

2005 OUTREACH PARTNERSHIP AGREEMENTS

Project Name/Area(s)	Organization	Contact	Amount	Objective
Risk Management Delivery to Underserved Producers State: GA	African American Family Farmers	Melvin Bishop 706 485-9673	\$100,000	To improve farm management, increase farm profitability, access to capital and service delivery to limited resource farmers and ranchers in Georgia
Advancing Outreach and Assistance for the Utilization of Risk Management Strategies by Traditionally Underserved Farmers State: CA	Agriculture and Land Based Training Association (ALBA)	Brett Melone 831-758-1469	\$150,000	To assist women and traditionally underserved farmers successfully own, operate and retain farms and ranchers through the better use of risk management, record keeping, crop insurance, disaster programs and diverse market options
Risk Management Education Program For Limited Resource and Underserved Agricultural Producers State: Alabama	Alabama A&M University	Dr. Duncan Chembezi 256 372-4970	\$180,000	To provide risk management education to women, socially disadvantaged agricultural producers in North Alabama to increase their participation in crop insurance and other USDA programs
Appalachian Grown: Risk Management Opportunities Through Local Food Campaign Marketing Initiatives State: NC, southern Appalachians	Appalachian Sustainable Agriculture Project	Charlie Jackson 828-236-1282	\$100,000	To deliver training, resources and expanded market opportunities to women, limited resource and traditionally underserved producers in the mountains of western NC and the southern Appalachians so they can best manage risk.
2005 California Small Farm Conference—Traditions and Innovations in a Changing World State: CA	California Farm Conference	Gail Myers 415-359-7825	\$100,000	To support an annual conference targeting small scale farmers and stakeholders focusing on solutions and sharing of vital information to assist farmers increase the economic viability of California's small-scale farmers through short courses, workshops, The farm conference will attract 375 women, limited resource, and traditionally under served farmers and ranchers to a outreach conference
Supporting Limited Resource Farmers Through Innovative Partnerships and Policies State: National	Community Food Security Association	Andrew Fischer 310-822-5410	\$100,000	To support the development and operation of food policy councils as tools for building markets and reducing risk for limited resource farmers.
Helping Women Farmers Manage Risks State: Massachusetts	Community Involved in Sustainable Agriculture(CISA)	Annie Cheatham 413 665-7100	\$75,000	To create a comprehensive risk management education and research program for women farmers who are selling direct to customers, building on programming initiated in 2004-2005.
Continued Risk	Coastal Enterprises,	James Hanna	\$64,000	Assist new recently resettled African

Management Training for Immigrant Farmers State: Maine	Inc.	207-777-5131		refugee farmers and Latino farm works in greater Lewiston and Portland Maine to manage the risks required to establish a successful farm enterprise.
Meat Goats: Alternative Livestock Production as a Tool for Risk Management State: NC	Concentric Management, Inc.	Renita Carter-Page 276-632-2624	\$190,000	To demonstrate successful strategies to manage and mitigate aggregate risks of farms owned and operated by women, socially disadvantaged, and other traditionally underserved farmers and ranchers. Project serves as a training pilot for management systems, which can be transferred to other small scale livestock operations.
New Entry Sustainable Farming Project: Risk Management Outreach, Training & Technical Assistance State MA, RI,CT,NY,ME	Community Team Work, Inc.	Hugh Joseph 617-636-3793	\$185,000	To provide agricultural risk management information and training to at least 200 immigrant and refugee farmers interested in farming.
New Farmer Development Project State: New York	Council on the Environment, Inc.	Kate Granger 212 341-2254	\$ 100,000	To provide farmers with risk management training and other services. to limited resource immigrant farmers to assist them in establishing economically viable farms
Sheep is Life Outreach and Education Partnership State: AZ,NM, UT, Navajo Nation	Dine be iina, Inc.	Roy Kady 928-656-3498	\$100,000	To develop a culturally-relevant approach informing Navajo sheep and goat producers about risk management solutions, training, and education combining traditional knowledge with contemporary best practices to improve economic stability of sheep and goat producers.
Southwest Marketing Network State: New Mexico, Arizona, Utah, Colorado and SW Tribal communities	Farm to Table, Inc.	Pamela M. Roy 505 473-1004	\$134,856	To improve the economic viability of limited resource, socially disadvantaged and traditionally underserved farmers, ranchers in the Southwest
Emerging Risks for Agricultural producers States: AL, FL, GA, LA,MS,SC,TX	Federation of Southern Cooperatives,/Land Assistance Fund (FSC/LAF)	Edward Pennick 404 765-0991	\$200,000	To ensure continued participation by small and limited resource farmers in America's agricultural production system through sustained ownership of farmland that spans multiple generations through continued education outreach and technical assistance.
Self-Assessment for Production, Environmental and Other Risks States: Oregon, WA	Food Alliance	Mathew Buck 503 493-1066	\$125,000	To provide information on risk management strategies and links to financial and technical assistance resources customized to meet the needs of small and limited resource farmers and ranchers.

