

## **INFORMATIONAL MEMORANDUM**

**TO:** All Reinsured Companies  
National Crop Insurance Services  
American Association of Crop Insurers  
Crop Insurance Research Bureau

**FROM:** Robert Prchal /s/ Robert J. Prchal 10-7-99  
Deputy Administrator  
Insurance Services

**SUBJECT:** RMA Insurance Services and Industry Partnering Effort Meeting

We are pleased to announce the specific dates and location for the Insurance Services and Industry Partnering Effort Meeting. The meeting will begin at 1:00 p.m. on November 8, 1999 and conclude at 12:00 p.m. November 10, 1999. Registration will begin at 12:00 p.m. on November 8<sup>th</sup>.

Following is the hotel information:

Radisson Inn Cincinnati Airport  
Located at the Cincinnati/North Kentucky Airport  
Cincinnati, Ohio  
Phone: (606) 371-6166

Name of Room Block: Risk Management Agency/USDA  
Room Rate: \$89.00 single/double plus tax 10.24%  
Dates of Room Block: Check-in on Monday, November 8, 1999, and checkout on Wednesday, November 10, 1999

Please call the hotel directly at (606) 371-6166 to make your reservation between October 11 and October 28. Reservations made after that date will be on a space available basis. You may call for the complimentary hotel shuttle using the phones located in the baggage claim area. The front

desk requires at least fifteen minutes notice when requesting the return shuttle to the airport. Data ports, coffee makers, irons, and ironing boards are provided. An indoor pool, whirlpool, exercise area, lounge and restaurant are on-site. Please dress in casual attire for the meeting.

Attached is a meeting agenda. We appreciate the number of comments in response to our August 13, 1999, request. We hope to address most of the comments during the November meeting. If it is not possible to address all comments at that time, we will include any remaining issues as an agenda item for our next quarterly meeting. We may also delay responding to several concerns raised in your comments until the direction of certain legislative issues are known.

This meeting is an opportunity to present the major issues that have been a collective concern to RMA and the Industry. Following a discussion of the issues and as a follow-up to this meeting, we would like to form working groups to address the categories of issues in more depth and detail. You will note that a certain portion of the meeting also involves a simulation which will focus on managing an insurance company. Our intent with this exercise is to form Industry/RMA teams from the participants to address the types of business decisions an insurance company must make. We have been criticized for not having an adequate appreciation of your business and hope this exercise will give us a common basis from which to work.

Please confirm your attendance with Beth Harbaugh, Reinsurance Services Division, at (202) 720-4232 or by e-mail at: [beth\\_harbaugh@wdc.fsa.usda.gov](mailto:beth_harbaugh@wdc.fsa.usda.gov) by October 15, 1999.

If you have any questions regarding meeting arrangements, please contact Velerie Eddlemen at (816) 926-7449, or by e-mail at: [vaeddleman@kcc.usda.gov](mailto:vaeddleman@kcc.usda.gov)

We are all looking forward to meeting with you.

Attachment - Agenda