
35. Quality Factor ***	<p>In accordance with section 15 (j) of the BP, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter “0.000.”</p> <p>Important: Refer to items 40 and the Narrative herein. Also refer to LAM paragraphs 96 J (2) and 102 A for additional information.</p>
36. Production Post-QA	<p>Make the following entries in tons rounded to tenths.</p> <p>(a) No entry in column 35: Transfer entry from column 34</p> <p>(b) Entry in column 35: Column 34 multiplied by column 35.</p>
37. Uninsured Causes	<p>Make the following entries in tons rounded to tenths.</p> <p>For uninsured cause(s) appraisals: Column 19 multiplied by item 30 on the appraisal worksheet or by the per acre appraisal for uninsured causes taken from other documentation. If no uninsured causes, make no entry.</p> <p>(a) Hail and Fire exclusion NOT in effect.</p> <p>(1) Enter not less than the insured’s production guarantee per acre in tons rounded to tenths, for the line, (calculated by multiplying the elected coverage level percentage times the approved APH yield per acre shown on the APH form) for any “P” stage acreage. On preliminary inspections, advise the insured to keep the harvested production from any acreage damaged solely by uninsured causes separate from other production.</p> <p>(2) For acreage that is damaged partly by uninsured causes, enter the appraised uninsured loss of production per acre in tons rounded to tenths. Refer to the LAM for instructions regarding assessing uninsured cause appraisals.</p> <p>(b) Refer to the LAM when Hail and Fire Exclusion is in effect and damage is from hail or fire.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>37. Uninsured Causes (continued)</p>	<p>(c) Enter the result of adding uninsured cause appraisals to hail and fire exclusion appraisals.</p> <p>Important: For fire losses, if insured also has other fire insurance (double coverage), refer to the LAM.</p>																
<p>38. Total to Count</p>	<p>Column 36 plus column 37, results in tons rounded to tenths.</p>																
<p>39. Total</p>	<p>Total of all column 19 entries.</p>																
<p>40. Quality</p>	<p>In accordance with section 15 J of the BP, if due to insured causes, check the applicable qualifying quality adjustment condition(s) affecting the unit’s appraised and harvested production in the table below.</p> <table border="1" data-bbox="602 739 1461 949"> <thead> <tr> <th colspan="4" style="text-align: center;">Qualifying Quality Adjustment Conditions</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">TW</td> <td style="text-align: center;">Vomitoxin</td> <td style="text-align: center;">Dark Roast</td> <td style="text-align: center;">COFO</td> </tr> <tr> <td style="text-align: center;">KD</td> <td style="text-align: center;">Fumonisin</td> <td style="text-align: center;">Sclerotinia</td> <td style="text-align: center;">Other</td> </tr> <tr> <td style="text-align: center;">Aflatoxin</td> <td style="text-align: center;">Garlicky</td> <td style="text-align: center;">Ergoty</td> <td style="text-align: center;">None</td> </tr> </tbody> </table> <p>(a) Check “Other” if the identified injurious substances or conditions are not listed above (refer to item 35 above). For mycotoxins, also refer to item 41 below. Document in the Narrative or on a Special Report, as applicable:</p> <ol style="list-style-type: none"> (1) a description of the injurious substance or condition for which a destruction order was issued, the date the crop was destroyed and the method of destruction; (2) attach to the claim, the completed Certification Form, a copy of the destruction order issued by the Federal or State agency and (if possible) the results of the laboratory test that confirms the presence of injurious substances or conditions. <p>(b) Otherwise, check “None.”</p>	Qualifying Quality Adjustment Conditions				TW	Vomitoxin	Dark Roast	COFO	KD	Fumonisin	Sclerotinia	Other	Aflatoxin	Garlicky	Ergoty	None
Qualifying Quality Adjustment Conditions																	
TW	Vomitoxin	Dark Roast	COFO														
KD	Fumonisin	Sclerotinia	Other														
Aflatoxin	Garlicky	Ergoty	None														
<p>41. Mycotoxins exceed FDA, State, or other health organization maximum limits.</p>	<p>Check “Yes” if any mycotoxin listed in item 40 (including any identified as “Other”) exceed the Federal, State, or other health organization maximum limits; otherwise, make no entry.</p>																
<p>42. Totals</p>	<p>Separately total of columns 34, 36, 37 and 38 in tons rounded to tenths. If a column has no entries, make no entry.</p>																