Risk Management Opportunities For American Indian Livestock Producers, A Curriculum for Future Success State: Montana, ND, Wyoming	Ft. Peck Community College	Jodie Leland 406-768-6321	\$140,000	To provide socially disadvantaged American Indian agricultural producers in Montana, ND, and Wyoming with the knowledge, skills, and tools needed to make informed production risk management decisions about haying, grazing, range and livestock risk management options and techniques.
Transitioning to Specialty Crops and value-Added Enterprises: Risk Management Outreach to Underserved farmers in the Mid-Atlantic Region States: MD, VA, WV	Future Harvest, Inc.	Bruce Mertz 410-604-2681	\$50,000	To plan, organize and implement two Small Farm Conference in Southern Maryland and Hagerstown Md. to engage women, underserved and limited resource farmers and transitioning tobacco farmers and provide comprehensive information on local and regional opportunities to develop specialty crops, value-added enterprises and risk management strategies
Mentoring and Marketing Initiative for Underserved Organic Specialty Crop and Livestock Producers State: Georgia	Georgia Organics, Inc.	Alice Rolls 770-993-5534	\$100,000	Continue and expand the farmer-to-farmer mentoring, outreach and In-depth risk management workshops.
Women in Agriculture and Small Business Conference and Resource Center State: Ok	Great Plains RC&D	Tonya Nance 580-832-3661	\$20,000	To plan an annual statewide conference on risk management, agriculture and small business for women and underserved producers, and develop a risk management resource center that provides information by mail and electronically.
Developing Organic African American and New Immigrant Farmers States WI, IL, GA, NC, SC	Growing Power, Inc.	Will Allen 414-527-1546	\$215,000	To provide developing Organic African American and New Immigrant Farmers outreach via technical assistance and hands-on training in vermicomposting-worms, butter beans and collard greens (specialty crops with high demand in northern markets) and establishing new markets.
National Immigrant Farming Initiative States CA,FL,GA, IL,ME,MD,MA,MN,NE,NJ, NC,OR,PA, RI, TX,WA,WI	Heifer Project International	Alison M. Cohen 718-875-2221	\$155,000	To improve access to risk management strategies and agricultural support systems for underserved immigrant producers nationwide.
Developing Whole Farm and business Planning Tools for Integrated Risk Management on Latino and Native American Farms State: WA	Heritage University	James W. Falco 509 865-8581	\$125,000	To improve the management of small farms and ranches by assisting 150 tribal and 250 Hispanic producers to develop a business plan that reflect the best risk management strategies and procedures currently available.
Hmong Risk Management	Hmong American	Loxing	\$66,556	To address the technical, financial

