Federal Crop Insurance Corporation
COMMISSION TEMPLATE - MPCI Commission Paid by Policy Type (by State)

Reinsurance Year:

Company: Data as of:

	Revenue			All Other			CAT			TOTAL MPCI		
	Average				7 0.1101	Average			Average	Average		
	Premium	Commission		Premium	Commission	Commission	Premium	Commission	Commission	Premium	Commission	Commission
State	Written	Paid	Rate	Written	Paid	Rate	Written	Paid	Rate	Written	Paid	Rate
Alabama	***************************************	1 4.4	rate	· · · · · · · · · · · · · · · · · · ·	. a.a	71010	TTILLOIT		71010	TTIRLOTT	1 4.4	11010
Alaska												
Arizona												
Arkansas												
California												
Colorado												
Connecticut												
Delaware												
Florida												
Georgia												
Hawaii												
Idaho												
Illinois												
Indiana								1				
lowa		 						1			 	
Kansas												
Kentucky		 						1			 	
Louisiana		 						1			 	
Maine												
Maryland											1	
Massachusetts											1	
Michigan											1	
Minnesota											1	
Mississippi												
Missouri											1	
Montana											1	
Nebraska											1	
Nevada											1	
New Hampshire												
New Jersey											1	
New Mexico												
New York											1	
North Carolina												
North Dakota												
Ohio											1	
Oklahoma												
Oregon												
Pennsylvania		 						1			 	
Rhode Island		 						1			 	
South Carolina		1						1			1	
South Dakota		 						1			 	
Tennessee		 									 	
Texas		1						1			1	
Utah		 						1			 	
Vermont		 									 	
		1						1			1	
Virginia Washington		-						1			-	
West Virginia		-						 			-	
		 						 			 	
Wisconsin Wyoming		 						 			 	
		1				i e						

FEDERAL CROP INSURANCE CORPORATION LOSS ADJUSTMENT EXPENSE TEMPLATE

Reinsurance Year:

Company : Date as of:

Total Loss Adjuster Total Loss Adjuster Total Incidental Total # of Total Incidental Average Total Incidental Total Loss Adjuster Total Incidental Total Loss Adjuster # Hourly Rate Base Rate Expenses for Expenses for Hourly # Salary Loss Average Expenses for Expenses for Hourly Expenses for Expenses for Loss Expenses for All Expenses for all Loss Loss Adjusters per Hour Hourly Adjusters Adjusters* Adjusters Base Salary Salaried Adjusters Adjusters* Adjusters Contract Price Contracted Adjusters Contracted Adjusters Adjusters Loss Adjusters Adjusters* Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware Florida Georgia Hawaii Idaho Illinois Indiana lowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Nevada New Hampshire New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming

Exhibit 10.n

FEDERAL CROP INSURANCE CORPORATION

Exhibit 10.o

ESTIMATED EXPENSES TEMPLATE

Reinsurance Year Estimated Expenses and Administrative & Operating (A&O) Expense Subsidy

Reinsurance Year:

	Company: Date as of:		
	CATEGORY	MPCI	All Other Insurance
1	Gross Premium Written		
2	(includes direct and assumed) Less Reinsurance Ceded		
3	(includes FCIC and private cessions) Company Retained Premium (line 1-2)	0	0
4	Gross Losses Incurred		
5	Less Reinsurance ceded		
6	Company Retained Losses (line 4-5)	0	0
7	A&O Subsidy Received		
8	CAT LAE Subsidy		
9	Private reinsurance commissions/fees received		
10	Crop related revenues (line 7+ 8 + 9)	0	0
11	Reinsurance related expenses		
12	Commissions and brokerage		
13	Claims Adjustment expenses		
14	Advertising		
15	Boards, bureaus and associations		
16	Surveys and underwriting reports		
17	Audit of assureds records		
	Salary related items: Salary and bonus expense		
	Payroll taxes Employee Benefits		
	Employee relations and welfare		
22	Insurance		

FEDERAL CROP INSURANCE CORPORATION

Exhibit 10.o

ESTIMATED EXPENSES TEMPLATE

Reinsurance Year Estimated Expenses and Administrative & Operating (A&O) Expense Subsidy

Reinsurance Year:

	Company: Date as of:		
	CATEGORY	MPCI	All Other Insurance
23	Directors Fees		
24	Travel and travel items		
25	Rent and rent items		
26	Equipment expenses and related depreciation		
27	Printing and stationary		
28	Postage, telephone, exchange and express		
29	Legal and auditing		
30	Taxes, license and fees		
31	Real estate taxes, expenses and depreciation		
32	Aggregate write-ins for Misc operating Expenses		
33	Total Expenses (line 11 - 32)	0	0