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>Narrative</p>	<p>If more space is needed, document and attach such Special Report, enter “See Special Report.”</p> <p>(a) If no acreage is released on the unit, enter “No acreage released,” adjuster’s initials, and date.</p> <p>(b) If notice of damage was given and “No Inspection” is required, enter the unit number(s), “No Inspection,” date, and adjuster’s initials. The insured’s signature is not required.</p> <p>(c) Explain uninsured causes, unusual, or controversial cases.</p> <p>(d) If there is an appraisal in column “37” for uninsured causes due to a Hail/Fire Exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.</p> <p>(e) Document the actual appraisal date if an appraisal was performed prior to the adjuster’s signature date on the appraisal worksheet, and the date of the appraisal if not recorded on the appraisal worksheet.</p> <p>(f) State there is “No Other Fire Insurance” when fire damages or destroys the insured crop, and it is determined that the insured has no other fire insurance. Refer to the LAM.</p> <p>(g) Explain any errors found on the Summary of Coverage.</p> <p>(h) Explain any commingled production. Refer to the LAM.</p> <p>(i) Explain entry for “Production not to Count” in column “62,” and/or any production not included in column “56” entries.</p> <p>Example: Harvested production from uninsured acreage that can be identified separately from insured acreage in the unit.</p> <p>(j) Explain “No” checked in item 44.</p> <p>(k) Attach a sketch map or aerial photo to identify the total unit:</p> <ol style="list-style-type: none"> (1) if consent is or has been given to put part of the unit to another use; (2) if uninsured causes are present; or (3) for unusual or controversial cases.
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Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

Narrative (continued)	<p>Reminder: Indicate on aerial photo or sketch map, the disposition of acreage destroyed or put to other use with or without consent.</p> <p>(l) Explain any differences between inspection and signature dates. For an absentee insured, enter date of the inspection and date of mailing the Production Worksheet for signature.</p> <p>(m) When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.</p> <p>(n) Explain the reason for a “No Indemnity Due” claim. “No Indemnity Due” claims are to be distributed in accordance with the AIP’s instructions.</p> <p>(o) Explain delayed notices or claims as instructed in the LAM.</p> <p>(p) Document any authorized estimated acres shown in column “18” as follows: “Line 3 ‘E’ acres authorized by AIP MM/DD/YYYY.”</p> <p>(q) Document the method and calculation used to determine unit acres. Refer to the LAM.</p> <p>(r) Specify type of insects or diseases when the insured cause of loss is due to insects or disease. Explain why control measures did not work.</p> <p>(s) Document the name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for more information on gleaning.</p> <p>(t) Document any other pertinent information, including any data to support any factors used to calculate the production.</p> <p>(u) For production ordered to be destroyed due to presence of injurious substances or conditions:</p> <ol style="list-style-type: none"> (1) explain “0.000” quality adjustment factor in column 35 or 65 and the circumstances that caused the crop to be affected by an injurious substance or condition; (2) document the date the crop was destroyed and the method of destruction. <p>Reminder: Refer to the LAM for additional documentation requirements.</p>
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Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>Section II – Determined Harvested Production</p>	<p>General Information:</p> <ul style="list-style-type: none"> (a) When all acreage has been harvested, determine total production from warehouse receipts, packer/processor receipts, or farm management records (refer to the LAM for farm record requirements) verified by the adjuster and supported by written records from the first handler. This production will be used to compute losses from insured and uninsured causes of damage on the Production Worksheet. (b) Account for all harvested production for all entities sharing in the crop except production appraised before harvest and shown in section I because the quantity cannot be determined later. (c) For production commercially stored or sold enter name and address of storage facility, buyer, packing house, or processor in column “49” through “52.” For fruit otherwise disposed of, indicate the method of disposition. (d) If additional lines are necessary, the data may be entered on a continuation sheet. Use separate lines for: <ul style="list-style-type: none"> (1) separate storage facilities; (2) different first handlers (buyers, packing houses, or processors); <ul style="list-style-type: none"> (i) the insured must have maintained satisfactory records of all production sold or stored, (ii) AIP shall verify any packing house or processor records, (iii) in all localities, if the first handler was not a packer or processor, the production will be determined by the adjuster on the basis of available records; (3) different types; (4) varying shares on same unit; (5) fresh and dried prunes when marketing records indicate both;
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Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>Section II – Determined Harvested Production (continued)</p>	<p>(6) harvested production from more than one insured practice or type and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in columns “47 a” through “66” by type or practice.</p> <p>(e) There will generally be no harvested production entries in columns “47 a” through “68” for preliminary inspections.</p>
<p>43. Date Harvest Completed</p>	<p>Use such date to determine if there is a delayed notice or a delayed claim.</p> <p>Reminder: Refer to the LAM for delayed notice or delayed claim information.</p> <p>PRELIMINARY: Make no entry.</p> <p>FINAL:</p> <p>(a) The earlier of the date the entire acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed, or put to other use, or (5) the calendar date for the end of the insurance period.</p> <p>(b) If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest, enter “Incomplete.”</p> <p>(c) If at the time of final inspection (if prior to the end of the insurance period), <u>none</u> of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter “No Harvest.”</p> <p>Important: If the case involves a Certification Form, enter the date from the Certification Form when the entire unit is put to another use. Refer to the LAM.</p>
<p>44. Damage Similar to Other Farms in the Area?</p>	<p>PRELIMINARY: Make no entry.</p> <p>FINAL: Check “Yes” or “No.” Check “Yes” if amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If “No” is checked, explain in the “Narrative.”</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