Education Project State: CA	Comm. Inc.	Kiatoukaysi 559-229-3428		and Marketing problems encountered by Hmong and Southeast Asian farmers in Fresno/Merced counties.
Improving Risk Management Through Education, Mentoring and Networks State: Iowa	Iowa Women in Agriculture	Andrea Spencer 515-233-6512	\$125,000	To improve risk management strategies and skills of Iowa Women in Agriculture through educational programs, mentoring and networking opportunities.
Women Managing the Farm State: Kansas, Oklahoma	Kansas State University	Charles Griffin 785-532-2025	\$115,000	The project informs, educates, and supports farm women by utilizing a holistic planning and delivery approach by providing valuable tools and materials to address production, human, financial and legal risks of farm women in Kansas and Oklahoma.
Older, minority, women, small and tobacco farmers face strategic decisions States: Kentucky, Indiana, West Virginia, Georgia, Alabama, Arkansas, Oklahoma	Kentucky State University Coop. Extension	Marion Simon 502-597-6437	\$108,350	To provide outreach risk management education for small, limited resource, women, African American, beginning, older and family tobacco farmers who are in transition.
Farm Beginnings; Reaching out to meet the education and equity needs of women, land minority beginning farmers State: MN	Land Stewardship Project	Amy Bacigalupo 320-269-2105	\$72,304	To provide socially disadvantaged beginning farmers with a hands-on-training environment in all aspects of farm development, as well as next step educational options that builds on budding business plans and the need for equity and/or credit.
Partnership for Risk Management Education Outreach to Limited Resource Farmers State: Oklahoma	Langston University	D. Chongo Mundende 405 466-6167	\$215,000	To train and assist farmers in developing markets and establishing marketing contracts, record keeping and provide information and training on the availability and use of risk management tools, programs and services.
Risk Management for Underserved Producers. State: Nebraska	Legal Aid of Nebraska	Michelle Soll 402 648-7849	\$68,901	To facilitate access to and understanding of risk management information through educational materials, one-on-one consultations, conferences and workshops designed to reach women, limited resource and other traditionally underserved farmers and ranchers.
Building Urban Markets for Disadvantaged Producers State: CA	Mandela Market Place, Inc.	Dana Harvey 510 645-5818	\$50,000	Establish a produce distribution business that brings together limited resource producers to supply inner-city markets.
The New Agriculture Project States: WA, OR	Mercy Enterprise Corporation	John Haines 503 236-1580	\$50,000	Provide outreach, training assistance to immigrant and refugee farmers to help them successfully manage their farm business operations for optimal risk management.

Integrated Pest Management Training States: MI, Ohio, Indiana	Michigan State University	John Wise 269-561-5040	\$88,246	To provide critical risk management tools to Latinos, African Americans, and women blueberry producers in Michigan.
Hydroponics Enterprise Education & Training State: Oregon, WA	Microfarm Sustainable Research & Education	Edward Bergheger 503-868-7679	\$60,000	Provide information and training on Hydroponics growing of priority crops, marketing, business and financial management and other risk management tools.
Risk Management Education for Michigan's Multicultural Agricultural Producers State: Michigan	Michigan Integrated Food and Farming Systems (MIFFS)	Elaine Brown 517-432-0712	\$170,000	Provide comprehensive risk management educational opportunities and access to risk management tools for women, small, limited resource and minority producers.
Risk Management Training & Technical Assistance to Minnesota's New Immigrant Farmers State: MN	Minnesota Food Association	Christopher Morton 651-433-3676	\$95,900	To provide outreach, risk management training and technical assistant to Southeast Asian/Hmong and Latino/Hispanic new immigrant farmers who are farming and selling their produce at farmer's markets, and train
Annie's Project	Minnesota Wheat Growers	Tara Gillespie 218-284-0234	\$71,000	Educate farm women and assist them with new ways to improve their business, as well as new ways to balance the demands of family, community and professionalism within the agricultural community. Participants receive information and management training in financial, production, record keeping, marketing plans and human resource and time management.
Delta Fresh State: MS	Mississippians Engaged in Greener Agriculture	Dorothy Grady-Scarborough 662-398-7044	\$25,000	Increase knowledge among producers on how to implement and sustain farm management practices that promote the fiscal and operational solvency of their farms; enhance the leadership capacity of the next generation of Delta producers through a farm-mentoring program for youth and increase marketing opportunities for farmers through a market based project.
Risk Management Estate	Montana State University	Dr. Marshal Goetting	\$130,000	Planning for the passing of agriculture Reservation Land to Avoid Further Fractionation under the American Indian Probate Reform Act of 2004
Bringing Risk Management Tools to Organic and Sustainable Farmers	Midwest Organic and Sustainable Education	Faye Jones 715-772-3153	\$115,000	To bring valuable information about improving farm system management, production and market diversification

