## CROP INSURANCE EDUCATION AND INFORMATION PROGRAM TARGETED STATES COOPERATIVE AGREEMENTS – FY 2006

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| Targeted      |  | _                               |           |   |
| State         | Organization                                 | Contact                         | Amount    | Objective   |
| Delaware      | Delaware<br>Department of<br>Agriculture     | Mark Davis<br>(302) 698-4500    | \$261,000 | Provide training to producers in the State of Delaware to assure that they are sufficiently informed and able to take full advantage of the benefits of the Federal Crop Insurance Program. |
| New York      | AgriLogic, Inc.                              | Matt Stumm<br>(913) 851-5848    | \$617,000 | Provide training to producers in the State of New York to assure that they are sufficiently informed and able to take full advantage of the benefits of the Federal Crop Insurance Program  |
| New Jersey    | New Jersey<br>Department of<br>Agriculture   | Bob Bruch<br>(609) 984-2503     | \$272,000 | Provide training to producers in the State of New Jersey to assure they are sufficiently informed and able to take full advantage of the benefits of the Federal Crop Insurance Program     |
| Connecticut   | Connecticut Department of Agriculture        | Ronald Olsen,<br>(860) 713-2550 | \$225,000 | Ensure that an effective program of crop insurance education and information will be established in the State of Connecticut that will meet the needs of its producers.                     |
| Pennsylvania  | Pennsylvania<br>Department of<br>Agriculture | Kyle Nagurny<br>(717) 772-3094  | \$754,000 | Ensure that an effective program of crop insurance education and information will be established in Pennsylvania that will meet the needs of its producers.                                 |
| West Virginia | West Virginia Department of Agriculture      | Tom McConnell<br>(304) 293-6131 | \$209,000 | Ensure that an effective program of crop insurance education and information will be established in West Virginia that will meet the needs of its producers.                                |

| Maine        | University of Maine                | Tori Jackson/ Patricia Maher (207) 933-2100 (207) 581-3875 tjackson@umext.maine.edu pmaher@umext.maine.edu | \$225,000 | Reach 90% to 95% of each commodity group covered by an existing crop insurance policy through educational workshops, conferences, seminars and a multimedia promotional campaign, while placing special emphasis on reaching and educating limited-resource producers, particularly women and small diversified farmers.                                      |
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| Maryland     | Maryland Department of Agriculture | Mark Powell (410) 841-5775 powellms@mda.state.md.us  | \$370,000 | Partner with the Maryland Cooperative Extension Service and others to increase farmers' usage of crop insurance by providing quality educational and informational materials to aid producers in making informed decisions on various crops by their respective sales closing dates.  |
| Nevada       | Custom Ag<br>Solutions             | Brett Crosby<br>(307) 548-9636<br>bcrosby@casnow.com   | \$207,944 | Deliver crop insurance information and training to Nevada producers through four channels: 1) con-ducting 28 educational events, 2) publishing at least 8 CIE articles in producer-oriented publications, 3) directly mailing CIE information to the NCA's 680 members and 4) maintaining and promoting a dedicated partnership website: www.nevadaagrisk.com |
| Rhode Island | University of<br>Rhode Island      | Steven R. Alm, Ph.D.<br>(401) 874-5998<br>stevealm@uri.edu   | \$157,000 | Deliver training to Rhode Island growers by using a consultant with expertise in crop insurance and risk management by targeting growers of apples, peaches, nursery, sweet and field corn, potatoes, and cranberries. The training will also address diversified growers interested in AGR and AGR Lite.   |

| Vermont          | University of<br>Vermont &<br>State<br>Agricultural<br>College | Dr. Robert Parsons<br>(802) 656-2109<br>bob.parsons@uvm.edu       | \$226,000 | Increase Vermont farmers' knowledge of crop insurance and other risk management tools. Specifically:  1) Increase VT farmers' ability to identify high priority risks;  2)Educate farmers on the use of crop insurance programs  3) Educate farmers on identifying the value of crop insurance and it's applications in reducing their risks   |
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| Massachusetts    | Custom Ag<br>Solutions   | Brett Crosby<br>(307) 548-9636<br>bcrosby@casnow.com              | \$208,934 | Deliver crop insurance information and training to Massachusetts producers through four channels: 1) conduct at least 21 educational events; 2) publish at least 12 Crop Insurance Education articles in producer publications; 3) direct mail CIE to at least 600 producers and 4) develop and promote a dedicated partnership web site:  www.MassAgRisk.com  |
| New<br>Hampshire | University of<br>New Hampshire                                 | Michael Sciabarrasi<br>(603) 862-3234<br>mike.sciabarrasi@unh.edu | \$173,000 | Provide New Hampshire farmers with an understanding of existing and new crop and revenue insurance products available in the State. The primary objective is for NH farmers to learn how crop and revenue insurance can be part of a risk management plan to guarantee a minimum farm income and enhance economic viability. The project will provide information and educational opportunities by way of workshops, seminars, news releases, website pages, publication development and distribution, and trade show participation. |

| Wyoming | University of<br>Wyoming, Office<br>of Research | John P. Hewlett<br>(307) 766-2166<br>hewlett@uwyo.edu | \$293,000 | Develop and deliver risk management education through onsite programs, media-based education, as well as print and electronic media to explain and facilitate the effective use of crop insurance and risk management tools available to operators managing Wyoming's 9,200 farms and ranches.   |
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| Utah    | Utah State<br>University                        | E. Bruce Godfrey (435) 797-2294 bruceg@econ.usu.edu   | \$300,676 | Provide crop insurance related educational programs and materials for producers in Utah. These programs and activities are designed to increase producer awareness of the alternatives available and to assist producers in evaluating the benefits and costs of participation. Utah's livestock and "green" industries will receive emphasis that they have not received in the past. People that have attended workshops in the past will also be the focus of electronic based media. |