45. Assignment of Indemnity	Check “Yes” only if an assignment of indemnity is in effect for the crop year; otherwise, check “No.” Reminder: Refer to the LAM.
46. Transfer of Right to Indemnity	Check “Yes” only if a transfer of right to an indemnity is in effect for the unit for the crop year; otherwise, check “No.” Reminder: Refer to the LAM.
47a. Share	Record only varying shares on the same unit round to three decimal places.
47b. Field ID	(a) If only one practice and/or type of harvested production is listed in section I, make no entry. (b) If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type, the corresponding Field ID (from column “16”).
48. Multi-Crop Code	The applicable two-digit code for first crop and second crop. Important: Refer to the LAM for instructions regarding entry of first crop and second crop codes.
49. - 52. Length or Diameter/Width/Depth/Deduction	For prunes stored or sold, enter the name and address of the buyer, packing house, or processor, as applicable. For prunes otherwise disposed of, indicate method of disposition.
53.-55.	Make no entry.
56. Bu., Ton, Lbs., Cwt.	(a) Circle “Ton” in column heading. (b) As applicable, on separate lines document all harvested production in tons rounded to tenths from insurable acreage that: (1) meets the definition of standard prunes; (2) is intended for use as fresh prunes; (3) is sold as standard prunes; and (4) is damaged by uninsured causes.
57. Shell/Sugar Factor	(a) Fresh production: Enter “0.333” when there is fresh prune production entered in column 56. (b) Dried production: Make no entry.
58a.-60b.	Make no entry.
61. Adjusted Production	Make the following entries in tons rounded to tenths. (a) Fresh production: Column “56” multiplied by column “57.” (b) Dried production: Transfer entry from column 56.