State: Wisconsin, MN, Iowa	Service(MOSES)			and other risk management methods to women, limited resource, socially disadvantaged and other traditionally under producers
Diversity Strategies for Limited Resource Farmers & Rural Families State: NC	N.C. Coalition of Farm & Rural Families	Johnnie Jones, III 910-860-9948	\$125,000	Over 100 former and present tobacco growers will be assisted to use financial management, crop insurance, marketing contracts and other existing and emerging risk management tools to make transition to alternative enterprises and to identify niche-marketing outlets.
Agricultural Risk Management Training and Outreach To Small Farmers State: Florida	North South Institute	Samuel Scott 954-434-8220	\$97,900	To provide outreach and technical assistance based on successful models to assist 133 family farmers to mitigate the farm related risk of production, marketing, labor, financial and legal.
American Minorities United in Outreach & Risk Management Education State: Lower 48 States	National Tribal Development Association	Bill Morsette 406-395-4095	\$140,000	Research, analyze, design, and deliver through a series of workshops an educational and training program that will provide hands on instruction to Hispanic, American Indian and African American farmers and ranchers on the importance and proper utilization of the Federal crop insurance program to mitigate agricultural risks.
Tierra de Oportunidades (Land of Opportunities) New Farmer Training Project State: MA	Nuestras Raices, Inc.	Eric Toensmeier 413-535-1789	\$88,074	To assist Nuestras Raices' skilled and dedicated community gardeners and other community members with agricultural experience to transition to commercial farming. The project will provide extensive risk management training, technical assistance.
Plasticulture Using Compost-Amended Soils to Minimize Risk for Small and Limited Resource farmers	Oklahoma Black Historical Research Project, Inc.	Willard Tillman 405-751-8330	\$100,000	To conduct a series of training workshops to teach small and limited resource farmers and ranchers how to minimize crop production risks through the making and use of composts in plasticulture cropping.
Risk Management Outreach and Technical Assistance for Limited Resource Immigrant Farmers. States: CA	Opening Doors, Inc.	Ernest Leonard 916-492-2591	\$100,000	To provide risk management training and assistance to limited resource and traditionally underserved farmers on Record Keeping, Marketing and Merchandizing and California Regulatory Compliance
Certification and Compliance; Minority Farm Sales to the Food Service	Operation Spring Plant	Dorathy Barker 252-492-7301	\$125,000	Research and analysis of policy constraints/barriers to enhance agricultural market development,

and Hospitality Industries States: NC, SC, VA				particularly in organics and sustainable agricultural products with the existing hospitality and food service market.
Meeting the Risk Management Needs of Small, Limited Resource and Minority Producers States: CA, TX, MS, MN, Me, NC, SC, MT	Rural Coalition	Lorette Picciano 202 628-7160	\$250,000	To enhance the economic viability of a diverse population of limited resource and socially disadvantaged farmers by equipping them with the knowledge, skills and specific tools necessary to ensure their risk management needs are equitably met.
Community Outreach and Assistance Partnership Program State: NJ	Rutgers State University	David Lee 856-769-0090	\$82,280	Develop an educational program and delivery system that meets the needs of traditionally underserved producers by providing opportunities to improve their individual economic and social well being through improved risk management decision-making.
Risk Management Education for Women and Limited Resource Farmers in Coastal Oregon State: Oregon	Shore bank Enterprises	Adam Zimmerman 541-266-9945	\$82,280	To improve the economic stability of a minimum of 125 limited resource farmers on the Oregon coast through the delivery of a comprehensive strategy that includes business management training, farm transfer/succession training and direct marketing education.
Regulation Compliance Education for California Latino Farmers State: California	Sierra Joint Community College	Mary Wollesen 530 274-5263	\$32,882	Create a new culturally and linguistically appropriate program to extent risk management education to underserved Latino producers.
Risk Management Training and Assistance to minority farmers States: Oregon, WA, CA, MN, WI, SC, NC.	Small Farm Resource & Training Center	Chukou Thao 559 224-1724	\$100,000	Provide technical assistance on marketing, business, financial management, record keeping and tax preparation, outreach and education on labor and workers compensation regulations, loan and financing opportunities, labor management, crop insurance and other risk management tools and services.
Reducing Economic Risk of Underserved Specialty Crop Producers in Central Texas through Technical Assistance in Direct Marketing	Sustainable Food Center	Molly Jensen 512-236-0074	\$50,000	Assist limited resource farmers in Central Texas, which includes a large number of Hispanic, female and other traditionally underserved farmers, to manage risks associated with direct marketing.
Community Outreach and Assistance to Women, Limited Resource and Other traditionally Under served farmers and landowners State: GA	Team Agriculture Georgia(TAG)	Will Getz 478-825-6269	\$15,000	To provide timely and relevant information through educational workshops, informational materials and outreach to assist landowners and users to become and remain financially stable as well as to

