

**AMENDMENT No. 2 TO THE STANDARD REINSURANCE AGREEMENT  
EFFECTIVE JULY 1, 2009 FOR THE 2010 AND SUBSEQUENT  
REINSURANCE YEARS**

Section II.A.6. of the Standard Reinsurance Agreement between the Federal Crop Insurance Corporation and the undersigned Company is hereby amended for the 2010 and subsequent reinsurance years to read as follows:

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6. The Company shall ensure that all of its employees, agents, agency employees, loss adjusters and contractors that act on behalf of the Company with respect to the selling, servicing, and adjusting of eligible crop insurance contracts meet all the requirements contained herein in accordance with the procedures issued by FCIC.

- (a) All applicable employees, agents, agency employees, loss adjusters and contractors must be trained in accordance with Appendix IV. In addition, such training shall include curricula concerning the requirements under applicable Federal civil rights statutes, and methods to encourage participation of limited resource, women, minority, and under-served producers;
- (b) All employees, agents, and agency employees who are involved in the selling and servicing (except loss adjustment) of the eligible crop insurance contracts must be licensed in the State in which they are doing business if required by the State; and
- (c) All loss adjusters adjusting eligible crop insurance contracts must be certified by FCIC before they can conduct any loss adjustment. Certification of loss adjusters by FCIC may be obtained by:
  - (1) If any State in which the loss adjuster performs loss adjustment activities requires the loss adjuster to take a test which is directly related to crop insurance to obtain a license to adjust an eligible crop insurance contract, taking and passing the State test and obtaining the license required by the State;
  - (2) If any State in which the loss adjuster performs loss adjustment activities does not require the loss adjuster to obtain a license to adjust an eligible crop insurance contract (including those cases where the loss adjuster is a company employee and the State excludes company employees from licensing requirements), taking and completing with a passing grade a proficiency testing program developed, approved, and implemented under procedures issued by FCIC or, if such FCIC-approved proficiency testing program is not available in the State, completing the training required by the Company under section II.C. of Appendix IV; or

- (3) If any State in which the loss adjuster performs loss adjustment activities requires a test which is not crop insurance-specific (as determined by FCIC) to obtain a license to adjust an eligible crop insurance contract:
- (i) For the 2010 through 2011 reinsurance years only, taking and passing the State test and obtaining the license required by the State; and
  - (ii) Beginning with the 2012 reinsurance year, taking and completing with a passing grade a proficiency testing program developed, approved, and implemented under procedures issued by FCIC in lieu of obtaining a license in such State, or, if such FCIC-approved proficiency testing program is not available in the State, taking and passing the State test and obtaining the license required by the State.
- (d) Loss adjusters must provide documentary proof showing that they have obtained the proper license or took and completed with a passing grade the applicable tests or testing program specified in paragraph (c) to each Company for which they expect to conduct loss adjustment before the Company permits them to conduct any loss adjustment activity. The Company must retain such documentary proof and provide written or electronic verification to FCIC, as directed by FCIC. The loss adjuster is considered certified by FCIC when the Company submits proper written or electronic verification to FCIC, as directed by FCIC.
- (e) Loss adjusters may be required to periodically retake the required FCIC-approved proficiency testing program referenced in subparagraph (c)(2) and (c)(3)(ii), as determined by FCIC. Any person who has been found in noncompliance with any loss adjustment policy, procedure, or training requirement approved by FCIC may be de-certified by FCIC. In such case, FCIC will provide written notification to the Company and the Company shall not permit that person to perform loss adjustment activities until he or she has received the training specified by FCIC, has retaken and completed with a passing grade the required proficiency testing program, and has been certified by FCIC.
- (f) Allowing a loss adjuster to conduct any loss adjustment activity on a policy before he or she is properly certified or after he or she has been de-certified may result in the loss of reinsurance for all policies upon which such activity occurred.

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The undersigned acknowledges that the Company and its Board of Directors, if applicable, has authorized the Company to enter into this Amendment to the Standard Reinsurance Agreement beginning with the 2010 reinsurance year.

**APPROVED AND ACCEPTED**

**for**

**FEDERAL CROP INSURANCE CORPORATION**

**THE COMPANY**

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*Signature*

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