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>62. Prod. Not to Count</p>	<p>(a) Net production not to count in tons rounded to tenths when acceptable records identifying such production are available from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources (other units or uninsured acreage).</p> <p>(b) This entry must never exceed production shown on the same line. Explain any “Production no to Count” in the Narrative.</p> <p>Reminder: Explain any “Production not to Count in the Narrative.</p>
<p>63. Production Pre-QA</p>	<p>Column 61 minus column 62, results in tons rounded to tenths.</p>
<p>*** 64a.-64b.</p>	<p>Make no entry.</p>
<p>65. Quality Factor ***</p>	<p>(a) In accordance with 15 (j) of the BP, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter the factor “0.000” (refer to items 35 and 40 and the Narrative above for additional instructions). Also refer to LAM paragraphs 96 J (2) and 102 A for additional information.</p> <p>(b) A copy of all supporting quality adjustment documentation must be included in the insured’s claim file.</p> <p>Reminder: For additional quality adjustment definitions, instructions, documentation, qualifications, and testing requirements refer to the LAM.</p>
<p>66. Production to Count</p>	<p>(a) If entry in column 65: Column 63 multiplied by column 65, results in tons rounded to tenths.</p> <p>(b) If no entry in column 65: Transfer entry from column 63.</p>
<p>67. Total</p>	<p>Total of column 63 in tons rounded to tenths. If no entry in column 63, make no entry.</p>
<p>68. Section II Total</p>	<p>Total of column 66 entries, in tons rounded to tenths.</p>
<p>69. Section I Total</p>	<p>Total of column 38 entries, in tons rounded to tenths.</p>
<p>70. Unit Total</p>	<p>Item 68 plus item 69, results in tons rounded to tenths.</p>
<p>71. Allocated Prod.</p>	<p>(a) Total production in tons rounded to tenths, allocated for this unit that is included in section I or II of the Production Worksheet.</p> <p>(b) Document how allocated production was determined and record supporting calculations in the Narrative or on a Special Report.</p> <p>Important: Refer to the LAM paragraphs 126 C (5) and 127 for instructions for determining allocated production.</p>

Form/Worksheet Standards and Elements (Continued)

B. Production Worksheet Standards and Elements (continued)

<p>72. Total APH Prod.</p>	<p>Make the following entries in tons rounded to tenths.</p> <ul style="list-style-type: none"> (a) When there are entries in column 37 and/or item 71: Item 70 minus item 71, minus total of column 37. (b) When there is no entry in item 71 and column 37: Transfer entry from item 70. <p>Important: Make no entry when separate APH yields are maintained by type or practice within the unit.</p>
	<p>The following required entries are not illustrated on the example Production Worksheet in exhibit 11.</p>
<p>73. Adjuster's Signature, Code # and Date</p>	<ul style="list-style-type: none"> (a) Signature of adjuster, code number, and date signed after the insured or insured's authorized representative has signed. (b) For an absentee insured, enter adjuster's code number only. The signature and date will be entered after the absentee has signed and returned the Production Worksheet. (c) Final indemnity inspections should be signed on the bottom line.
<p>74. Insured's Signature and Date</p>	<ul style="list-style-type: none"> (a) Insured's or insured's authorized representative's signature and date. (b) Before obtaining the insured's signature, review all entries on the Production Worksheet with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood. (c) Final indemnity inspections should be signed on the bottom line.
<p>75. Page Numbers</p>	<p>PRELIMINARY: Page numbers at the time of inspection.</p> <p>FINAL: Page numbers.</p> <p>Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, and so forth.</p>

Representative Sample Requirements

Acres in Unit/Block	Minimum Number of Samples
0.1 to 10.0	The lesser of 5 trees or 5% of the number of trees in the orchard/block
One additional tree is required for each additional 10.0 acres (or fraction thereof) in the unit/block.	

Number of Tree per Acre

		DISTANCE BETWEEN ROWS (IN FEET)																									
		10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35
DISTANCE BETWEEN TREES (IN FEET)	10	436	396	363	335	311	290	272	256	242	229	218	207	198	189	182	174	168	161	156	150	145	141	136	132	128	124
	11		360	330	305	283	264	248	233	220	208	198	189	180	172	165	158	152	147	141	137	132	128	124	120	116	113
	12			303	279	259	242	227	214	202	191	182	173	165	158	151	145	140	134	130	125	121	117	113	110	107	104
	13				258	239	223	209	197	186	176	168	160	152	146	140	134	129	124	120	116	112	108	105	102	99	96
	14					222	207	194	183	173	164	156	148	141	135	130	124	120	115	111	107	104	100	97	94	92	89
	15						194	182	171	161	153	145	138	132	126	121	116	112	108	104	100	97	94	91	88	85	83
	16							170	160	151	143	136	130	124	118	113	109	105	101	97	94	91	88	85	83	80	78
	17								151	142	135	128	122	116	111	107	102	99	95	92	88	85	83	80	78	75	73
	18									134	127	121	115	110	105	101	97	93	90	86	83	81	78	76	73	71	69
	19										121	115	109	104	100	96	92	88	85	82	79	76	74	72	69	67	66
	20											109	104	99	95	91	87	84	81	78	75	73	70	68	66	64	62
	21												99	94	90	86	83	80	77	74	72	69	67	65	63	61	59
	22													90	86	83	79	76	73	71	68	66	64	62	60	58	57
	23														82	79	76	73	70	68	65	63	61	59	57	56	54
	24															76	73	70	67	65	63	61	59	57	55	53	52
	25																70	67	65	62	60	58	56	54	53	51	50
	26																	64	62	60	58	56	54	52	51	49	48
	27																		60	58	56	54	52	50	49	47	46
	28																			56	54	52	50	49	47	46	44
	29																				52	50	48	47	46	44	43
	30																					48	47	45	44	43	41
	31																						45	44	43	41	40
	32																							43	41	40	39
	33																								40	39	38
34																									38	37	
35																										36	