				preserve natural resources for future generations.
Managing Risk through Community Assets: Bringing the Best of the Past into the Future State: New Mexico	TAOS County Economic Development Corporation	Terrie Bad Hand Patti Martinson 505-758-8731	\$191,487	To assist small limited resource Hispanic, Native American and female ranchers and farmers with tools and services that enables them to increase income, maximize gains and minimize risks.
Frontera Agricultural Risk Management (FARM) Project States: Texas	Texas Mexico Border	Omar J. Garza 956-455-5147	\$122,960	Provide risk management training and outreach to Hispanic farmers and ranchers in a 56 county border region of Texas and New Mexico.
Ethnic Farmers, Ethnic Restaurants State: CA	Thimmakkas Resource	Ritu Primlane 510-655-5566	\$75,000	To create new markets for local ethnic farmers by creating networks of direct access to ethnic and non-ethnic restaurants
Mitigating Risk for Minority and Limited Resource Farmers through Local Food Marketing Initiatives States: PA,LA,CA,NC,IA,MN,MT,A L,KS,IL,ID, WA,MI	Tides Center—FoodRoutes Network	Joan Walsh 814-349-6000	\$100,000	To develop an innovative and long-term market-based risk management strategy by providing direct marketing tools, technical assistance and services to farmer advocacy organizations working throughout the country on behalf of women, limited resource and underserved producers of priority commodities.
Agri-Tourism and Specialty Agri-Product Market Opportunity Enhancements for Southwest Indian Country State: AZ, NM, NV and UT	University of Arizona—Board of Regents	Trent Teegerstrom 520 621-6245	\$125,000	To improve the economic viability, livelihood and quality of life of small Native American and other limited resource producers by through agri-tourism and specialty agri-product market opportunities in Southwest Indian country.
Risk Management Education for Limited Resource farmers State: AR	University of Arkansas—Pine Bluff, School of Agriculture	Henry English 870-575-7226	\$130,000	To provide socially disadvantaged farmers in Eastern and Southwest Arkansas with the training, informational opportunities and assistance needed to effective use production, financial, marketing and legal risk management tools.
Risk Management Education and Training for Spanish Speaking Farmers and Ranchers	University of Arkansas—Fayetteville, Agricultural Economics and Agribusiness	Jennie Popp 479-575-2259	\$36,964	To develop a risk management education program that meets the needs of Hispanic agricultural producers in Arkansas and Oklahoma.
A Risk Management Training Program for Socially Disadvantaged Filipino & Other Southeast Asian Growers State: Hawaii	University of Hawaii	Sabina Swift 808-956-9208	\$131,321	Provide information and training on crop production, integrated pest management and pesticide safety, marketing, bookkeeping and farm finances to (Filipino and other Southeast Asian producers (Lao,

				Cambodian, Korean, Tongan, Thai).
Risk Management Outreach for Women and Limited Resource Farmers State: Utah, Nevada and Arizona	Utah State University	Jerilyn Hansen 435 797-3437	\$61,919	To train women and limited resource farmers on using new and emerging risk management tools to manage risks at a Diversified Agriculture Conference in Cedar City Utah .
Community Outreach and Risk Management Education for Limited Resource and Underserved farmers State: VA	Virginia State University	Albert Essel 804-524-5871	\$185,000	To improve the farm profitability and promote sustainability by enhancing the risk management skills for limited resource producers through outreach, training and educational programs.
Connecting Limited Resource Farmers with Direct Wholesale Markets States: PA, NJ and DE	White Dog Café Foundation	Bridget Croke 215-386-5211	\$87,600	To provide training and support services to women, new and beginning farmers, Amish, Mennonite, immigrant and minority farmers raising specialty crops and livestock in Southeast PA and Southern NJ to mitigate risks by building new direct wholesale markets in the Philadelphia region.