For tree spacings not shown on the chart, multiply the distance between trees (nearest tenth foot) times the distance between rows (nearest tenth foot) and divide this result to tenths into 43,560 sq. ft. per acre (round to the nearest whole number).

Example: 6.5 ft. x 10.0 ft. = 65.0 sq. ft., then 43,560 ÷ 65.0 = 670 trees per acre. Refer to the LAM for information on how to calculate the number of trees per acre.

Prune Survival Conversions

Period	Percent Survival Rate
“Reference Date” through Day 15	60
Day 16 through Day 30	65
Day 31 through Day 45	70
Day 46 through Day 60	75
Day 61 through Day 75	80
Day 76 through Day 90	85
Day 91 through Day 105	90
Day 106 through Day 115	95
Day 116 through Harvest	100

Use this chart to obtain a factor for percent survival used in item 23 “Percent Survival Conversion” on the prune appraisal worksheet. Obtain the applicable “Reference Date” from the RMA Product Management Bulletin for the applicable crop year.

Example: (Percentages are expressed as two-place decimals)

- a. Day 10 from “Reference Date” and the average prune count per tree is 1181.

$$1181 \times 0.60 = 709 \text{ prunes to count}$$

- b. Day 46 from “Reference Date” and the average prune count per tree is 1001.

$$1001 \times 0.75 = 751 \text{ prunes to count}$$

- c. Day 119 from “Reference Date” and the average prune count per tree is 709.

$$709 \times 1.00 = 709 \text{ prunes to count}$$

Reserved

Predicted Average Harvest Size of Dry Prunes

Reference Date Size (Green) (fruit count/lb.)	Predicted Harvest Size (Dry) (fruit count/lb.)	Reference Date Size (Green) (fruit count/lb.)	Predicted Harvest Size (Dry) (fruit count/lb.)	Reference Date Size (Green) (fruit count/lb.)	Predicted Harvest Size (Dry) (fruit count/lb.)
50	33	85	63	120	103
51	33	86	64	121	104
52	34	87	65	122	106
53	35	88	66	123	107
54	36	89	67	124	108
55	37	90	68	125	110
56	37	91	69	126	111
57	38	92	70	127	112
58	39	93	71	128	114
59	40	94	72	129	115
60	41	95	73	130	117
61	41	96	74	131	118
62	42	97	75	132	120
63	43	98	77	133	121
64	44	99	78	134	123
65	45	100	79	135	124
66	46	101	80	136	126
67	46	102	81	137	127
68	47	103	82	138	129
69	48	104	83	139	130
70	49	105	84	140	132
71	50	106	86	141	133
72	51	107	87	142	135
73	52	108	88	143	137
74	53	109	89	144	138
75	54	110	90	145	140
76	54	111	92	146	142
77	55	112	93	147	143
78	56	113	94	148	145
79	57	114	95	149	147
80	58	115	96	150	148
81	59	116	98	151	150
82	60	117	99	152	152
83	61	118	101	153	153
84	62	119	102		

This table may be revised as required for certain insured counties and/or areas. The table shows the predicted average harvest size of dry prunes per pound. Use this table from the “Reference Date” to 15 days after the “Reference Date.”

Example: On the “Reference Date” there are 68 green prunes per pound, the table predicts there will be 47 dry prunes per pound at harvest.

Example Prune Appraisal Worksheet

PRUNE APPRAISAL WORKSHEET

Claim Number: **XXXXXX**

Company Name: **Any Company**

PART 1: GENERAL INFORMATION

1. Insured's Name: I. M. Insured		2. Policy Number: XXXXX	3. Crop Year: YYYY	4. Unit Acres: 30.0	5. Unit Number: 0001-0002BU
6. Cause(s) of Damage: Excess Precip.		7. Date(s) of Damage: MM/DD/YYYY	8. Immature/Mature: Immature	9. Appraisal Date: MM/DD/YYYY	10. Reference Date: MM/DD/YYYY

PART 2: SAMPLING

Orchard ID 11	Appraised Acres 12	No. of Green Prunes per Sample Tree 13					Total No. of Green Prunes 14	Total No. of Samples Trees 15	Avg. No. of Green Prunes per Tree (14 ÷ 15) 16
		900	875	1,125	985	1,150			
A-1	5.0					5,035	5	1,007	

PART 3: GREEN PRUNE COUNT

First Period Immature Appraisal Only (from Reference Date through 15 days after Reference Date)

No. Green Prunes per Lb. per Sample 17					Total No. Green Prunes 18	Total No. of Samples 19	Avg. No. of Green Prunes per Lb. (18 ÷ 19) 20	Predicted Dry Prune Count 21
60	66	81	65	68	340	5	68	47

PART 4: PRODUCTION TO COUNT

Avg. No. of Green Prunes per Tree (from 16) 22	Percent Survival Conversion 23	No. of Green Prunes per Tree (22 x 23) 24	No. of Trees per Acre 25	Total Green Prunes to Count (24 x 25) 26	Avg. Dry Count per Lb. 27	Avg. Dry Lbs. per Acre (26 ÷ 27) 28	Lbs. per Ton 29	Appraised Tons per Acre (28 ÷ 29) 30
1,007	0.60	604	132	79,728	47	1,696	2,000	0.8

31. Remarks

Column 21 entry taken from exhibit 8 in the prune handbook.

EXAMPLE FIRST PERIOD IMMATURE APPRAISAL

This form example does not illustrate all required entry items

Example Prune Appraisal Worksheet (Continued)

PRUNE APPRAISAL WORKSHEET

Claim Number: **XXXXXXXX**

Company Name: **Any Company**

PART 1: GENERAL INFORMATION

1. Insured's Name: I. M. Insured		2. Policy Number: XXXXX	3. Crop Year: YYYY	4. Unit Acres: 30.0	5. Unit Number: 0001-0002BU
6. Cause(s) of Damage: Excess Precip.	7. Date(s) of Damage: MM/DD/YYYY	8. Immature/Mature: Immature	9. Appraisal Date: MM/DD/YYYY	10. Reference Date: MM/DD/YYYY	

PART 2: SAMPLING

Orchard ID 11	Appraised Acres 12	No. of Green Prunes per Sample Tree 13					Total No. of Green Prunes 14	Total No. of Samples Trees 15	Avg. No. of Green Prunes per Tree (14 ÷ 15) 16
		1,115	910	1,005	885	915	4,830	5	966
A-2	6.0								

PART 3: GREEN PRUNE COUNT

First Period Immature Appraisal Only (from Reference Date through 15 days after Reference Date)

No. Green Prunes per Lb. per Sample 17					Total No. Green Prunes 18	Total No. of Samples 19	Avg. No. of Green Prunes per Lb. (18 ÷ 19) 20	Predicted Dry Prune Count 21

PART 4: PRODUCTION TO COUNT

Avg. No. of Green Prunes per Tree (from 16) 22	Percent Survival Conversion 23	No. of Green Prunes per Tree (22 x 23) 24	No. of Trees per Acre 25	Total Green Prunes to Count (24 x 25) 26	Avg. Dry Count per Lb. 27	Avg. Dry Lbs. per Acre (26 ÷ 27) 28	Lbs. per Ton 29	Appraised Tons per Acre (28 ÷ 29) 30
966	1.00	966	132	127,512	66	1,932	2,000	1.0

31. Remarks

Column 27 entry taken from RMA Informational Memorandum.

EXAMPLE SECOND PERIOD IMMATURE APPRAISAL

This form example does not illustrate all required entry items

Example Prune Production Worksheet

PRODUCTION WORKSHEET

1. Crop/Code # Prunes/0036	2. Unit # 0001-0002BU	3. Location Description SW1/4,S1-06N-030W	7. Company Agency Any Company Any Agency	8. Name of Insured I. M. Insured
4. Date(s) of Damage JUN 1	5. Cause(s) of Damage Excess Precip	6. Insured Cause % 100%	12. Additional Units	13. Est. Prod. Per Acre
9. Claim # XXXXXXX			11. Crop Year YYYY	
10. Policy # XXXXXXX			14. Date(s) Notice of Loss MM/DD/YYYY	
14. Date(s) Notice of Loss MM/DD/YYYY			1st	2nd
15. Companion Policy(s)			Final MM/DD/YYYY	

SECTION I – DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

A. ACTUARIAL															B. POTENTIAL YIELD								
16. Field ID	17. Multi-Crop Code	18. Reported Acres	19. Determined Acres	20. Interest or Share	21. Risk	22. Type	23. Class	24. Sub-Class	25. Intended Use	26. Irr Practice	27. Cropping Practice	28. Organic Practice	29. Stage	30. Intended or Final Use	31. Appraised Potential	32a. Moisture % Factor	32b. Shell %, Factor, or Value	33. Production Pre QA	34. Quality Factor	35. Production Post QA	36. Uninsured Causes	37. Total to Count	
A-1	NS		5.0	1.000		997	997	997	997	002	997	997	UH	UH	0.8			4.0		4.0		4.0	
A-2	NS		6.0	1.000		997	997	997	997	002	997	997	UH	UH	1.0			6.0		6.0		6.0	
A-3	NS		19.0	1.000		997	997	997	997	002	997	997	H	H									
39. TOTAL			30.0	40. Quality: TW <input type="checkbox"/> KD <input type="checkbox"/> Aflatoxin <input type="checkbox"/> Vomitoxin <input type="checkbox"/> Fumonisin <input type="checkbox"/> Garlicky <input type="checkbox"/> Dark Roast <input type="checkbox"/> Sclerotinia <input type="checkbox"/> Ergoty <input type="checkbox"/> CoFo <input type="checkbox"/> Other <input checked="" type="checkbox"/> None <input type="checkbox"/>												42. TOTALS			10.0		10.0		10.0
41. Do any mycotoxins exceed FDA, State or other health organization maximum limits? Yes <input type="checkbox"/> No <input type="checkbox"/>																							

NARRATIVE (If more space is needed, attach a Special Report)

SECTION II – DETERMINED HARVESTED PRODUCTION

43. Date Harvest Completed MM/DD/YYYY						44. Damage similar to other farms in the area? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>						45. Assignment of Indemnity Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>						46. Transfer of Right to Indemnity? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>					
A. MEASUREMENTS						B. GROSS PRODUCTION						C. ADJUSTMENTS TO HARVESTED PRODUCTION											
47a. Share	47b. Multi-Crop Code	48. Length or Diameter	49. Width	50. Depth	51. Deduction	52. Net Cubic Feet	53. Conversion Factor	54. Gross Prod.	55. Bu. (Top) Lbs. CWT	56. Shell/Sugar Factor	57. FM% Factor	58a. 58b. Moisture % Factor	59a. 59b. Test WT Factor	60a. 60b. Adjusted Production	61. Prod. Not to Count	62. Production Pre-QA	63. Value Mkt. Price	64a. 64b. Quality Factor	65. Production to Count	66. Production to Count			
	NS	XX Prune Processors Anytown, State							7.3					7.3		7.3					7.3		
	NS	Acme Fresh Prune, Co. Anytown, State							3.5	0.333				1.2		1.2					1.2		
67. TOTAL																	8.5	68. Section II Total		8.5			
																	69. Section I Total		10.0				
																	70. Unit Total		18.5				
																	71. Allocated Prod.						
																	72. Total APH Prod.		18.5				

For Illustration Purposes Only
This form example does not illustrate all required entry items

